**Cincinnati Model Investment Club Minutes**

West Chester Mid-Pointe Library – September 17, 2016

**Call to Order:** Presiding Partner Craig Jacobsen called the meeting to order at 9:45 AM. ***Guests on webinar:*** Mike Higgins, Linda Margolis, Linda Miller, Mary Becker, G***uests in person:*** Nelson Paige, Scott Wallach

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Name** | **Here** | **Proxy** | **Name** | **Here** | **Proxy** |
| Jackie Koski | --- | Dene | Harrison Baumbaugh | X |  |
| Ian Barnes | web | (Marty) | Mary Thomas | X |  |
| Betsy Eller, Financial Partner | X |  | Cliff Turrell | --- | Harrison |
| Craig Jacobsen, Presiding Partner | X |  | Larry Averbeck | X |  |
| Marty Eckerle | Web |  | Mike Griffin | X |  |
| Gerry Geverdt | X |  | Frank Bicknell | X |  |
| Dene Alden | X |  | Michele Grinoch | X |  |
| Latisha Douglas | X |  | Kate Lester | X |  |
| Richard Alden | X |  | Rochelle Bankhead | --- | Latisha |
| Gregg Hopkins | X |  |  |  |  |

Note: Parentheses denote provisional presence or proxies should members not be present for the full meeting

**Recording Partner’s Report:** Minutes of the August meeting were approved.

**Financial Partner’s Report:**

* Cash balance of $12,524.75, net of $48 BI dues; Scott has been paid and his check has cleared
* Financial Partner’s Report will be filed for audit.

**Announcements:**

* The BI OKI Chapter will present a fall educational event at the West Chester Mid-Pointe Library auditorium on October 29 featuring guest speakers Ken Kavula and Mark Robertson. There is no cost, lunch will be provided, and RSVPs are requested. Register through EventBrite.
* Mary Becker attended via webinar to get ideas for the Central Indiana BI Chapter. They will host an educational event with Mark Robertson and Ken Kavula focusing on stock selection and portfolio management on Sep 24 at the Riviera Club, 5640 Illinois St, Indianapolis, IN 46208. Registration opens at 9:30a, $25 at the door.
* Dene reminded us that the OKI Chapter will hold their annual planning meeting on Wed, Sep 21, at the Comfort Inn, 5944 West Chester Rd, West Chester, OH 45069, 7:00-9:00p. Everyone is welcome and light refreshments will be served.
* Craig highlighted a very good investment book “The Five Rules for Successful Stock Investing” written by Pat Dorsey of Morningstar. Although the book is a few years old many of the fundamentals in the book are still quite valid.

**Old Business:** none

**New Business:**

* Craig asked for volunteers for a 2017 officers nominating committee. Betsie and Rich agreed to continue in their roles as Financial and Recording Partner, respectively. Marty agreed to be Education Partner if Cliff does not continue and Craig will contact partners about being the new Presiding Partner.

**Education:** Rich Alden, Using Bivio: Rich presented a brief overview of the bivio.com website. Members are encouraged to use bivio as a repository for educational presentations, SSGs, minutes, and other files of mutual interest as well as using the email feature to stay in touch with members. Performance of our investments and other financial data of the CinMIC partnership are also available. Members should update their contact information and not share their login information because of personal financial data concerns.

**New Stock Presentation:** Gregg Hopkins, Robert Half Intl. (RHI): Gregg presented as his membership requirement, RHI, a major staffing firm with 57 offices in 12 countries. Founded in 1948, RHI has three principal branches – temporary help, permanent position placement and in-house consulting. Using conservative 5% sales and 6% earnings growth estimates and using the average high and low PE ratios, RHI is in the BUY zone. Craig noted that although the stock price has not been spectacular lately, it meets the Value Line criteria of a triple play. The analysis was well received but the club decided to wait another month before making a buy decision. Based on Gregg’s 20+ years’ experience with the BI method and his presentation, he was unanimously accepted as a CinMIC member.

**Selected Stock Review:**

* Craig updated the club on Signature Bank (SBNY), a small commercial bank in New York that provides commercial loans to a select clientele. Loans are typically 5-7 years, shorter than usual, but deposits are growing and SBNY is better capitalized than the industry norm. Although the stock has been declining recently it was suggested that we add to our position to dollar cost average.
* Dene addressed some of the negative issues surrounding Polaris (PII)’s guidance for reduced sales and earnings in Q3 and Q4. ‘Thermal problems’ with the RZR Turbo and refocused quality efforts were cited, along with increased competition. PII remains a good growth candidate and Dene suggested adding to the club’s position while the price is depressed.

**Portfolio Review:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Stock FYE** | **Watcher** | **Watcher Recommends** | **SSG Says** | **Cost Basis** | **Next Earnings** |
| AAPL 9/30 | Jackie | Hold. 7% of port | Buy | *$109.98* | Oct 25-31 |
| AIRM 12/31 | Craig | Buy 25 | Buy | *$35.11* | Nov 3-7 |
| BIIB 12/31 | Latisha | Buy 15 | Buy | *$270.80* | Oct 19-24 |
| CHRW 12/31 | Larry | Hold | Buy | *$57.51* | Oct 25-31 |
| CASY 4/30 | Cliff | Buy 20 @ $115 | Hold | *$86.96* | Dec 5-9 |
| CERN 12/31 | Gerry | Hold | Hold | *$54.34* | Nov 1-7 |
| CTSH 12/31 | Mike | Hold | Hold | *$47.89* | Nov 2-7 |
| DHR 12/31 | Harrison | Hold | Hold | *$34.38* | Oct 20-24 |
| FAST 12/31 | Rich | Hold. 6.8% of port |  | *$41.80* | Oct 11-17 |
| FTV 12/31 | Harrison | Sell all, slow growth | Hold | *$21.39* | NA |
| GILD 12/31 | Kate | Hold. 13% in pharma | Buy | *$113.53* | Oct 25-31 |
| LKQ 12/31 | Frank | Buy | Buy | *$51.03* | Nov 2-7 |
| KORS 4/2 | Rochelle | Hold | Hold | *$26.70* | Oct 27-31 |
| NVO 12/31 | Ian | Buy 25 | Buy | *$37.23* | NA |
| PII 12/31 | Dene | Buy 10sh @ $70 |  | *$103.54* | Oct 19-24 |
| SBNY 12/31 | Craig | Hold | Buy | *139.65* | Oct 18-24 |
| SLB 12/31 | Mary | Hold | Hold | *$75.81* | Oct 20 |
| SWKS 9/30 | Gerry | Hold | Hold | *$84.95* | Nov 3-7 |

**Future Education Schedule:**

|  |  |  |
| --- | --- | --- |
| October | Mary Thomas | tbd |
| November | Gerry Geverdt | tbd |
| December | Mike Griffin | tbd |

**Future Stock Presentation Schedule:**

|  |  |  |
| --- | --- | --- |
| October | Cliff Turrell | tbd |
| November | Kate Lester | tbd |
| December | Mike Griffin | tbd |

**Buy/Sell Decisions:**

* Craig/Larry: buy 25sh of AIRM @window, passed 16/3/0
* Latisha/Harrison: buy 15sh of BIIB @window, passed 14/5/0
* Marty/Craig: buy 20sh of CASY @ $115, passed 17/2/0
* Harrison/Craig: sell all shares of FTV @window, passed 19/0/0
* Marty/Dene: buy 25sh of NVO @window, passed 16/2/1
* Marty/Dene: buy 10sh of PII @window, passed 12/7/0
* Craig/Dene: buy 10sh of SBNY @window, passed 15/4/0

**Next Meeting:** Mid-month meeting: Oct 1 in library board room – drug companies BIIB, GILD, NVO; next regular meeting: Oct 15 in Room C

**Adjourned:** by Craig at 11.54a

**Post-Adjournment Discussion:** Lunch at Aladdin’s

Submitted for review by Rich Alden, recording partner.