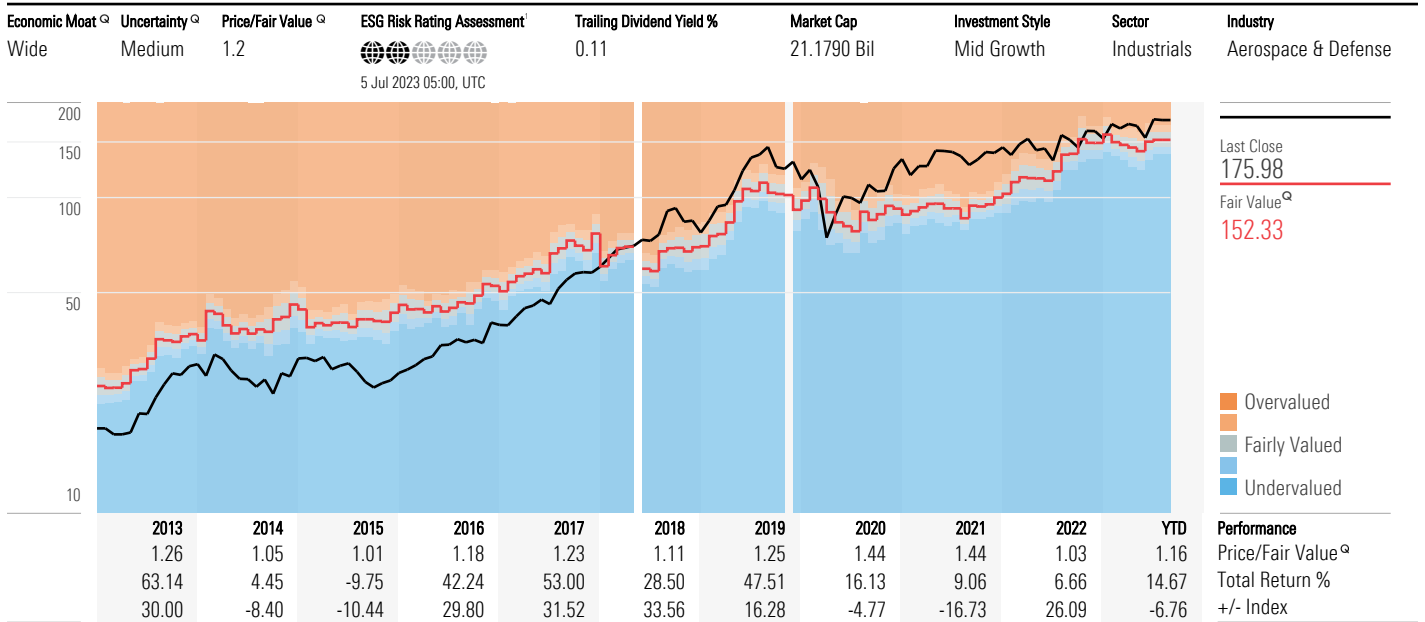


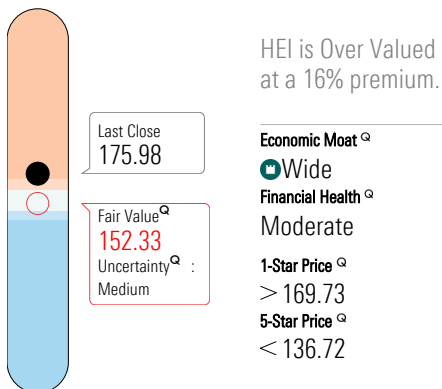
# Heico Corp HEI ★ Q 31 Jul 2023, 22:54 UTC



As of 31 Jul 2023 | Index: Morningstar US Market TR USD. Fair Value data as of 31 Jul 2023, 22:54 UTC.

'The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Head of Manger and Quantitative Research, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Code of Ethics and Investment Research Integrity Policy of Morningstar Research Services LLC, a subsidiary of Morningstar, Inc. Morningstar's Quantitative Research team, which consist of employees of Morningstar, Inc., are guided by Morningstar, Inc.'s Code of Ethics. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

## Valuation <sup>Q</sup> as of 31 Jul 2023



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## Financials as of 31 Jul 2023 (Fiscal Year End 31 Oct 2023)

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	YTD	Fiscal
Revenue (Mil)	1,009	1,132	1,189	1,376	1,525	1,778	2,056	1,787	1,866	2,208	1,309	Revenue (Mil)
Operating Income (Mil)	184	203	230	265	307	376	457	377	393	497	287	Operating Income (Mil)
Operating Margin (%)	18.2	17.96	19.32	19.28	20.11	21.16	22.24	21.08	21.06	22.5	21.89	Operating Margin (%)
Net Income (Mil)	102	121	133	156	186	259	328	314	304	352	198	Net Income (Mil)
Diluted Earnings/Share	0.78	0.92	1.26	1.17	1.37	1.90	2.39	2.29	2.21	2.55	1.43	Diluted Earnings/Share
Operating Cash Flow (Mil)	132	191	173	260	288	328	437	409	444	468	154	Operating Cash Flow (Mil)
Capital Spending (Mil)	-18	-16	-18	-31	-26	-42	-29	-23	-36	-32	-22	Capital Spending (Mil)
Free Cash Flow (Mil)	114	174	155	229	262	287	408	386	408	436	133	Free Cash Flow (Mil)
Avg Shares Outstand (Mil)	131	132	106	133	136	137	137	138	138	138	139	Avg Shares Outstand (Mil)
Dividend Per Share	0.24	0.07	0.08	0.09	0.05	0.12	0.14	0.16	0.17	0.18	0.20	Dividend Per Share

## Valuation as of 31 Jul 2023

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Current	Calendar
Price/Fair Value <sup>Q</sup>	1.26	1.05	1.01	1.18	1.23	1.11	1.25	1.44	1.44	1.03	1.16	Price/Fair Value <sup>Q</sup>
Price/Sales	3.85	3.60	3.10	3.82	4.30	5.96	7.63	10.17	10.66	9.60	9.79	Price/Sales
Price/Earnings	37.88	33.56	27.59	33.69	35.27	40.78	47.76	57.82	65.26	60.25	64.46	Price/Earnings
Price/Cash Flow	29.44	21.37	21.32	21.11	23.83	32.24	35.85	44.43	44.77	45.33	54.41	Price/Cash Flow
Price/Book	6.35	5.75	4.49	5.39	6.87	7.37	9.21	9.04	8.64	8.06	8.56	Price/Book

## Operating Performance as of 31 Jul 2023 (Fiscal Year End 31 Oct 2023)

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Q3	Fiscal (%)
Return on Assets	7.51	8.03	8.27	8.27	8.17	10.04	11.66	9.64	8.64	9.26	2.17	Return on Assets
Return on Equity	16.74	18.58	17.67	17.62	17.51	20.26	21.4	17.22	14.34	14.44	3.81	Return on Equity
Rtn on Invested Capital	12.12	12.43	12.38	12.46	11.84	14.62	16.62	13.14	11.83	13.15	3.23	Rtn on Invested Capital

## Business Description

Heico is an aerospace and defense supplier that primarily focuses on creating niche replacement parts for commercial aircraft and components for defense products. In commercial aerospace, Heico is the largest independent producer of replacement parts for aircraft, primarily within the engine. In the

defense market, the company produces niche sub-components used in targeting technology as well as simulation equipment, among other things. It has two segments the Flight Support Group ("FSG") and the Electronic Technologies Group ("ETG"). The company is highly acquisitive, focusing on companies that are generating strong cash flow with the

potential for growth.

# Quantitative Equity Reports Overview

The quantitative report on equities consists of data, statistics and quantitative equity ratings on equity securities. Morningstar, Inc.'s quantitative equity ratings are forward looking and are generated by a statistical model that is based on Morningstar Inc.'s analyst-driven equity ratings and quantitative statistics. Given the nature of the quantitative report and the quantitative ratings, there is no one analyst in which a given report is attributed to; however, Mr. Lee Davidson, Head of Quantitative Research for Morningstar, Inc., is responsible for overseeing the methodology that supports the quantitative equity ratings used in this report. As an employee of Morningstar, Inc., Mr. Davidson is guided by Morningstar, Inc.'s Code of Ethics and Personal Securities Trading Policy in carrying out his responsibilities.

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Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

- i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.
- ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.
  - Narrow** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.
  - Wide** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.
  - None** – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

- iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

**One-Star** – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5\*Quantitative Uncertainty*

**Two-Star** - the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1\*Quantitative Uncertainty, -0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5\*Quantitative Uncertainty, -0.75\*Quantitative Uncertainty)*

**Three-Star** – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5\*Quantitative Uncertainty, 0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75\*Quantitative Uncertainty, 0.75\*Quantitative Uncertainty)*

**Four-Star** – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5\*Quantitative Uncertainty, 1\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (0.75\*Quantitative Uncertainty, 1.5\*Quantitative Uncertainty)*

**Five-Star** – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5\*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

- iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

**Low** – the interquartile range for possible fair values is less than 10%

**Medium** – the interquartile range for possible fair values is less than 15% but greater than 10%

**High** – the interquartile range for possible fair values is less than 35% but greater than 15%

**Very High** – the interquartile range for possible fair values is less than 80% but greater than 35%

**Extreme** – the interquartile range for possible fair values is greater than 80%

- v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

**Weak** – assigned when Quantitative Financial Health < 0.2

**Moderate** – assigned when Quantitative Financial Health is between 0.2 and 0.7

**Strong** – assigned when Quantitative Financial Health > 0.7

## Other Definitions

- i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.
- ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.
  - Undervalued – Last Price** is below Morningstar's quantitative fair value estimate.
  - Fairly Valued – Last Price** is in line with Morningstar's quantitative fair value estimate.
  - Overvalued – Last Price** is above Morningstar's quantitative fair value estimate.

This Report **has not been made available** to the issuer of the security prior to publication.

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