

| (SMMLL.) | N 2019 | 2020 |  |
| :---: | :---: | :---: | :---: |
| Cash Assets | 39924 | 8479 | 9797 |
| Receivables | 5428 | 8822 | 22 9588 |
| Inventory | 1813 | 3310 | 3272 |
| Other | 2354 | 3562 | 3932 |
| Current Assets | 49519 | 24173 | 7326569 |
| Accts Payable | 11832 | 20159 | 5920604 |
| Debt Due | 3753 | 8502 | 11347 |
| Other | -- |  | -- -- |
| Current Liab. | 15585 | 28661 | 61 $\overline{31951}$ |
| ANNUAL RATES of change (per sh) | $\begin{gathered} \text { Past } \\ 10 \text { Yrs. } \end{gathered}$ | $\begin{array}{ll} \hline \text { Past } & \text { Est' } \\ 5 \text { Yrs. } & \text { to } \end{array}$ | Est'd '18-'20 to '24-26 |
| Sales | 10 Fs . | 13.0\% | 5.5\% |
| "Cash Flow" | - - | 19.5\% | 6.5\% |
| Earnings |  | 20.5\% | 6.5\% |
| Dividends | -- | 19.0\% | 6.5\% |
| Book Value | -- | -- | NMF |


| Cal- <br> endar | QUARTERLY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 7934 | 8278 | 8236 | 8305 | 32753 |
| 2019 | 7828 | 8255 | 8479 | 8704 | 33266 |
| 2020 | 8619 | 10425 | 12902 | 13858 | 45804 |
| 2021 | 13010 | 13600 | 14300 | 14890 | 55800 |
| 2022 | 13800 | 14500 | 15100 | 15600 | 59000 |
| Cal- | EARNINGS PER SHARE A |  |  |  | Fep. |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Full |
| Year |  |  |  |  |  |
| 2018 | 1.87 | 2.00 | 2.14 | 1.90 | 7.91 |
| 2019 | 2.14 | 2.26 | 2.33 | 2.21 | 8.94 |
| 2020 | 2.42 | 2.34 | 2.83 | 2.92 | 10.56 |
| 2021 | 2.95 | 3.06 | 3.22 | 3.37 | 12.60 |
| 2022 | 3.25 | 3.40 | 3.55 | 3.70 | 13.90 |
| Cal- | QUARTERLY DIVIDENDS PAID Ba | Full |  |  |  |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec. 31 | Year |
| 2017 | .64 | .64 | .64 | .64 | 2.56 |
| 2018 | .71 | .96 | .96 | .96 | 3.59 |
| 2019 | 1.07 | 1.07 | 1.07 | 1.07 | 4.28 |
| 2020 | 1.18 | 1.18 | 1.18 | 1.18 | 4.72 |
| 2021 | 1.30 | 1.30 |  |  |  |

BUSINESS: AbbVie Inc. is a research-based biopharmaceutical company. It is engaged in the development, manufacture, commercialization and sale of innovative medicines and therapies worldwide. Its portfolio is focused in therapeutic areas of immunology, hematologic oncology, aesthetics, neuroscience, eye care and women's health. Top-grossing products include Humira ( $43 \%$ of

## AbbVie delivered better-than-

 expected first-quarter results. The North Chicago-based drugmaker reported adjusted earnings of $\$ 2.95$ a share on total sales of $\$ 13.0$ billion, marking strong improvement versus $\$ 2.42$ on $\$ 8.6$ billion in the comparable year-ago period. The tallies also surpassed our previous estimates by $\$ 0.15$ a share on the bottom line and about $\$ 100$ million on the top, with much of the upside coming from strength in the aesthetics (sales $+35 \%$ year over year) and immunology ( $+12 \%$ ) portfolios.The near-term outlook has improved. The early-year momentum in aesthetics can be primarily attributed to strong recovery in the company's Botox Cosmetic (Q1 sales $+45 \%$ ) and Juvederm ( $+43 \%$ ) franchises. This area of the business was hit hard last year due to pandemic-related restrictions, but with healthcare conditions now much improved, people are rescheduling doctor visits and this pent up demand, particularly in the U.S, is driving strong results. Management also expects Europe and Brazil to catch up over the second half of this year, which we believe factored into its recent guidance hike. All

2020 sales) and Imbruvica (12\%). Created through spin off from Abbott Labs (1/13). Completed acquisition of Allergan ( $5 / 20$ ). Has 47,000 employees. Off/dirs. own less than $1 \%$ of common stock; Vanguard, 8.1\%; BlackRock, 7.0\% (3/21 proxy). Chairman/CEO: Richard A. Gonzalez. Inc: DE. Addr.: 1 North Waukegan Rd, North Chicago, IL 60064. Tel.: 847-932-7900. Internet: www.abbvie.com.
told, we are now targeting 2021 adjusted earnings of $\$ 12.60$ a share (previously $\$ 12.45$ ), implying annual growth of $19 \%$.
The U.S. patent expiration of Humira in 2023 is a significant overhang. Management has done a good job diversifying the portfolio in recent years. Its blockbuster acquisition of Allergan in 2020 bolstered its presence across several therapeutic areas, while enhanced R\&D efforts helped produce a string of promising new assets including Skyrizi and Rin$v o q$. That being said, Humira still remains the top dog in the portfolio, accounting for around $40 \%$ of the company's top line. Increased biosimilar competition overseas has already weakened growth trends, but the loss of its U.S. patent is expected to be far more meaningful. In our view, this topic will likely continue to dominate talks of AbbVie's long-term growth potential.
The stock holds an Average (3) rank for Timeliness. Our current projections reflect solid total-return potential over the 18-month and 2024-2026 time frames, underpinned by one of large pharma's more attractive dividend yields (4.5\%).
Michael Ratty
July 2, 2021

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[^0]:    (A) Diluted earnings (adjusted). Quarters may '20, (\$7.84). Next egs. report due late July.
    (C) Includes intangibles. In '20: $\$ 116.0$ billion, not sum due to rounding. Excludes nonrec. (B) Dividends historically paid in February, $\$ 65.72$ a share. items: '13, (58¢); '14, (\$2.22); '15, (\$1.16); '16, May, August, and November. ■ Dividend rein- (D) In millions. (\$1.19); '17, (\$2.30); '18, (\$4.25); '19, (\$3.66); $\quad$ vestment plan available.

