

Bonds 20460 18685 Stocks Cash 248027 127997 281170 138290 Other 423020 433859 440033 912493 817729 873729 Total Assets **Unearned Prems** 19782 21395 23732 123195

115460 253924

389166

Other

**Total Liabilities** 

120820 280178

422393

286766

433693

ANNUAL RATES Past Est'd '18-'20 Past 10 Yrs. 5 Yrs. to '24-'26 of change (per sh) Earnings p sh 6.0% 12.0% 6.0% Nil Dividends Book Value 10.0% 11.0% 6.0%

NET PREMIUMS EARNED(\$ mill.) Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 endar Year 14149 57418 2018 13373 14333 15563 15323 2019 14319 14863 16573 61078 15595 15913 2020 15748 16145 63401 16424 68360 2021 17163 17300 17473 18000 2022 17500 17750 18300 71550 EARNINGS PER SHARE A Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 Year endar 2018 2.15 2.79 2.79 2.31 10.04 2019 2.26 2.50 3.21 1.79 9.76 2.41 2.27 2.30 2.14 9.12 2020 2021 2.93 2.55 2.62 11.15 3.05 2.55 2.75 3.05 10.75 2022 2.40 **QUARTERLY DIVIDENDS PAID** Full Cal-Mar.31 Jun.30 Sep.30 Dec.31 endar 2019 NO DIVIDENDS 2021 **BEING PAID** 

and reinsurance basis through GEICO, General Re and Berkshire Reinsurance. Other business activities include electric utilities, railroads, flight training services, candy manufacturing, ice cream, building products, newspapers, retailing, fine jewelry, etc. Also,

Berkshire Hathaway continues to im**press.** Looking at it with more granularity, operating share net, which excludes capital gains and losses from the investment portfolio, clocked in at \$2.93 during the June interim, which represents a year-over-year increase of nearly 30%. While the insurance segment posted pedestrian results against a very tough comparison during the June quarter, the other segments picked up the slack. We believe that this is what separates Berkshire from many companies under our coverage. On point, the company experienced notable decreases in both underwriting profits and net investment income during the period. However, Railroad, Utilities & Energy, and Manufacturing, Service, & Retailing increased 34%, 17%, and 107%, respectively, on a year-over-year basis.

We believe that results may take a bit of a breather next year, which isn't concerning from our perspective. Like many insurers, Berkshire has been performing quite well thus far in 2021. Rate increases have been comparatively easy to come by, as the nation emerges from the worst pandemic in 100 years. What's

Officers & directors control 30% of voting power (3/21 proxy). Chrmn. & CEO: Warren E. Buffett. Vice Chrmn.: Charles T. Munger. Inc.: DE. Addr.: 3555 Farnam Street, Omaha, Nebraska 68131. Tel.: 402-346-1400. Internet: www.berkshirehathaway.com.

more, many of the company's other segments have rebounded sharply from the economic doldrums of 2020. Hence, the company will be up against very difficult comparisons next year. On an absolute basis, however, results should be good.

We believe the industry behemoth could well earn \$15.00 a share by the 2024-2026 time frame. Our optimism is based on decent economic conditions over that time. It should be noted that the company's investment portfolio has a significant presence in equities, which is quite uncommon in the P/C insurance space. This stake, however, has helped fuel earnings growth over the years.

These shares are worthy of consideration for investors of all ilks. Indeed, they are well ranked for Timeliness, which means we favor them for year-ahead relative price performance. What's more, riskadjusted capital gains potential worthwhile for both the 18-month and 3-to 5-year investment horizons. Conservative accounts seeking an insurance holding to round out their otherwise diversified portfolios may wish to consider these shares. September 3, 2021 Alan G. House

(A) Based on diluted shares outstanding. Earnings include investment gains/(losses) and derivative gains and losses prior to 2018. Next and earnings report due late Oct.

(B) Incl. goodwill and other intang. In 12/31/20, (C) In mill. Split B shares 50-to-1 in January \$103.2 billion; \$45.20/share.

2010. Each B share is now worth 1/1500 of an A share.

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability** 

100 90