## PACIFICINVESTORSCRUISES.COM

Cruises and Classes at a lower cost, plus valued benefits for you. Ocean view staterooms for ~\$150 per night, plus taxes, fees, and port expenses. Current EXPLORE 4 Benefits (expires October 31, 2019 or sooner): 1) Free ONBOARD Spending Credit: Cruises 7-9 Days \$400 per stateroom for interior, ocean-view, lanai and veranda staterooms, \$600 per suites. Cruises 10+ days \$600 per stateroom, \$800 for suites. 2) Free Pinnacle Grill Dinner. 3) \$25 Beverage Card (for kids or 3<sup>rd</sup> or 4<sup>th</sup> extra guests), 4) Reduced deposit of 50%. 5) Bonus Deal: Free Internet for Verandah & Suite guests. Extras from Mike and Bruce: 6) High Attendance Reward ~\$80/stateroom, for 16+ lower births, and 7) Free Classes on days we are sea. See next page on how to get extra onboard spending credit.

Hello Partners, Friends and Family,

We have made two group bookings on Holland America for 2020. Below is the information you need to be able to **travel with us on our upcoming journeys**. We have group rates locked in for the cruises. At times there are promotions offered. **Please request the promotions when offered**, as they will honor them if you request them. The **EXPLORE 4** offer is the best now but it is **going away by Oct 31**<sup>st</sup>. Don't miss out. Use it on all cruises booked by 10/31/19.

Our 7-day cruise for 2020 is April 25<sup>th</sup> to May 2<sup>nd</sup> embarking from San Diego, CA. It will spend one day each at Catalina Island and Santa Barbara, then two days at San Francisco, one day at Sea, one day (2-10 PM) at Victoria, BC, and disembark in Vancouver, BC. We plan to take AMTRACK from Vancouver to Edmonds, WA. (Mike, Mary, and Bruce have done that before.) For reservations please provide our **Personal Cruise Consultant, Brandi Johnson**, the information below: Her phone number is 1-800-355-3017, Ex. 29347. Her office hours are Monday – Friday 6:30 AM - 3 PM Pacific. Her email is: bjohnson@hollandamerica.com.

Sample rates: \$599 \$649 \$899 \$1,699 3rd & 4th \$399 all + Taxes of \$222 and 50% deposit

Group Code: TPW

Voyage Code: 0030 That is Oh, zero, three, zero.

Group Name: Pacific Investors Cruise This is a smaller ship with a max of 1,964 guests. We are booked on the ms Oosterdam sailing at 5:00 PM on April 25<sup>th</sup>, 2020. Group Leader: Bruce Ellis

Our 10-day cruise for 2020 is September 7<sup>th</sup> to 17<sup>th</sup>, embarking from Boston, MA. It will spend 3 days at sea, 1 day each at Halifax, Nova Scotia, St Johns, Newfoundland, St Anthony, Newfoundland, Havre-Saint-Pierre, Quebec, Bair-Comeau, Quebec, and disembark in Quebec City. For reservations please provide our **Personal Cruise Consultant, Brandi Johnson**, the information below: Her phone number is 1-800-355-3017, Ex. 29347. Her office hours are Monday – Friday 6:30 AM - 3 PM Pacific Time. Her email is: bjohnson@hollandamerica.com.

Sample rates: \$1,499 \$1,949 \$2,199 \$2,699 3rd & 4th \$399 all + Taxes of \$195 and 50% deposit

Group Code: TPS

Voyage Code: U055. That is You, zero, five, five.

Group Name: Pacific Investors Cruise This is a smaller ship with a max of 1,964 guests. We are booked on the ms Zuiderdam sailing at 5:00 PM on September 7, 2020. Group Leader: Bruce Ellis If you would like further information on what Holland America Line has to offer onboard their ships, please go to <u>www.hollandamerica.com</u>. You can access deck plans, shore excursions, and see virtual tours of destinations, the ship, staterooms and much more! Or click for Voyage 0030: <u>https://www.hollandamerica.com/en\_US/find-a-cruise/L0007A/0030.html</u> Or click for Voyage U055: <u>https://www.hollandamerica.com/en\_US/find-a-cruise/N0N10D/U055.html</u>

## We hope you join us on these fabulous vacation and educational journeys.

Best Regards,

Mike and Bruce

Mike Torbenson and Bruce Ellis

How to get extra onboard spending credit <u>on every Holland America cruise you take</u>: i.e. sailings of 6 days or less: \$50, sailings of 7 -13 days \$100, sailings of 14 days or longer: \$250. Applications to receive these benefits should be made at least three weeks prior to cruise departure date.

The benefit is available to shareholders holding a minimum of 100 shares of Carnival Corporation. Please provide by fax or by mail your complete legal name, reservation/booking number, ship and sailing date, along with proof of ownership of Carnival Corporation shares, i.e. photocopy of shareholders proxy card or current brokerage statement with your brokerage account number blacked out no later than 3 weeks prior to your sail date to the cruise line.

Holland America Line, world Cruise Reservations, 450 Third Avenue W, Seattle, WA 98119 Tel: 800 522 3399 Fax: 206-501-2620.

Holland America has been rated to have the <u>Best Cruise Line Rewards Program</u>: Holland America Line Mariners Star Ratings and how to get them:

Earn one credit for each day you are on a cruise.

When you purchase a Suite or Pinnacle Suite, you'll earn double Cruise Day Credits. Earn a bonus of one Cruise Day Credit for every \$300 in eligible onboard purchases. Bonus Cruise Day Credits are calculated on the combined charges for up to two guests sharing a stateroom, regardless of who signs each charge and who pays the bill.

## 1-Star Mariner One Completed Cruse:

Mariner magazine<sup>\*\*</sup> \*\*Email address required. 50% Cruise fare discount on 3<sup>rd</sup>/4<sup>th</sup> guests in same room on select sailings. Welcome Onboard Embarkation Lunch in The Dining Room Mariner Society Brunch with complimentary sparkling wine Collectible gift Special offers on select sailings 2-Star Mariner <u>30 Cruise Day Credits</u> – All the rewards above, PLUS: 10% discount on Holland America Line logo clothing purchased on board 15% discount on merchandise from shophollandamerica.com An annual Cruise Planner Special recognition lapel pin A complimentary photo of your ship 3-Star Mariner <u>75 Cruise Day Credits</u> – All the rewards in previous tier levels, PLUS:

Welcome Onboard Mariner Reception

25% discount on specialty restaurant surcharges, including the Pinnacle Grill

25% discount on select wine packages

25% discount on mini-bar purchases

25% discount on BLEND (available only on Koningsdam and Nieuw Statendam as of 10/2/19) 25% discount on individual wine bottles over \$100

Discounts on select treatments in The Greenhouse Spa & Salon

4-Star Mariner 200 Cruise Day Credits – All the rewards in previous tier levels, PLUS:

50% discount on specialty restaurant surcharges, including the Pinnacle Grill

50% discount on select wine packages

50% discount on mini-bar purchases

50% discount on Explorations Café beverages

50% discount on BLEND (available only on Koningsdam and Nieuw Statendam as of 10/2/19)

15% discount on Holland America Line logo clothing purchases on board

Complimentary winetasting session

Complimentary laundry and pressing

Priority check-in, tendering and disembarkation

Complimentary subscription: Travel + Leisure magazine or Food & Wine magazine, 1 per household Free cruise fare for 3<sup>rd</sup>/4<sup>th</sup> guests in same room on select sailings

5-Star Mariner 500 Cruise Day Credits – All the rewards in previous tier levels, PLUS:

Up to \$30 credit toward any internet package

Two complimentary dinners in the Pinnacle Grill (pay surcharge fee only)

Complimentary cooking class (one per cruise)

Complimentary day pass to The Greenhouse Spa & Salon Thermal Suite (one per cruise)