## Stock Selection Guide



Symbol: NXST

## 1 VISUAL ANALYSIS of Sales, Earnings, and Price




|  | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Last 5 Year Avg. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-tax Profit on Sales | -2.0\% | 11.9\% | 0.2\% | 17.5\% | 14.0\% | 15.5\% | 9.9\% | 19.3\% | 12.3\% | 24.5\% | 16.3\% |
| \% Earned on Equity | 6.5\% | 5,741.3 | -16.2\% | 346.0\% | 131.7\% | 58.3\% | 38.9\% | 21.7\% | 11.4\% | 33.6\% | 32.8\% |
| \% Debt To Capital | 140.1\% | 99.7\% | 101.3\% | 95.9\% | 94.8\% | 93.3\% | 73.5\% | 68.2\% | 80.7\% | 75.3\% | 78.2\% |

## 3 PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is building block for translating earnings into future stock prices.
CLOSING PRICE 147.26 (08/02/21)
HIGH THIS YEAR 163.62
LOW THIS YEAR 80.42

|  | A | B | C | D | E | F | G | H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Price |  | Earnings | Price Earnings Ratio |  | Dividend | \% Payout | \% High Yield |
|  | High | Low | Per Share | High A / C | Low B / C | Per Share | F/C * 100 | F/B * 100 |
| 2016 | 67.2 | 34.7 | 2.89 | 23.3 | 12.0 | 0.96 | 33.2 | 2.8 |
| 2017 | 80.5 | 56.0 | 10.07 | 8.0 | 5.6 | 1.20 | 11.9 | 2.1 |
| 2018 | 89.8 | 60.3 | 8.21 | 10.9 | 7.3 | 1.50 | 18.3 | 2.5 |
| 2019 | 119.9 | 76.6 | 4.80 | 25.0 | 16.0 | 1.80 | 37.5 | 2.3 |
| 2020 | 133.3 | 43.4 | 17.37 | 7.7 | 2.5 | 2.24 | 12.9 | 5.2 |
| AVERAGE |  | 54.2 |  | 15.0 | 8.7 |  | 22.8 |  |
| CURRENT/TTM |  |  | 18.60 |  |  | 2.80 | 15.1 |  |
| AVERAGE PRICE EARNINGS RATIO: 11.8 |  |  |  |  | CURRENT PRICE EARNINGS RATIO: 7.9 |  |  |  |

EVALUATING RISK and REWARD over the next 5 years
Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.

## A HIGH PRICE - NEXT 5 YEARS

Avg. High P/E
15.0 X Estimate High Earnings/Share
$23.24=\quad$ Forecasted High Price \$
348.7

B LOW PRICE - NEXT 5 YEARS

| (a) Avg. Low P/E 8.0 | X Estimate Low Earn | 12.00 | = |  | sted Low Price \$ | 96.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (b) Avg. Low Price of Last 5 Years | 54.2 |  |  |  |  |  |
| (c) Recent Market Low Price | 43.4 |  |  |  |  |  |
| (d) Price Dividend Will Support | Indicated Dividend High Yield | $\begin{gathered} 2.80 \\ \hline 5.16 \% \end{gathered}$ |  | $=$ | 54.2 |  |

C ZONING using 25\%-50\%-25\%
Forecasted High Price 348.7 Minus Forecasted Low Price $96.0=252.7$ Range. 25\% of Range 63.2

| Buy Zone | 96.0 | to | 159.2 |
| :--- | ---: | :--- | :--- |
| Hold Zone | 159.2 | to | 285.5 |
| Sell Zone | 285.5 | to | 348.7 |

Present Market Price of 147.26 is in the Zuy Zone

D UPSIDE DOWNSIDE RATIO (POTENTIAL GAIN VS. RISK OR LOSS)
$\frac{\text { High Price }}{\text { Present Price }} \frac{348.7}{147.26} \frac{\text { Minus Present Price }}{\text { Minus Low Price }} \frac{147.26}{96.0}=\frac{201.41}{51.26}=3.9$ To 1

E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)
$\frac{348.7}{147.26}=2.3677 \quad$ High Price $\quad=100=236.77-100=136.8 \quad \%$ Appreciation

## 5 5-YEAR POTENTIAL

This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.
A
$\frac{\text { Indicated Annual Dividend }}{\text { Closing Price }} \frac{2.24}{147.26}$

B AVERAGE YIELD - USING FORECAST HIGH P/E
$\frac{\text { Avg. \% Payout }}{\text { Forecast High PE }}=\frac{22.8 \%}{15.00}=1.5 \%$

C COMPOUND ANNUAL RETURN - USING FORECAST HIGH P/E

| Annualized Appreciation | $18.8 \%$ |
| :--- | ---: |
| Average Yield | $1.5 \%$ |
| Annualized Rate of Return | $20.3 \%$ |


| Annualized Appreciation | $12.7 \%$ |
| :--- | ---: |
| Average Yield | $2.0 \%$ |
| Annualized Rate of Return | $14.6 \%$ |

