# **Compustat® Company Research**

## Paycom Software Inc NYSE: PAYC

#### **Price Performance**

Price on 1/12/24	\$197.57
52-Week High/Low	\$374.04 / 146.15
Volume on 1/12/24	573,037
10-Day Avg. Volume	661,887
Price 1 Month Ago	\$202.77
1 Month Price Performance	-2.6%
Price 3 Months Ago	\$264.97
3 Month Price Performance	-25.4%
Price 6 Months Ago	\$355.01
6 Month Price Performance	-44.3%
Price 12 Months Ago	\$304.28
12 Month Price Performance	-35.1%
Market Capitalization	\$11.4 Billion
Beta	1.37

### Key Statistics (Latest 4 Quarters)

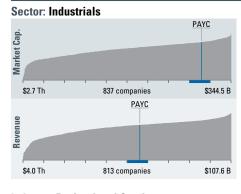
35.7%
16.1%
33.8%
21.6%
0.4x
200.6x
71.9x
28.6%
2.9x
61.4x
0.2x
1.2x
25.7%
0.0x

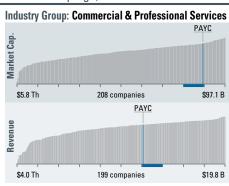
### **Business Description**

Paycom Software, Inc. provides cloud-based human capital management (HCM) solution delivered as software-as-a-service for small to mid-sized companies in the United States.

Paycom Software Inc 7501 West Memorial Road Oklahoma City, OK 73142 405 722 6900 www.paycom.com

### Company to Industry Comparisons (Using S&P GICS Groupings)





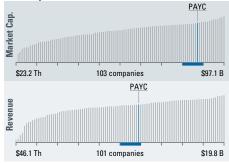
#### **Benchmark Price Performance**

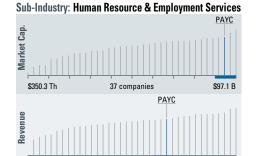
Duration	Industry Group	Sub- Industry
1 Month	1.7%	-2.1%
3 Month	8.9%	-2.4%
6 Month	6.4%	-2.0%
12 Month	18.5%	-2.7%

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### **Industry: Professional Services**



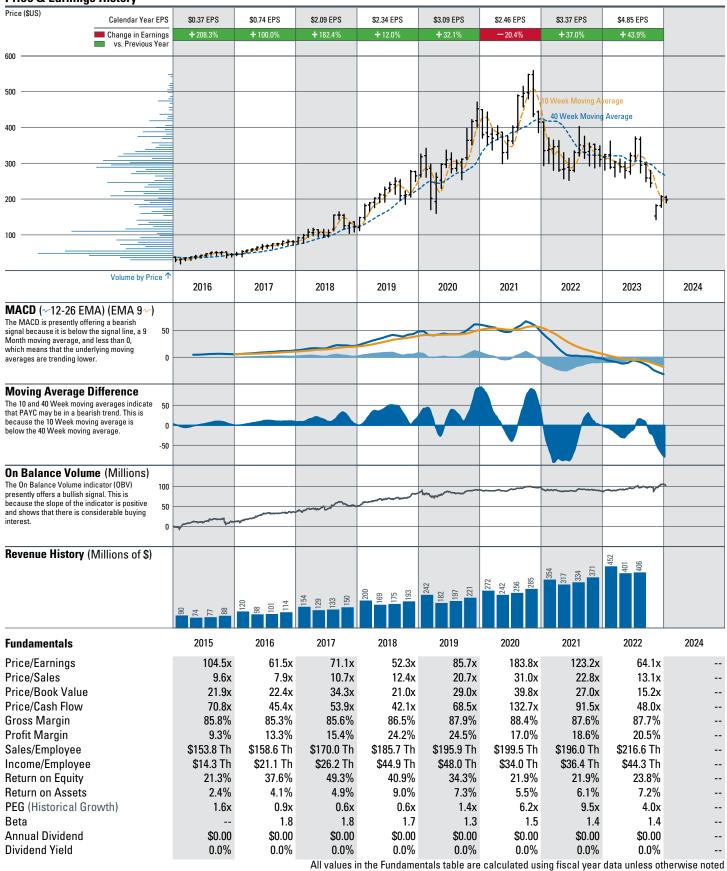


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\$186.0 Th



**Price & Earnings History** 





### **Peer Comparison Ratios**

### All values are for the last fiscal year unless otherwise noted.

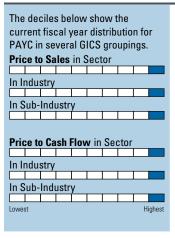
Company Name (Ticker Symbol)	P/E (1/12/24)	High P/E	Low P/E	<b>PEG Ratio</b>
Paycom Software Inc (PAYC) ——	33.8	63.9	25.0	4.0
Paylocity Holding Corp (PCTY)	60.2	91.4	54.2	2.5
Paycor HCM Inc (PYCR) ——	NA	-56.1	-35.0	NA
Ceridian HCM Holding Inc (CDAY)	2,177.0	2,655.3	1,854.0	41.1
Asure Software Inc (ASUR) ——	NA	-55.3	-20.3	0.4
Upwork Inc (UPWK)	NA	-86.1	-34.5	-0.2
High and Last D/F and fortunation to the manufacturing diluted	EDO I II	4 12 24	DEC .:	a ta biakanta at

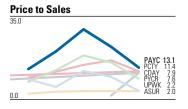


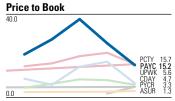
High and Low P/E are for trailing twelve months using diluted EPS excluding extraordinary items. PEG ratio is historical.

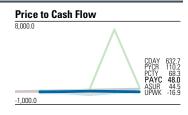
### **Valuation**

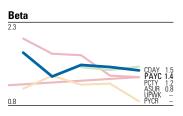
### Line charts below give a 5 year history for PAYC and up to 5 peers.

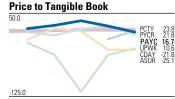


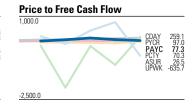




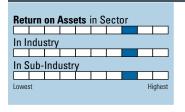


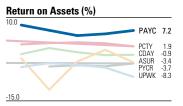


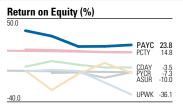


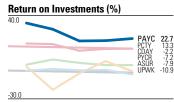


#### **Management Effectiveness**

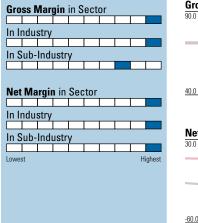


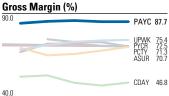


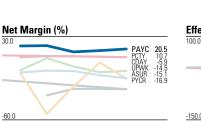


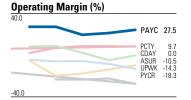


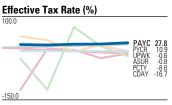
### **Profitability**

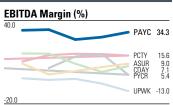


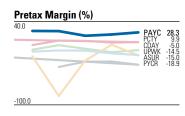










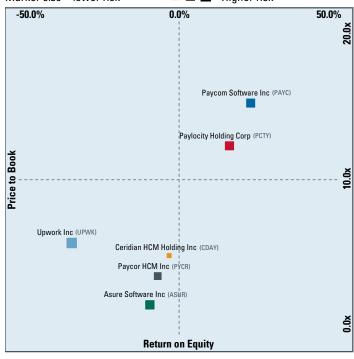




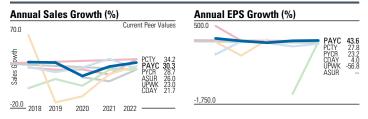
### **Peer Comparison**

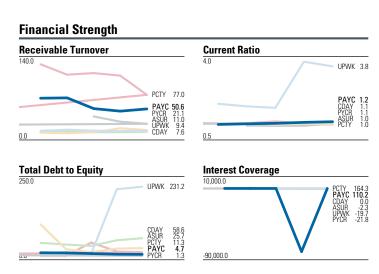
This peer comparison scatter shows a relative comparison of valuation, management effectiveness and risk for PAYC and several peers.

Marker size = lower risk ■ ■ ■ ■ Higher risk



### **Growth Rates**





### **Peer Group Relative Strength**





### **Industry Comparison**

All values are for the last fiscal year unless otherwise noted.

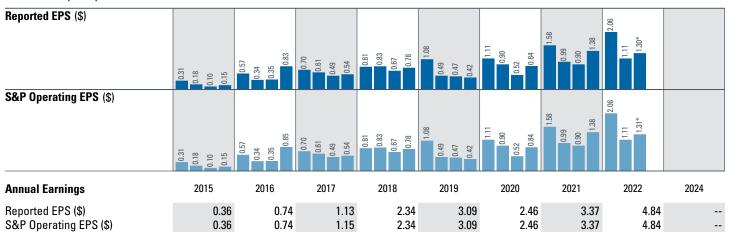
This peer comparison table shows a list of the companies in the "Professional Services" industry sorted by market capitalization.

This peer companson table shows a list of the companies	111 1116 1 1016331	uliai Selvices	illuusti y soi i	leu by marke	Capitalizatio	11.	
	Current		1 Year %	1 Year		Modified	
O Ni (Ti alam Combal)	Market Cap.		Revenue	% EPS	Total Debt	% Return	% Profit
Company Name (Ticker Symbol)	(Millions of \$)		Growth	Growth	to Capital	on Capital	Margin
Automatic Data Processing Inc (ADP)	97,140.6		9.2	17.3	0.5	-319.8	18.9
RELX PLC (RELX)	77,744.7		5.1	-1.0	0.6	-175.4	19.1
Thomson Reuters Corp (TRI)	66,255.7		4.4	-75.1	0.3	-173.8	21.0
Paychex Inc. (PAYX)	43,075.3		8.6	12.0	0.2	359.3	31.1
Wolters Kluwer NV (WTKWY)	36,127.8		7.4	35.8	0.6	-117.7	18.8
VERISK ANALYTICS INC (VRSK)	34,323.4		-16.7	60.5	0.7	165.9	41.7
Equifax Inc. (EFX)	30,031.2		4.0	-6.1	0.6	66.1	13.6
Broadridge Financial Solutions Inc (BR)	23,825.8		6.2	16.5	0.6	306.9	10.4
Jacobs Solutions Inc (J)	16,859.5		9.6	6.6	0.3	91.0	4.1
Booz Allen Hamilton Holding Corporation (BAH)	16,795.7		10.7	-41.0	0.8	107.9	2.9
Leidos Holdings Inc (LDOS)	15,151.8		4.8	-5.9	0.6	74.0	4.8
SS&C Technologies Holdings Inc (SSNC)	14,899.5		4.6	-17.1	0.5	229.6	12.3
TransUnion (TRU)	13,268.5		25.3	-28.8	0.5	139.9	6.8
Paycom Software Inc (PAYC)	11,399.8	1,375.2	30.3	43.6	0.1	85.4	20.5
Ceridian HCM Holding Inc (CDAY)	10,187.0	1,246.2	21.7	4.0	0.4	-0.1	-5.9
Paylocity Holding Corp (PCTY)	8,684.5	1,098.0	29.5	54.7	0.1	78.3	12.8
Robert Half Inc (RHI)	8,544.7	7,238.1	12.0	12.5	0.1	259.8	9.1
CACI International Inc (CACI)	7,389.0	6,702.5	8.1	6.1	0.4	80.5	5.7
KBR Inc (KBR)	7,386.0	6,564.0	-10.6	950.0	0.5	142.4	2.9
FTI Consulting Inc. (FCN)	7,131.5		9.1	-1.1	0.2	48.9	7.8
Parsons Corp (PSN)	6,840.8		14.6	47.5	0.3	26.6	2.3
Science Applications International Corp (SAIC)	6,688.8		4.2	12.8	0.6	192.1	3.9
Genpact Ltd (G)	6,313.1		8.7	-1.6	0.5	84.0	8.1
Clarivate Plc (CLVT)	6,028.2		41.7	-923.0	0.4	-73.3	-148.9
Trinet Group Inc (TNET)	5,803.9		7.6	10.7	0.4	-43.3	7.3
ExlService Holdings Inc (EXLS)	5,095.5		25.8	26.3	0.4	89.2	10.1
Dun & Bradstreet Corp (The) (DNB)	5,083.4		2.7	94.1	0.4	-42.3	-0.1
MAXIMUS Inc. (MMS)	4,953.6		5.9	-20.1	0.4	59.7	3.3
Concentrix Corp (CNXC)	4,832.3		13.2	7.5	0.4	44.9	6.9
Exponent Inc (EXPO)	4,652.3 4,652.2		10.1	3.2	0.5	132.6	19.9
·							
Insperity Inc. (NSP) ASGN Inc (ASGN)	4,354.0 4,273.1		19.4 14.3	45.9 20.3	0.8	-65.7 68.7	3.0 5.8
			7.4				
Alight Inc (ALIT)	4,140.6			0.0	0.4	-2.0	-2.0
ManpowerGroup Inc (MAN)	3,777.2		-4.3	2.5	0.4	66.1	1.9
Verra Mobility Corp (VRRM)	3,637.2		34.7	100.0	0.8	70.1	12.5
Paycor HCM Inc (PYCR)	3,522.6		28.7	23.2	0.0	-250.6	-16.9
CBIZ Inc (CBZ)	3,149.3		27.8	52.3	0.4	58.4	7.5
WNS (Holdings) Ltd (WNS)	3,134.8		10.3	4.7	0.3	62.6	11.2
Korn Ferry (KFY)	2,955.6		8.3	-33.9	0.3	298.3	7.3
ICF International Inc (ICFI)	2,494.2		14.6	-9.1	0.5	38.9	3.6
TELUS International (Cda) Inc (TIXT)	2,430.4		12.5	134.5	0.3	58.9	7.4
First Advantage Corp (FA)	2,310.4		13.7	290.9	0.3	46.9	8.0
LegalZoom.com Inc (LZ)	2,024.2		7.8	55.4	0.1	25.8	-7.9
Upwork Inc (UPWK)	2,023.9		23.0	-56.8	0.7	-302.9	-14.5
Huron Consulting Group Inc (HURN)	1,951.8		25.0	26.0	0.4	79.3	6.5
NV5 Global Inc (NVEE)	1,652.4		11.3	1.6	0.1	35.8	6.4
CSG Systems International Inc. (CSGS)	1,561.8		4.1	-37.6	0.6	47.1	4.0
Sterling Check Corp (STER)	1,297.4		19.5		0.4	108.9	2.5
Kforce Inc (KFRC)	1,281.2		8.3	4.0	0.2	67.3	4.4
TaskUs Inc (TASK)	1,144.6	960.5	26.3		0.4	41.3	4.2
TTEC Holdings Inc (TTEC)	965.5		7.5	-26.6	0.6	38.8	4.2
Fiverr International Ltd (FVRR)	944.8		13.3	-7.2	0.6	327.4	-21.2
TDCX Inc (TDCX)	944.2		20.3	1.9	0.1	77.4	15.8
HireRight Holdings Corp (HRT)	867.4		10.5		0.6	160.6	17.9
Conduent Inc (CNDT)	763.5		-6.8	-394.4	0.6	22.6	-4.7
• •							



### **Earnings History**

Standard & Poor's Core Earnings is a uniform methodology for calculating operating earnings, and focuses on a company's after-tax earnings generated from its principal businesses.



### **Dividend Analysis**

		2016	2017	2018	2019	2020	2021	2022	2023	2024
Payment History									0.375 0.375 0.375	
Dividend Yield	0.7%—									
	0.5%—									

### Dividend Details (All dividends are "Cash" unless otherwise noted)

Announce Date	Ex-Date	Record Date	Date Pavable	Dividend Amount (\$)	Announce Date	Ex-Date	Kecord Date	Date Pavable	Dividend Amount (\$)
10/30/23	11/24/23	11/27/23			05/15/23	05/26/23	05/30/23	06/12/23	0.375
07/31/23	08/25/23	08/28/23	09/11/23	0.375					



### **Annual Income Statement**

Change vs. Previous Year

Summary: Over the last year, PAYC's revenue experienced higher growth than nearly any other company in the Human Resource & Employment Services group. During fiscal year 2023, they recorded \$1.4B as revenues which was a 30.3% improvement from the previous year.

Chart of Gross Profit (Loss)		<b>+</b> 45.6%	<b>+</b> 31.9%	<b>+</b> 32.2%	<b>+</b> 32.3%	<b>+</b> 14.7%	<b>+</b> 24.4%	<b>+</b> 30.3%
1,000								
,000								
500								
Millions of \$US								
	2015	2016	2017	2018	2019	2020	2021	2022
Sales/Turnover (Net)	\$225	\$329	\$433	\$566	\$738	\$841	\$1,056	\$1,375
Cost of Goods Sold	32	48	62	76	89	98	130	170
Gross Profit (Loss)	193	281	371	490	648	744	925	1,205
Selling, General and Administrative Expenses	149	209	273	287	380	504	604	734
Operating Income Before Depreciation	44	72	98	203	268	239	321	471
Amortization of Intangibles	2	2	1	0	0	0	3	4
Depreciation and Amortization - Total	9	14	19	30	42	53	67	93
Operating Income After Depreciation	34	58	79	174	226	186	254	379
							(0)	
Interest and Related Expense	1	1	2	1	3	3	(0)	;
Interest Income - Total	CF	CF	CF	CF	CF	CF	CF	CI
Other Non-Operating Income	1	1	1	2	3	3	2	14
Nonoperating Income (Expense) - Total	1	1	1	2	3	3	2	14
Special Items Pretax Income	34	<u> </u>	(1) 77	0 175	0 226	0 186	0 256	CI 390
ncome Taxes - Federal	11	12	10	12	18	15	18	8
ncome Taxes - State	2	3	2	4	7	6	10	30
Deferred Taxes-Federal	(1)	(1)	0	14	16	15	27	(3
Deferred Taxes-State	0	(0)	(2)	7	5	6	6	((
ncome Taxes - Deferred ncome Taxes - Total	(1) 13	(2) 13 <sup>AC</sup>	(2) 10	21 38	21 46	21 42	33 60	108
licollie Taxes - Total	13	13 70	10	30	40	42	00	100
Income Before Extraordinary Items	21	44	67	137	181	143	196	28
Common Stock Equivalents - Dollar Savings	(0)	(0)	(0)	(0)	(0)	0	0	
Net Income (Loss)	21	44	67	137	180	143	196	281
EARNINGS PER SHARE - DETAIL (EPS data in \$US, Sha	ares in Millions)							
EPS - Basic Excluding Extraordinary Items	0.37	0.76	1.15	2.37	3.14	2.49	3.39	4.8
EPS - Basic Including Extraordinary Items	0.37	0.76	1.15	2.37	3.14	2.49	3.39	4.8
EPS - Diluted Excluding Extraordinary Items	0.36	0.74	1.13	2.34	3.09	2.46	3.37	4.8
EPS - Diluted Including Extraordinary Items	0.36	0.74	1.13	2.34	3.09	2.46	3.37	4.8
EPS from Operations - Basic	0.37	0.76	1.17 <sup>RC</sup>	2.37	3.14	2.49	3.39	4.80
EPS from Operations - Diluted	0.36	0.74	1.15 <sup>RC</sup>	2.34	3.09	2.46	3.37	4.8
Dilution Adjustment	0	0	0	0	0	0	0	(
Common Shares Used to Calculate EPS Basic	56	58	58	58	58	58	58	5
Common Shares Used to Calculate EPS Diluted	58	59	59	59	58	58	58	5

**CF** Combined Figure

 $<sup>^{\</sup>it AC}$  Restated for/reflects an accounting change  $^{\it RC}$  Earnings per Share is a calculation and may disagree with company reports. Statutory rate used in calculation

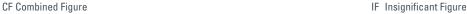


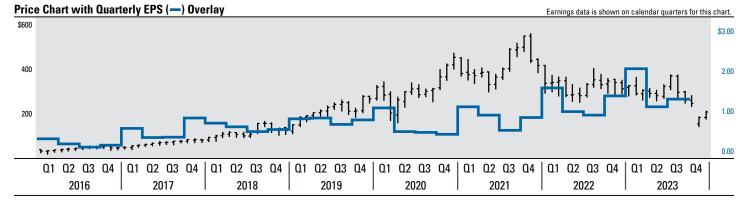
### **Annual Income Statement, continued**

Change vs. Previous Year

**Summary:** PAYC has a Price to Book ratio of 15.2x, which is higher than nearly any other company in the Human Resource & Employment Services group. However, its three-year revenue growth is greater than nearly all of its peers, which leads to the conclusion that investors are willing to pay for growth.

ioi giovviii.								
Chart of Interest Income - Total		NA	NA	NA	NA	NA	NA	NA
Millions of \$US								
	2015	2016	2017	2018	2019	2020	2021	2022
SUPPLEMENTAL ITEMS								
nterest Income - Total	CF	CF	CF	CF	CF	CF	CF	CF
nterest Capitalized	IF	0	1	1	1	2	1	1
CDECIAL ITEMS DREAMOUT								
SPECIAL ITEMS - BREAKOUT Extinguishment of Debt Pretax			(1)					
-Aunguisinient of Debt Fletax			(1)					
CC C			IF the stand	COLUMN TOWNS				





**Additional Summary Items:** Over the last five years annual earnings at PAYC were positive, trended upward, and had volatility that was in line with the Human Resource & Employment Services industry average.



**Annual Balance Sheet** Change vs. Previous Year

Summary: PAYC is one of the least leveraged companies in the Human Resource & Employment Services group. However, relative to its debt, this company accumulates less in sales than nearly any other firm

company accumulates less in sales than nearly ar	iy other firm.							
Chart of Current Assets - Total		<b>+</b> 21.6%	<b>+</b> 24.2%	<del></del> 7.4%	<b>+</b> 75.8%	-0.3%	<b>+</b> 20.8%	<b>+</b> 22.7%
3,000								
2,000								
2,000								
1,000								
Millions of \$US								
	2015	2016	2017	2018	2019	2020	2021	2022
CURRENT ASSETS								
Cash	51	60	46	46	134	152	278	401
Cash and Short-Term Investments	51	60	46	46	134	152	278	401
Receivables - Trade	2	1	2	3 AC	9	9	9	23
Income Tax Refund	7	1	7	4	4	10	16	6
Receivables - Total	9	2	9	7	13	20	26	28
Inventories - Finished Goods	1	1	1	1				
Inventories - Total	1	1	1	1	1	1	1	2
Prepaid Expense and Accrued Income	4	4	5	8	14	18	24	34
Current Assets - Other (Sundry)	697	858	1,089	1,003	1,709	1,674	1,923	2,299
Current Assets - Other - Total	700	863	1,003	1,003	1,703	1,692	1,947	2,333
Current Assets - Total	761	926	1,150	1,065	1,723	1,865	2,252	2,764
our our rotal	701	020	1,100	1,000	1,071	1,000	2,202	2,701
NON-CURRENT ASSETS								
Property Plant and Equipment - Total (Gross)	84	133	201	260	391	490	621	774
Depreciation, Depletion, and Amortization (Accumulated)	(25) <sup>TS</sup>	(36) <sup>TS</sup>	(54) <sup>TS</sup>	(83) <sup>TS</sup>	(125) <sup>TS</sup>	(178) <sup>TS</sup>	(243) <sup>TS</sup>	$(331)^{T}$
Property Plant and Equipment - Total (Net)	59	97	148	177	266 <sup>AC</sup>	312	379	442
Goodwill	52	52	52	52	52	52	52	52
Intangibles - Other	3	2	1	1	1	0	58	54
Intangible Assets - Total	55	54	53	53	52	52	110	106
Deferred Charges	CF	0	0	225	292	371	462	574
Assets - Other (Sundry)	1	2	5	2	6	8	13	17
Assets - Other - Total	1	2	5	228	298	379	474	590
Assets - Total	877	1,079	1,355	1,522	2,487	2,608	3,215	3,903
CURRENT LIABILITIES								
Long-Term Debt Due In One Year	1	1	1	2	12	13	13	15
Debt in Current Liabilities	1	1	1	2	12	13	13	15
Account Payable/Creditors - Trade	5	4	6	6	5	7	6	16
Accrued Expenses	CF	CF	CF	CF	CF	CF	CF	CF
Current Liabilities - Other (Sundry)	722	894	1,133	1,021	1,736	1,699	1,972	2,346
Current Liabilities - Other	722	894	1,133	1,021	1,736	1,699	1,972	2,346
Current Liabilities - Ottel	728	899	1,140	1,021	1,754	1,718	1,990	2,377
							·	
LONG-TERM LIABILITIES	0.7	00		00	40	**		
Long-Term Debt - Total	25	29	34	33	49	46	47	55
Deferred Taxes - Balance Sheet	1	0	0	70	91	113	146	141
Deferred Taxes and Investment Tax Credit	1	0	0	70	91	113	146	141
Liabilities - Other - Total	25	34	45	56	66	76	138	147
Liabilities - Total	778	962	1,220	1,187	1,960	1,952	2,321	2,720

AC Restated for/reflects an accounting change TS Computed using straight-line method

**CF** Combined Figure



### **Annual Balance Sheet, continued**

Change vs. Previous Year

**Summary:** PAYC employs a capital structure that is in-line with the Human Resource & Employment Services group norm. Its capital resources total \$1.4B, of which +84.9% is equity and +5.0% is attributed to debt.

Chart of Stockholders' Equity - Total		<b>+</b> 18.5%	<b>+</b> 16.2%	<b>+</b> 147.2%	<b>+</b> 57.3%	<b>+</b> 24.5%	<b>+</b> 36.3%	<b>+</b> 32.3%
• •								
1,000 —								
500								
Millions of \$US								
	2015	2016	2017	2018	2019	2020	2021	2022
SHAREHOLDERS' EQUITY								
Common/Ordinary Stock (Capital)	1	1	1	1	1	1	1	1
Capital Surplus/Share Premium Reserve	71	95	137	204	258	358	466	577
Retained Earnings	27	70	137	396	576	720	916	1,193
Treasury Stock - Total	0	(50)	(140)	(265)	(308)	(423)	(488)	(588)
Common/Ordinary Equity - Total	98	117	135	335	527	656	894	1,183
Stockholders' Equity - Total	98	117	135	335	527	656	894	1,183
Liabilities and Stockholders' Equity - Total	877	1,079	1,355	1,522	2,487	2,608	3,215	3,903
Common Shares Outstanding (Millions)	57	57	58	57	58	58	58	58
DEBT COMPONENTS								
Debt - Notes	25	29	34	33	31	29	27	0
Other Long-Term Debt	0	0	0	0	18	17	20	55
DEBT MATURITY TABLE								
Debt - Maturing 1st Year	1	1	1	2	12	13	13	15
Debt - Maturing 2nd Year	1	1	2	2	2	2	2	0
Debt - Maturing 3rd Year	1	1	2	2	2	2	2	0
Debt - Maturing 4th Year	1	1	2	2	2	2	24	0
Debt - Maturing 5th Year	1	21	2	2	2	24	0	29
SUPPLEMENTAL								
Deferred Revenue - Current	4	5	7	9	11	14	16	20
Deferred Revenue - Long-Term	25	34	45	56	65	73	85	98
Debt - Mortgages and Other Secured	25	29	34	33	31	29	27	29
Long-term Debt - Tied to Prime	0	0	0	0	0	0	0	29
RENTAL COMMITMENTS								
Rental Commitments - Minimum - 1st Year	5	6	7	8	10	11	11	15
Rental Commitments - Minimum - 2nd Year	5	6	6	7	7	8	9	10
Rental Commitments - Minimum - 3rd Year	5	5	3	5	6	6	6	7
Rental Commitments - Minimum - 4th Year	4	3	2	4	4	3	3	5
Rental Commitments - Minimum - 5th Year	2	1	2	3	2	1	1	3
Rental Commitments - Minimum - 5-Year Total	20	20	20	28	30	29	31	39
Thereafter Leases	0	1	20 1	20 1	0	29	اد 2	39 4
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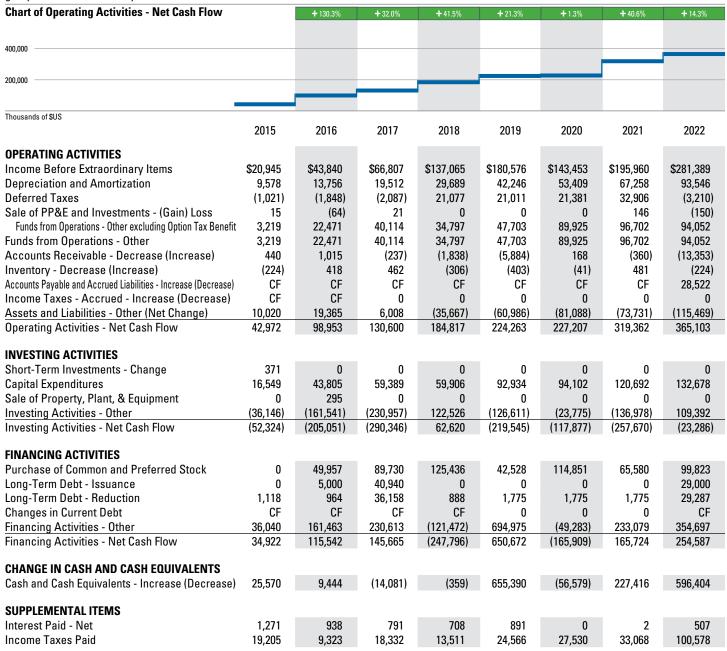
Change vs. Previous Year



### Paycom Software Inc NYSE: PAYC

Annual Cash Flow

Summary: PAYC generates less sales from the use of its assets than nearly any other company in the Human Resource & Employment Services group. This is evidenced by its 2023 Total Asset Turnover of 0.4x.



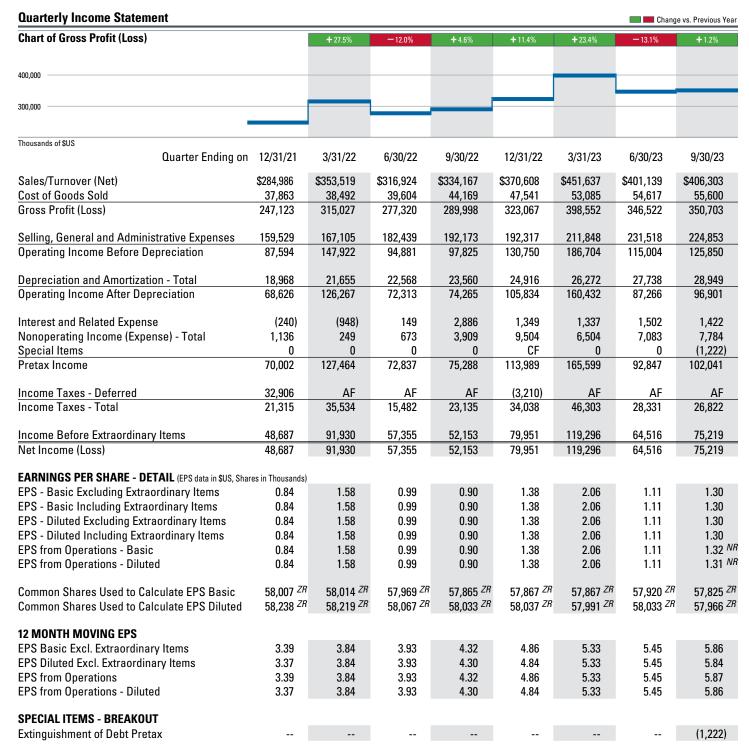
**CF Combined Figure** 

Additional Summary Items: PAYC is less efficient at collecting its accounts receivable than nearly any other company in the Human Resource & Employment Services group. In 2023, the average number of days its accounts receivable were outstanding was 8. However, this was -1.41 days faster than the accounts receivables collection during the previous year.

During 2023, PAYC earned \$374.1M from its investing activities. This was more than almost every other company in the Human Resource & Employment Services group.

During Fiscal Year 2023, PAYC spent \$132.7M on capital expenditures. As a percent of sales, this was among the highest in the Human Resource & Employment Services Sub-industry group and represented a steady increase in spending over the last four years.



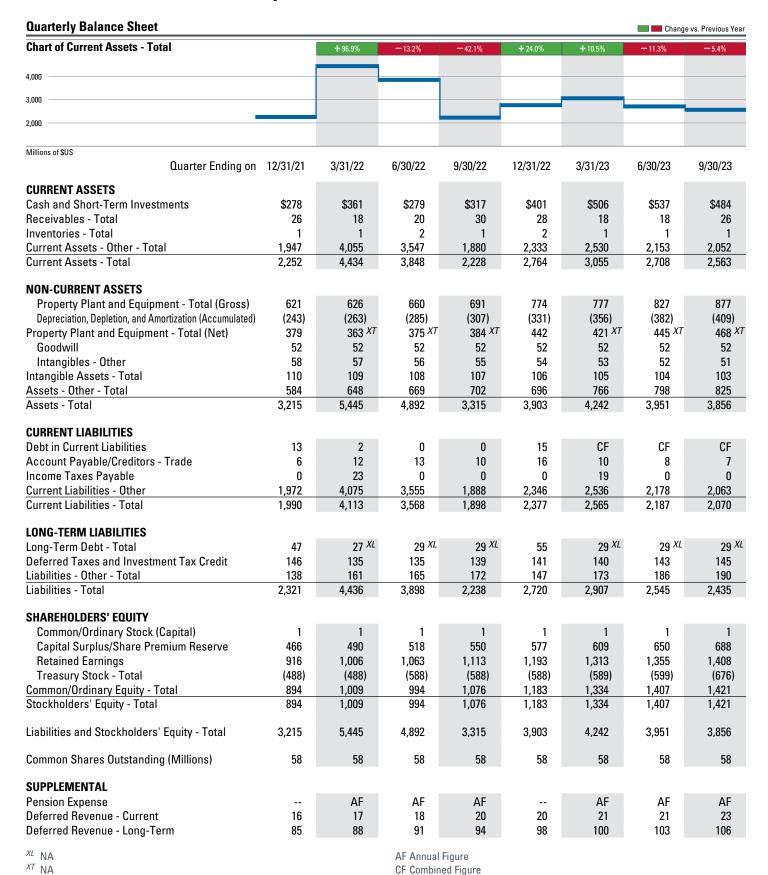


NR Statutory rate used in calculation

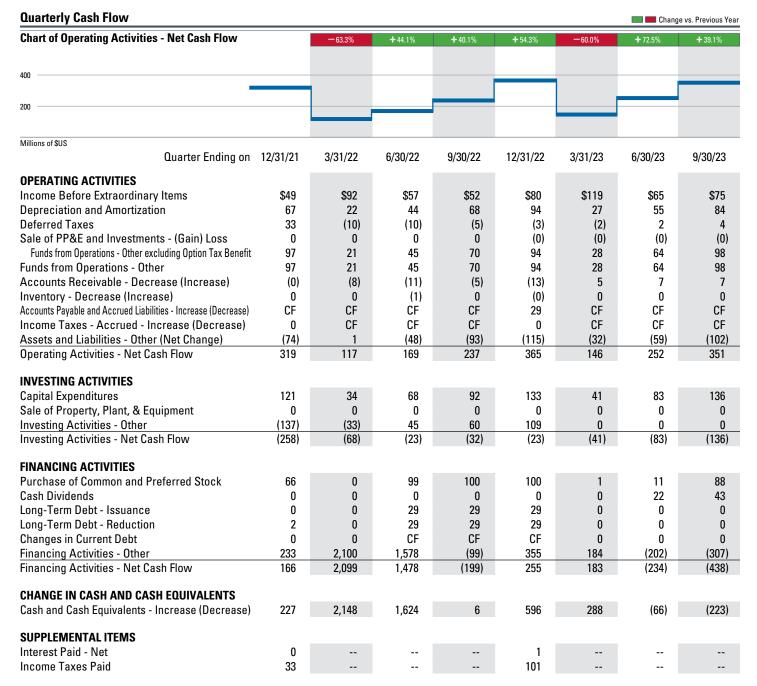
AF Annual Figure
CF Combined Figure

ZR Weighted Average Shares are Reported









**CF Combined Figure** 



### Glossary

Global Industry Classification Standard (GICS) - An industry classification standard, developed by Standard & Poor's in collaboration with Morgan Stanley Capital International (MSCI). A company is assigned to a single GICS sub-industry according to the definition of its principal business activity as determined by Standard & Poor's and MSCI. Revenues are a significant factor in defining principal business activity; however, earnings analysis and market perception are also important criteria.

S&P Core Earnings - Standard & Poor's Core Earnings is a uniform methodology for calculating operating earnings, and focuses on a company's after-tax earnings generated from its principal businesses. Included in the definition are employee stock option grant expenses, pension costs, restructuring charges from ongoing operations, writedowns of depreciable or amortizable operating assets, purchased research and development, M&A related expenses and unrealized gains/losses from hedging activities. Excluded are pension gains, impairment of goodwill charges, gains or losses from asset sales, reversal of prior-year charges and provision from litigation or insurance settlements.

Preliminary Data - Preliminary update indicates that the company has been updated from a source with limited financial data, but the data is expected to become available or has been available historically. Final update (not indicated) means that the company has been updated from a complete source (usually the Form 10-K or 10-Q), and no further data will be available.

**Dividends** - Values for dividends in this report are not split adjusted.

Modified Return on Capital - This value from page 5 is calculated using a formula that equally weights return on capital, defined as the trailing twelve months' earnings before interest and taxes, and earnings yield, defined as earnings before interest and taxes divided by market value plus net debt.

**S&P Operating EPS** - Earnings from Operations represents earnings per share that excludes the effect of all nonrecurring events. EPS is adjusted to remove the effect of all special or one-time items from the calculation.

Value Scales - Abbreviations for scale are as follows: Th = Thousand, M = Million, B = Billion, and T = Trillion.

Company to Industry Comparison - The Market Capitalization and Revenue charts on page 1 are displayed using a logarithmic scale to accommodate the large range of values that are shown.

Balance Sheet Debt Components - The sum of the Debt Components below the Balance Sheet may not equal "Long-Term Debt - Total" due to the fact that, for some companies, the debt component can include "Long-Term Debt Due in One Year," which is a short-term liability.

**PEG Ratio** - The computation of PEG (on pages 2 and 3) includes 3 years of compounded earnings growth.