

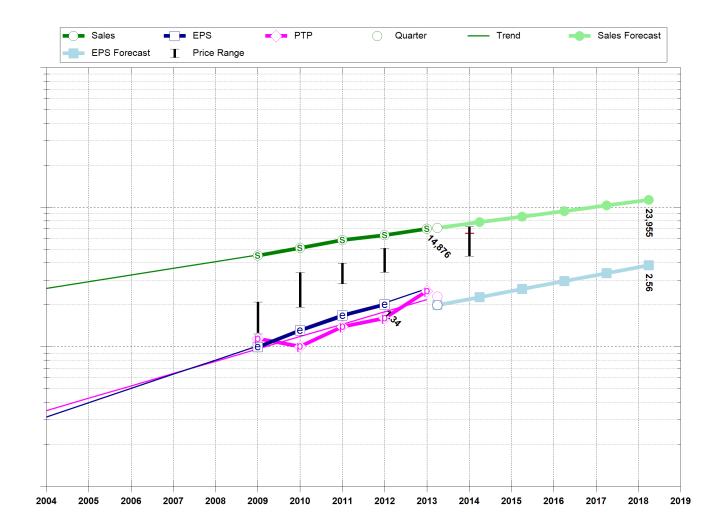
Company Novo Nordisk A/S Date 5/13/2014 Prepared by BARNES Data taken from BI Stock Data Industry Biotechnology Where traded NYSE Capitalization --- Outstanding Amounts Reference Preferred (\$M) 0.0 % Insiders | % Institution 2,642.4 Common (M Shares) 0.0 2.3 % Pot Dil Debt (\$M) 147.6 % to Tot Cap 0.4

Stock Selection Guide

Symbol: NVO

VISUAL ANALYSIS of Sales, Earnings, and Price

FY2013 QuarterEnding (03/14)	Sales (\$M)	Earnings Per Share
Latest Quarter	3,734.2	0.45
Year Ago Quarter	3,535.4	0.39
Percentage Change	5.6%	15.0%



(1) Historical Sales Growth

276.9%

(3) Historical Earnings Per Share Growth

-2.1%

(2) Estimated Future Sales Growth

9.7%

(4) Estimated Future Earnings Per Share Growth

14.0%

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	Last 5 Year Avg.
Pre-tax Profit on Sales	25.7%	24.4%	23.7%	26.2%	27.9%	31.0%	24.0%	29.1%	30.7%	43.5%	31.7%
% Earned on Equity	17.0%	21.9%	20.0%	25.3%	31.2%	30.6%	34.1%	42.4%	44.1%	9.8%	37.8%
% Debt To Capital	6.0%	8.9%	4.8%	4.1%	6.6%	3.7%	5.7%	2.2%	1.2%	0.5%	2.7%

3 PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is building block for translating earnings into future stock prices.

PRESENT PRICE 43.5

HIGH THIS YEAR 48.42

LOW THIS YEAR 29.90

		Α	В	С	D	E	F	G	Н
	Year	Price		Earnings	Price Earn	ings Ratio	Dividend	% Payout	% High Yield
		High	Low	Per Share	High A / C	Low B / C	Per Share	F/C*100	F/B*100
1	2009	14.0	8.3	0.67	21.0	12.4	0.16	24.6	2.0
2	2010	22.8	12.8	0.88	26.0	14.7	0.19	22.1	1.5
3	2011	26.6	18.9	1.12	23.7	16.9	0.27	23.9	1.4
4	2012	34.1	22.8	1.34	25.4	17.0	0.35	26.3	1.5
5	2013	38.9	29.9	0.33	116.8	89.8	0.47	140.9	1.6
	AVERAGE		18.5		24.0	16.2		47.6	
	CURRENT/TTM			1.33			0.60	45.0	
	AVERAGE PRICE	EARNINGS RA	ATIO 20.1	CURRENT PRICE EARNINGS RATIO 32.7					

4 EVALUATING RISK and REWARD over the next 5 years

Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.

A HIGH PRICE - NEXT 5 YEARS

Avg. High P/E 24.00 X Estimate High Earnings/Share 2.56 = Forecasted High Price \$ 61.4

B LOW PRICE - NEXT 5 YEARS

(a) Avg. Low P/E 16.20 X Estimate Low Earnings/Share 1.73 = Forecasted Low Price \$ 28.0

(b) Avg. Low Price of Last 5 Years 18.5

(c) Recent Market Low Price 22.83

(d) Price Dividend Will Support Present Dividend = 0.600 = 37.5

Selected Forecasted Low Price \$ 28.0

AVERAGE YIELD - USING FORECAST AVERAGE P/E

COMPOUND ANNUAL RETURN - USING FORECAST AVG P/E

C ZONING using 25%-50%-25%

Forecasted High Price 61.4 Minus Forecasted Low Price 28.0 = 33.4 Range. 25% of Range 8.4

 Buy Zone
 28.0
 to
 36.4

 Hold Zone
 36.4
 to
 53.1

 Sell Zone
 53.1
 to
 61.4

Present Market Price of 43.51 is in the **Hold** Zone

D UPSIDE DOWNSIDE RATIO (POTENTIAL GAIN VS. RISK OR LOSS)

 High Price
 61.4
 Minus Present Price
 43.51
 17.93
 17.93
 15.51
 To 1

E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)

High Price 61.4

Present Market Price 43.51 = 1.41 X 100 = 141.21 - 100 = 41.2 % Appreciation

5 5-YEAR POTENTIAL

This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.

A Present Full Year's Dividend \$ 0.60

Present Price of Stock 43.51 = 0.01 = 1.4 % Present Yield

B AVERAGE YIELD - USING FORECAST HIGH P/E

 $\frac{\text{Avg. \% Payout}}{\text{Forecast High PE}} = \frac{23.5 \,\%}{24.00} = 1.0 \,\% \qquad \frac{\text{Avg. \% Payout}}{\text{Forecast Average PE}} = \frac{23.5 \,\%}{20.10} = 1.2 \,\%$

C COMPOUND ANNUAL RETURN - USING FORECAST HIGH P/E

Annualized Appreciation 7.1 % Annualized Appreciation 3.4 % Average Yield 1.0 % Average Yield 1.2 % Annualized Rate of Return 8.1 % Annualized Rate of Return 4.6 %