**Cincinnati Model Investment Club Minutes**

West Chester Mid-Pointe Library – October 21, 2017

**Call to Order:** Presiding Partner Dene Alden called the meeting to order at 9:50a. ***Guests on webinar:*** Larry Averbeck, Bart Thomas; ***Guests in person:*** Mike Griffin, Glenna Baumbaugh

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Name** | **Here** | **Proxy** | **Name** | **Here** | **Proxy** |
| Jackie Koski | X |  | Harrison Baumbaugh | X |  |
| Ian Barnes, Education Partner | web |  | Mary Thomas | web |  |
| Betsy Eller, Financial Partner | web |  | Gregg Hopkins | web |  |
| Craig Jacobsen | X |  | Latisha Douglas | X |  |
| Marty Eckerle | web | (Craig) | Frank Bicknell | X |  |
| Gerry Geverdt | X |  | Michele Grinoch | X |  |
| Dene Alden. Presiding Partner | X |  | Kate Lester | X |  |
| Richard Alden, Recording Partner | X |  | Nelson Page | --- | Dene |
|  |  |  |  |  |  |

Note: Parentheses denote provisional presence or proxies should members not be present for the full meeting

**Recording Partner’s Report:** Minutes of the September 16 meeting were approved as posted.

**Financial Partner’s Report:**

* Current cash: $1,368.89. The September report was filed for audit without changes.
* Larry Averbeck’s check has been cashed
* The BI CinMIC dues check ($49) has been cashed. Folioinvesting and bivio are free for a model club.

**Announcements:** Classes and webinars:

* Classes and webinars: see BetterInvesting Magazine “ONLINE” section opposite CONTENTS or visit the web site under Events.
* The Roundtable sponsored by BI Mid-Michigan is on October 24 at 8:30PM and “Investing Topics with Mark and Ken” is a new webinar on second Tuesday of each month. Register with both by contacting: [nkavula1@comcast.net](mailto:nkavula1@comcast.net).
* Check out Stock Up and Ticker Talk
* Craig mentioned an article on Forecasting Earnings in the Nov, 2017 issue of Better Investing – good explanation of the Preferred Procedure.

**Old Business:**

* CinMIC officially celebrates its 15th year as a model investment club. A luncheon and cake will be held at SmoQ in Springdale at 1:00p.

**New Business:**

* Kate Lester and Rich Alden volunteered to be the nominating committee for new officers for next year. Positions are: President, Vice President of Education, Treasurer, Assistant Treasurer, and Secretary. Interested parties should contact Kate or Rich.
* As the year draws to a close members who wish to swap stocks to follow should make their preferences known.
* The last meeting of the year will be December 16 in Room C. Members are asked to bring a potluck brunch dish to share and their own beverage.

**Education:** Marty Eckerle: Ann Cuneaz’s BINC 2017 Seminar 332: “Best Practices to Keep Your SSG Current” Part II.

* Latisha had covered the first part of this presentation last month and Marty covered more detailed research topics. This is recommended for quarterly reviews after earnings reports.
* In SSG+, open a stock and look for Research. Suggested topics include: Company Research, Member Sentiment, Company Website, Analyst Estimates, and Filings & Transcripts. Look also for Financial Statements, Key Statistics, and Price Charts
* On the Seeking Alpha website for the stock, it is suggested that we use control-F to search for terms like: ‘expect’, ‘growth’, ‘margin’, ‘risk’, ‘guidance’, ‘complete’, and ‘operating segment’ to quickly locate information of interest. Ctl-F is common feature of most browsers.
* Consider your company’s fundamental trends, business model, balance sheet, and general economic conditions.
* For an established SSG, do the quarterly review, then look over the past 2-3 quarters for trends. For new stocks, keep notes about why you made a particular decision so you can revisit your judgment. On the SSG+ look for Tools/Notes in the upper right of the screen.
* Check Manifest Investing for stock news. Look for the ‘News’ tab at the top of the usual MI Equity Analysis Guide.
* Also consider the MI Eagle under Research/My Studies to see MI’s forecast for five year estimates.
* You can access any of the CinMIC holdings under Dashboards/CINMIC\*.

**New Stock Presentation:** None this month, continuation of the Portfolio Review

**Portfolio Analysis**

* Craig presented the study group’s analysis of Signature Bank (SBNY) and Apogee (APOG). SBNY is a HOLD, APOG is currently a BUY.
* Rich presented Fastenal (FAST) and discussed changes in their business model and potential should infrastructure projects and the energy sector show signs of growth.
* Marty presented the latest “Close of the Bell” report noting that there were five Nicholson Triple Play stocks – CVS, TSCO, SBUX, LKQ, and CHRW.
* Craig noted that Apple (AAPL) was a significant part of the portfolio and had a low u/d ratio. He suggested we might sell a few shares of AAPL to raise cash for other investments with greater up-side.

**Portfolio Review:**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Stock** | **Symbol** | **Watcher** | **Watcher: Buy/Hold/Sell** | **SSG: Buy/Hold/Sell** | **Report posted:** | **# of Shares** | **% of Portfolio** | **Year End** | **Next Earnings Report:** |
| Apogee | APOG | Craig | Buy 50 | Buy | 10-14 | 50 | 1.8 | Dec | 09-19 |
| Apple | AAPL | Jackie | Hold | Hold | 10-15 | 95 | 10.8 | Sep. | 11-02 |
| C. H. Robinson | CHRW | Dene | Hold | Hold | 10-14 | 185 | 8.4 | Dec | 10-24 |
| Cerner | CERN | Gregory | Hold | Hold | 10-17 | 60 | 3.2 | Dec | 11/07 |
| Cognizant | CTSH | Michele | Hold | Hold | 10-16 | 200 | 10.8 | Dec | 11/06 |
| CVS Health | CVS | Latisha | Buy 10 | Buy? | 10-16 | 110 | 5.8 | Dec | 11/06 |
| Danaher | DHR | Harrison | Hold | Hold | 10-16 | 110 | 6.9 | Dec | 10-19 |
| Fastenal | FAST | Rich | Hold | Hold | 10-15 | 200 | 6.8 | Dec | 10-10 |
| Gilead | GILD | Kate | Hold | Hold | 10-19 | 105 | 6.2 | Dec | 11/07 |
| LKQ Corp | LKQ | Frank | Hold | Hold | 11-16 | 375 | 10.2 | Dec | 10-26 |
| Polaris | PII | Nelson | Hold | Hold | 10-15 | 65 | 4.9 | Dec | 10-24 |
| Schlumberger | SLB | Mary | Hold | Hold | 10-16 | 140 | 6.8 | Dec | 10-20 |
| Signature Bank | SBNY | Craig | Hold | Buy | 10-14 | 110 | 9.9 | Dec | 10-19 |
| Starbucks | SBUX | Gerry | Hold | Buy | 10-18 | 100 | 4.0 | Sep | 11/02 |
| Tractor Supply | TSCO | Dene | Buy 10 | Buy | 10-15 | 60 | 2.6 | Dec | 10-25 |
|  | **Stocks on “Pounce / Watch List”** | | | | | | | | |
| ULTA | ULTA | Ian | Buy Range: 176 to 234.1 | | 09/02 | 0 | 0 | Jan | 12-07 |

**Future Education Schedule:** (tentative, tbd)

|  |  |  |
| --- | --- | --- |
| November | Kate Lester | tbd |
| December | Craig Jacobsen | tbd |
| January | Michele Grinoch | tbd |

**Future Stock Presentation Schedule:** (tentative, tbd) Stock Presentations will focus on Portfolio Analysis until all stocks have been reviewed.

|  |  |  |
| --- | --- | --- |
| TBD | Gerry Geverdt | tbd |
| TBD | Michele Grinoch for Frank Bicknell | tbd |

**Buy/Sell Decisions:** (motion/second: action, type, yes/no/abstain)

* Craig/Michele: buy 25sh of APOG @window, 14/2/0

Note: use “chat box” for web votes.

**Next Meeting:** Mid-month Study Group: Nov 4, Board Room; Regular meeting Nov 18, Room C

**Adjourned:** by Dene at 11:51a

Submitted for review by Rich Alden, recording partner.