

10556 12323 Other 12002 24468 27610 21786 Current Liab. ANNUAL RATES Past Past Est'd '05-'07 of change (per ADR) 10 Yrs. to '11-'13 13.0% 5 Yrs. 'Cash Flow 22.5% 25.5% 10.5% 9.0% 7.0% Earnings Dividends -5.0% 33.0% 12.5% Book Value

QUARTERLY SALES (\$ mill.) Cal-Mar.31 Jun. 30 Sep. 30 Dec. 31 endar Year 2005 10734 12694 14633 2006 17557 17875 18958 17957 72347 23447 87735 2007 18400 20564 26342 33495 35580 2008 34603 130020 32000 32000 2009 32000 128000 EARNINGS PER ADR B Cal-Full Mar.31 Jun. 30 Sep. 30 Dec. 31 endar Year 2005 .82 2.26 2006 .71 .73 .74 .57 2.75 2007 .49 .99 .87 .64 2.99 1.02 1.42 4.85 2008 1.30 1.11 2009 1.05 1.05 1.05 1.00 4.15 QUARTERLY DIVIDENDS PAID C Full Cal-Mar.31 Jun.30 Sep.30 Dec.31 endar Year 2004 221 .078 .30 2005 .250 - -- -.25 2006 .150 .15 2007 - -.190 - -.19 2008 .040

billion cubic feet of natural gas. Production costs totaled \$13.9 billion in 2007; exploration costs were \$1.4 billion. Crude oil net

Petrobras delivered very strong results through the first nine months of **2008.** That was attributable, in part, to higher pricing for oil and oil products. Furthermore, production was boosted by the Espadarte, Golfinho, and Roncador operations. And by the end of this year, three new systems are scheduled to come on stream in the Jabuti, Marlim Sul, and Marlim Leste fields, which ought to lift production capacity by roughly 460,000 barrels per day. Reduced expenses from the company's pension plan and favorable exchange helped rate effects also Petrobras, to a certain degree.

There have been some headwinds of late, though. For one thing, oil prices have dropped substantially from their peak levels last summer, reflecting a slowdown in economic growth. To further complicate matters, the global financial crisis has worsened, which seems to be hindering the company's ability to finance projects. Indeed, management announced recently that it is revising the "Strategic Plan". We note, however, that Petrobas has a good rating (A) for Financial Strength.

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Nonetheless, earnings per ADR could still jump 62% (to \$4.85) in 2008. But the bottom line stands to be substantially lower next year, since it appears that challenging business conditions will persist for a while.

"Pre-salt" areas located off the coast of Brazil provide a solid foundation for the company's future growth. Recently, oil production commenced from a well in the Jubarte field in the Campos Basin. Output here is expected to reach 18,000 barrels per day. What's more, a established consortium Petrobras by (which owns 65%) and other entities discovered an estimated three to four billion barrels of light oil and natural gas in the Santos Basin.

The neutrally ranked stock has taken a nosedive over the past several months, as oil prices have fallen sharply. Disruption in the equity market has made matters worse.

But we see compelling price-recovery **possibilities here.** Investors able to exercise patience may want to consider these shares.

Frederick L. Harris, III December 12, 2008

(A) At yearend. (B) U.S. GAAP weighted avgerage EPS based on a two-class method, with net income allocated evenly to common and participating preferred shares, provided prefer-

ed dividend requirement is met. Proforma prior to '00. Next earnings report due Feb. **(C)** Net amt. Div. payment date(s) are scheduled at meeting held in late March. Excludes in-

terest on capital and special cash dividend. (D) Sum of common and participating preferred shares, in millions. Includes split. Company's Financial Strength Stock's Price Stability Price Growth Persistence 30 75 **Earnings Predictability**