#### PORTFOLIO DESIGN & MANAGEMENT

# Dashboard Diagnostics (October) Forbes Best Small Companies (2013)





Presented by Ken Kavula & Mark Robertson

Sponsored by bivio.com and Laurie Frederiksen

October 24, 2013





#### No investment recommendation is intended.

#### This is an educational demonstration.

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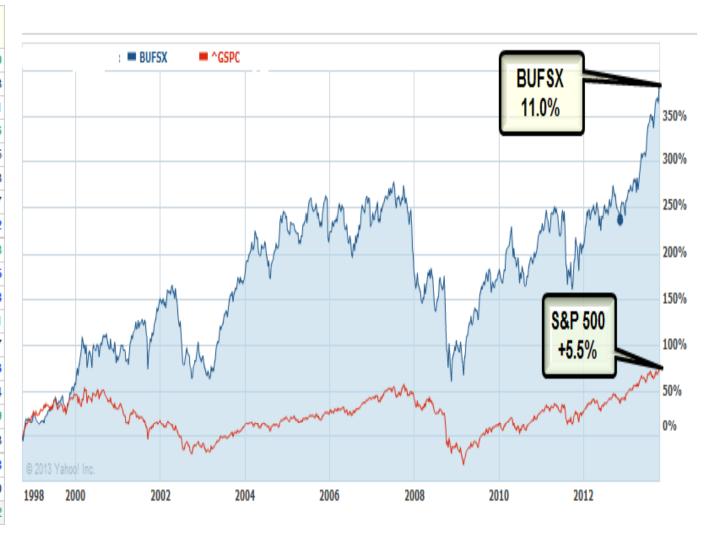
Securities discussed may be held by the instructors in their own personal portfolios or in those of their clients.





# Portfolio Design & Management: Role of Growth

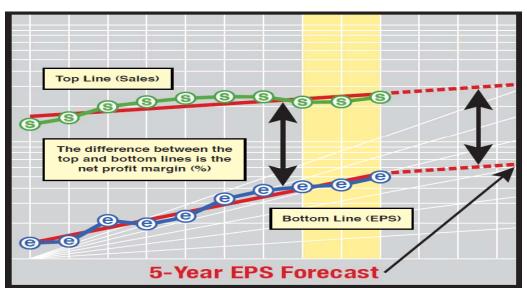
Company	Symbol	Growth	Qlty
Align Technology	ALGN	14.6%	70
Hexcel Corp	HXL	9.9%	43
CoStar Group	CSGP	15.0%	81
ADTRAN	<u>ADTN</u>	6.4%	76
Stratasys	<u>SSYS</u>	32.6%	55
Pandora	<u>P</u>	23.3%	33
athenahealth	<u>ATHN</u>	23.2%	57
MarketAxcess Holdings*	<u>MKTX</u>	18.4%	92
Financial Engines*	<u>FNGN</u>	24.8%	73
Life Time Fitness*	LTM	10.2%	85
Fresh Market	<u>TFM</u>	18.0%	98
Waddell & Reed Financial*	WDR	10.5%	91
Chart Industries	<u>GTLS</u>	11.9%	47
NeuStar	NSR	13.5%	93
Semtech	SMTC	12.8%	54
Morningstar*	MORN	9.3%	79
Stifel Financial	<u>SF</u>	9.6%	53
Valmont Inds.	<u>VMI</u>	7.9%	88
Lufkin Industries*	LUFK	15.9%	50
Buffalo Small Cap	BUFSX	14.5%	62







#### A relentless focus on what really matters ...





(1) The core of the approach is the 5-year time horizon, long-term trends built by balancing historical results and embedding analyst consensus estimates to determine an estimated future price. Including dividends, this forecast is:

#### **Projected Annual Return (PAR)**

(2) Peer comparisons (growth and profitability forecasts) are combined with financial strength and earnings stability to produce a Quality Rating.

"The most convincing proof of superior management lies in a superior comparative record over time." – Benjamin Graham





#### **Forbes Methodology**

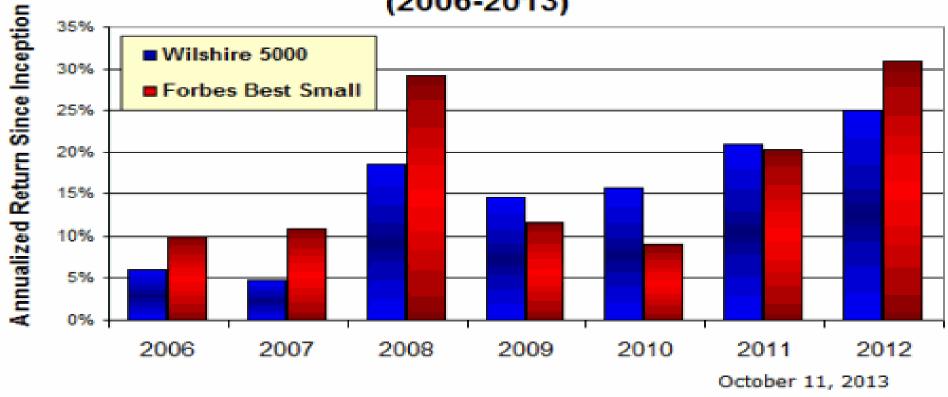
Our list of the 100 Best Small Companies in America features outfits with strong sales and earnings growth across industries. Candidates must have been publicly traded for at least a year, generate annual revenue between \$5 million and \$1 billion and boast a stock price no lower than \$5 a share. For apples-to-apples comparisons we excluded financial institutions, REITs, utilities and limited partnerships.

The rankings are based on earnings growth, sales growth and return on equity in the past 12 months and over five years; we dropped thinly traded names and those with fuzzy accounting or major legal troubles. We also factored in stock performance versus each company's peer group during the last year as of Oct. 1. Financial data is pulled from <a href="https://doi.org/10.39%">Thomson Reuters</a> TRI-0.39%</a>
Fundamentals and Worldscope via <a href="#factSet Research Systems">Fos -0.63%</a>.





# Forbes Best Small Companies (2006-2013)



Annualized Rate of Return (Since 2006): 17.4%

Wilshire 5000 (VTMSX, same time frame): 15.1%

Relative Return: +2.3% (Since 2006)



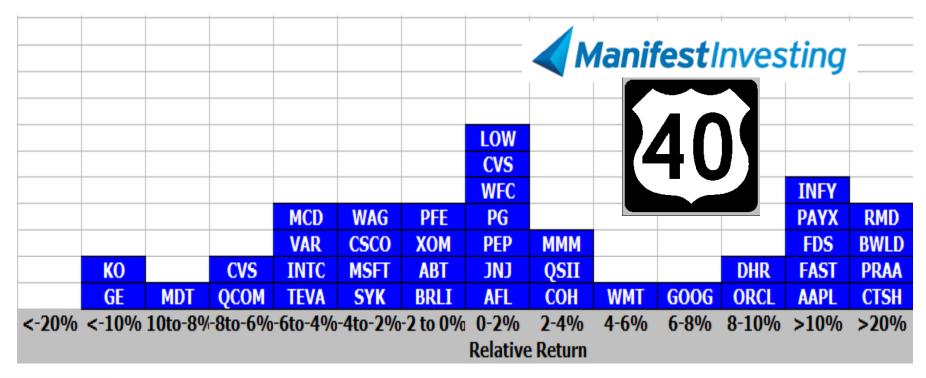


	EVIO								20	06 -			
	EXLS								_				
	APEI								_ 20	0/ _			
	BRLI								20	08 -			
	APEI								_			RUE	
	TRLG								20	U9 _		ENSG	
	HWKN								20	10 -		BWLD	
	APEI											BRLI	
	MSCI								20			RUE	
	DECK								20	10		ACOM	
	MED								ZV			BWLD	
	CPLA											SYNA	EGOV
HWKN	QSII											BWLD	CRR
LDR	CTRN											PEET	SSNC
SWI	WMS											GPRO	MLAB
IIVI	VIVO										QSII	BWLD	PRAA
NVEC	KNX										MASI	JKHY	PRAA
CRR	DLB										BCPC	VLCM	SSYS
QSII	AVAV					BRLI	RAVN				FDS	QSFT	MIDD
STRA	PETS					PETS	SWI				HOS	TRCR	SAM
LHCG	CPLA		BOOM		FDS	RMCF	TRLG	AMSG			BRLI	BWLD	DRQ
STRA	BOOM	VLTR	QSII	MASI	GLF	QSII	DECK	BRLI	DECK		DRQ	MIDD	PRAA
STRA	SUPX	VIVO	IIVI	TECH	CPRT	NNBR	TISI	QSII	FDS		BMI	CRDN	DXPE
HWAY	WTI	ROVI	RSTI	HOS	EML	PRGS	PETS	NGS	JCOM		RAVN	DRQ	NEOG
<-20%	<-10%	10to-8%	-8to-6%	-6to-4%	-4to-2%	-2 to 0%	0-2%	2-4%	4-6%	6-8%	8-10%	>10%	>20%
							Relative	e Return					





Rule of Five: "For every five stocks that you build expectations for ... Three (60%) will generally resemble your forecast. One (20%) will significantly underperform and one (20%) will exceed your expectations. It's no more complicated than bell curves and distributions of actual results over time ..." – David L. Babson



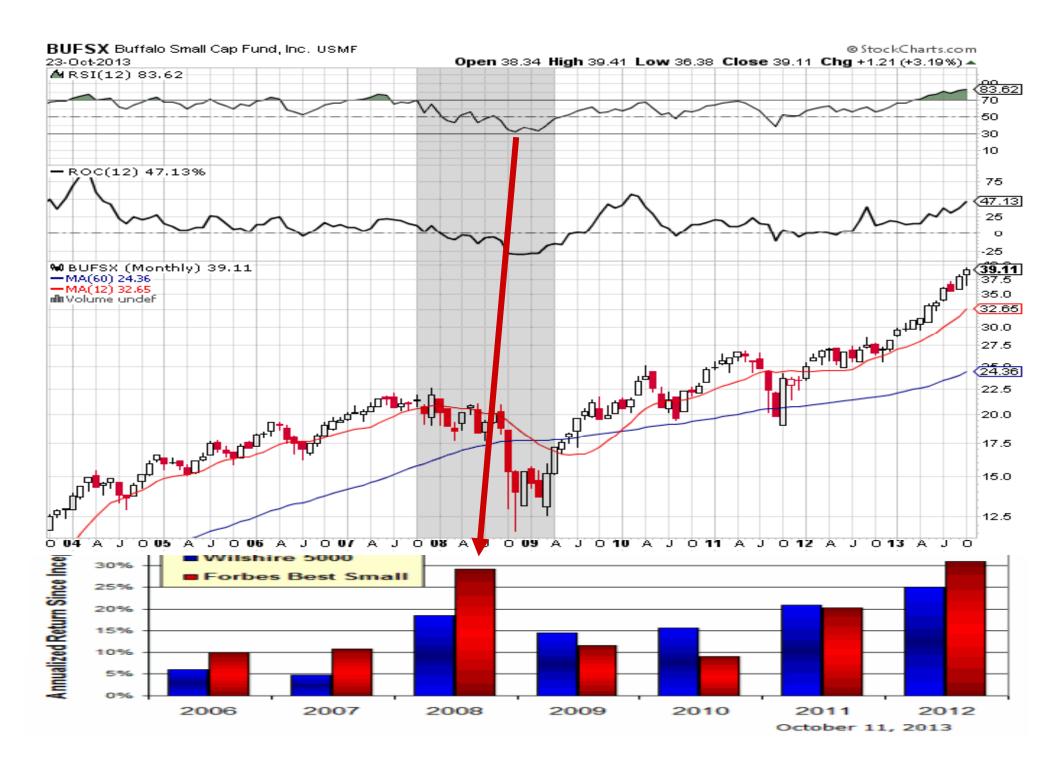




	EVIC								20	06 -			
	EXLS APEI								_	_			
	BRLI								_ 20				
	APEI								20	08		RUE	
	TRLG								20	ng		ENSG	
	HWKN								-			BWLD	
	APEI								20	10		BRLI	
	MSCI								20	11		RUE	
	DECK								-			ACOM	
	MED								- 20	12		BWLD	
	CPLA											SYNA	EGOV
HWKI	QSII											BWLD	CRR
LDR	CTRN											PEET	SSNC
SWI	WMS											CPRO	MLAB
IIVI	VIVO										SII	BWLD	PRA
NVEC	KNX										MASI	JKHY	PRAA
CRR	DLB										BCPC	VLCM	SSYS
QSII	AVAV					BRLI	RAVN				FDS	QSFT	MIDD
STRA	PETS					PETS	SWI				HOS	TRCR	SAM
LHCG	CPLA		BOOM		FDS	RMCF	TRLG	AMSG			PRLI	BWLD	DRQ
STRA	BOUM	VLTR	QSII	MASI	GLF	QSII	DECK	BRLI	DECK		DRQ	MIDD	PRAA
STRA	SUPX	VIVO	IIVI	TECH	CPRT	NNBR	TISI	QSII	FDS		BMI	CRDN	DXPE
HWAY	WTI	ROVI	RSTI	HOS	EML	PRGS	PETS	NGS	JCOM		RAVN	DRQ	NEOG
<-20%	<-10%	10to-8%	%-8to-6	-6to-4%	-4to-2%	-2 to 0%		2-4%	4-6%	6-8%	8-10%	>10%	>20%
							Relative	e Return					





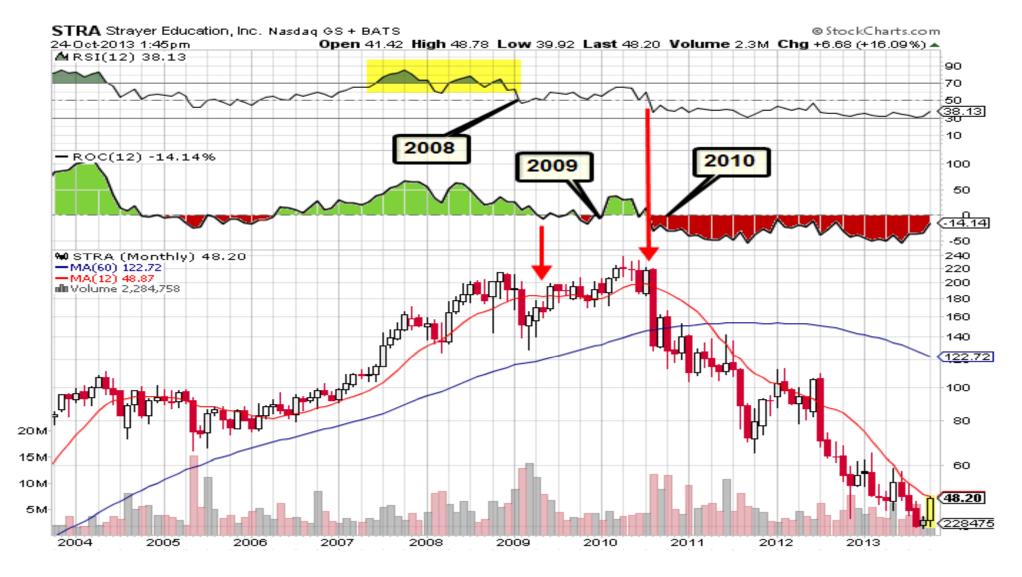


	EVIC								20	06			
	EXLS								_				
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	BRLI								20	08 -		RUE	
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	TRLG								_ 20	פט		ENSG	
	HWKN								- 20	10 -		BWLD	
	APEI											BRLI	
	MSCI								20	11		RUE	
	DECK								- 20	12 -		ACOM	
	MED											BWLD	
	CPLA											SYNA	EGOV
HWKN	QSII											BWLD	CRR
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IIVI	VIVO										QSII	BWLD	PRAA
NVEC	KNX										MASI	JKHY	PRAA
CRR	DLB										BCPC	VLCM	SSYS
OSII	AVAV					BRLI	RAVN				FDS	QSFT	MIDD
STRA	PETS					PETS	SWI				HOS	TRCR	SAM
LHCG	CPLA		BOOM		FDS	RMCF	TRLG	AMSG			BRLI	BWLD	DRQ
STRA	BOOM	VLTR	QSII	MASI	GLF	QSII	DECK	BRLI	DECK		DRQ	MIDD	PRAA
STRA	SUPX	VIVO	IIVI	TECH	CPRT	NNBR	TISI	QSII	FDS		BMI	CRDN	DXPE
HWAY	WTI	ROVI	RSTI	HOS	EML	PRGS	PETS	NGS	JCOM		RAVN	DRQ	NEOG
<-20%	<-10%	10to-8%	-8to-6%	-6to-4%	-4to-2%	-2 to 0%	0-2%	2-4%	4-6%	6-8%	8-10%	>10%	>20%
							Relative	Return					





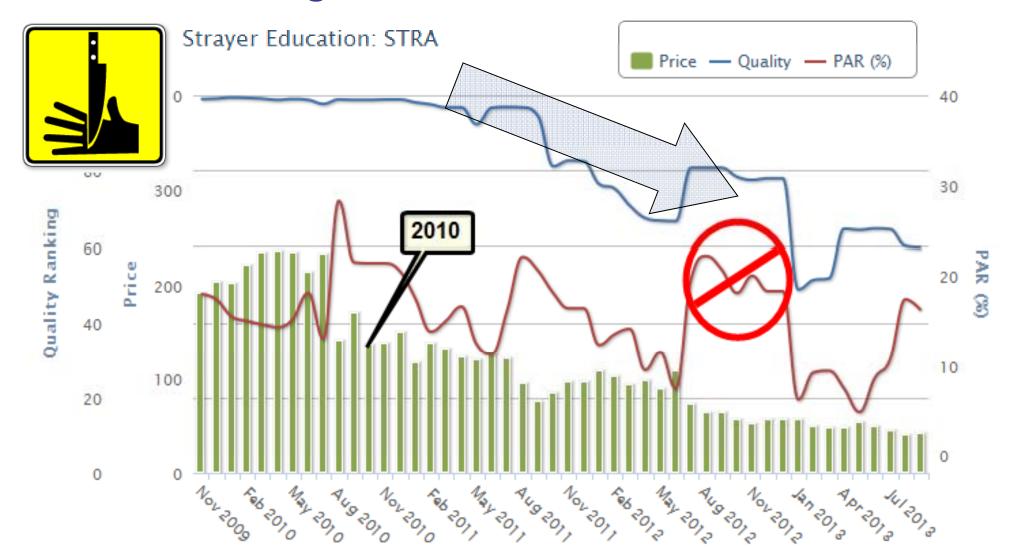
#### **External Forces?**







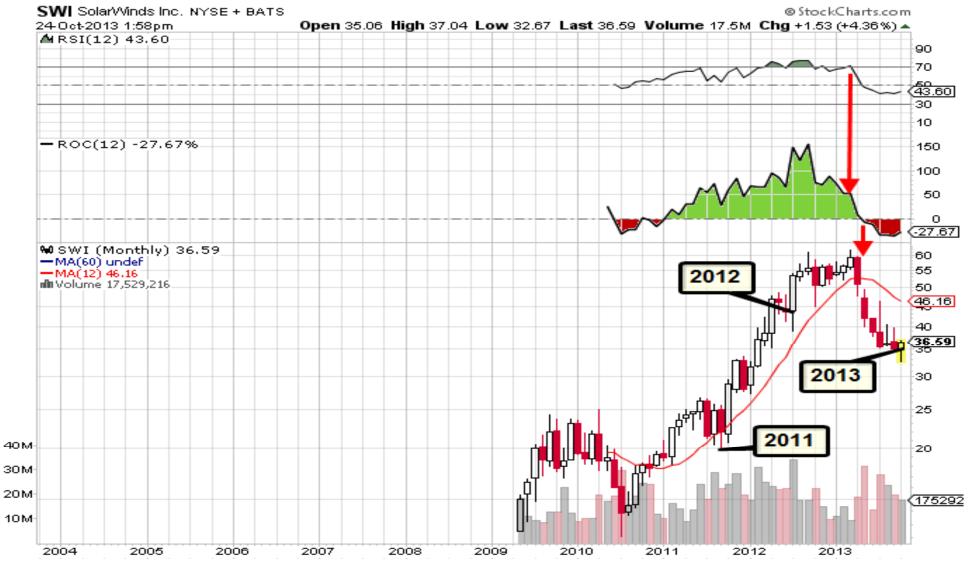
#### When The Lug Nuts Loosen ... Or Wheels Fall Off







#### **Roman Candle Watch**







#### By Mark Robertson Date 11/13/2008 01:47 PM

Here's a dashboard capturing a snapshot and "launching" this collection. It's sorted by quality and I think I can see why <u>Deckers</u> captured the attention of Ken Kavula recently.

Company	Symbol	Shares	Price	Value	% of Total	Growth	Proj P/E	Proj Yield	Fin Str	EPS Stab	Qlty	PAR
Strayer Education	STRA	0.555	\$204.98	\$113	5.8%	23.0%	32.0	1.0%	97%	98	98.8	19.6%
Copart	CPRT	3.179	\$28.09	\$89	4.5%	15.5%	19.0	0.0%	94%	92	96.5	20.5%
Buffalo Wild Wings	BWLD	3.441	\$21.06	\$72	3.7%	16.3%	24.0	0.0%	92%	74	91.1	28.4%
Stratasys Inc*	SSYS	8.46	\$10.50	\$88	4.5%	17.0%	20.0	0.0%	73%	78	83.7	27.4%
FactSet Research	FDS	2.934	\$33.68	\$98	5.0%	14.8%	23.0	0.9%	98%	97	82.1	28.7%
Deckers Outdoor	DECK	1.349	\$56.48	\$76	3.9%	20.2%	15.0	0.0%	79%	49	82.0	33.6%
Quality Systems*	QSII	3.205	\$33.64	\$107	5.5%	21.0%	24.0	3.1%	82%	83	77.8	26.8%
Bio Reference Labs*	BRLI	4.857	\$22.82	\$110	5.6%	20.0%	23.0	0.0%	80%	70	75.7	25.3%
Jack Henry	JKHY	6.734	\$17.02	\$114	5.8%	10.9%	20.0	1.2%	98%	90	72.6	22.9%
Volcom	VLCM	9.98	\$9.30	\$92	4.7%	13.6%	18.0	0.0%	76%	81	72.2	30.4%
Two-Six (II-VI) Inc.	IIVI	4.376	\$22.01	\$96	4.9%	11.0%	21.0	0.0%	81%	69	70.2	21.1%
Boston Beer	SAM	2.877	\$31.99	\$92	4.7%	12.5%	23.0	0.0%	78%	77	70.1	21.9%
Gulfmark Offshore*	GLF	3.909	\$26.27	\$102	5.2%	20.0%	9.0	0.0%	51%	46	69.3	29.9%
Middleby	MIDD	3.185	\$30.06	\$95	4.9%	12.5%	15.0	0.0%	92%	49	68.5	23.1%
Hornbeck Offshore Services*	HOS	5.774	\$16.70	\$96	4.9%	30.0%	9.0	0.0%	47%	68	64.5	35.4%
Chase*	CCF	7.337	\$13.82	\$101	5.1%	10.0%	17.0	2.5%	22%	86	63.9	33.1%
Quest Software*	QSFT	9.107	\$12.74	\$116	5.9%	17.0%	25.0	0.0%	77%	76	63.6	23.4%
Dynamic Materials	воом	7.639	\$14.89	\$113	5.8%	13.0%	15.0	0.3%	39%	34	59.8	29.2%
Transcend Services*	TRCR	9.804	\$10.80	\$105	5.4%	30.0%	19.0	0.0%	48%	1	58.7	26.4%
Dril-Quip*	DRQ	5.118	\$16.53	\$84	4.3%	13.0%	16.0	0.0%	77%	44	58.0	39.6%
Totals & Averages				\$1,970	100.0%	17.1%	19.5	0.5%	73%	68	73.6	27.1%





Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	<u>Proj</u> Yield	<u>Fin Str</u>	EPS Stab	Qlty	PAR
Neogen*	NEOG	10.93	\$70.02	\$765.32	26.9%	14.3%	49.0	0.0%	91%	95	92.4	8.3%
Dril-Quip	DRQ	2.73	\$115.41	\$315.07	11.1%	10.4%	23.0	0.0%	84%	49	86.1	4.5%
Raven Industries*	RAVN	7.71	\$33.56	\$258.75	9.1%	6.9%	21.0	1.4%	92%	83	95.8	5.1%
Badger Meter	<u>BMI</u>	4.81	\$52.23	\$251.23	8.8%	6.8%	22.0	1.4%	92%	72	75.2	4.4%
j2 Global Communications	JCOM	3.98	\$55.20	\$219.70	7.7%	12.1%	19.0	2.5%	87%	88	95.4	8.8%
PetMed Express	<u>PETS</u>	10.30	\$14.62	\$150.59	5.3%	3.7%	16.0	4.5%	66%	79	05.0	7.8%
Progress Software*	PRGS	5.54	\$26.26	\$145.48	5.1%	1.3%	27.0	0.0%	71%	47	43.0	-0.7%
NN	NNBR	8.57	\$16.40	\$140.55	4.9%	3.7%	12.0	0.0%	2%	34	6.2	-2.0%
Quality Systems	QSII	5.84	\$23.47	\$137.06	4.8%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
Rocky Mtn Chocolate*	RMCF	10.37	\$12.61	\$130.77	4.6%	9.5%	15.0	4.0%	62%	75	72.0	8.9%
Providence Service*	PRSC	3.62	\$29.19	\$105.67	3.7%	11.4%	12.0	0.0%	18%	29	24.2	2.8%
Rofin-Sinar Technologies	RSTI	3.31	\$26.01	\$86.09	3.0%	7.9%	16.0	0.0%	44%	41	36.3	5.6%
W&T Offshore*	<u>WTI</u>	3.82	\$18.36	\$70.14	2.5%	1.9%	12.0	2.0%	24%	37	13.5	9.4%
Supertex Inc*	SUPX	2.62	\$24.76	\$64.87	2.3%	1.4%	35.0	0.0%	52%	25	26.8	0.8%
Averages				\$2,841.28		9.3%	27.7	1.0%	73%	71	73.4	6.1%





Dashboard: Forbes	s Best Sr	mall (200	7)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	<u>Proj</u> <u>Yield</u>	Fin Str	EPS Stab	Qlty	PAR
DXP Enterprises*	DXPE	4.86	\$85.54	\$415.72	14.7%	14.6%	12.0	0.0%	14%	20	35.5	-1.8%
Portfolio Recovery*	PRAA	6.58	\$61.18	\$402.56	14.2%	15.4%	15.0	0.0%	66%	84	92.4	8.2%
Middleby	MIDD	1.53	\$224.63	\$343.68	12.1%	7.1%	16.0	0.0%	87%	95	96.8	-3.9%
Buffalo Wild Wings	BWLD	2.58	\$121.43	\$313.29	11.0%	13.4%	24.0	0.0%	83%	87	96.9	6.8%
Dril-Quip	DRQ	1.92	\$115.41	\$221.59	7.8%	10.4%	23.0	0.0%	84%	49	86.1	4.5%
FactSet Research	FDS	1.58	\$108.35	\$171.19	6.0%	8.8%	21.0	1.1%	96%	98	96.6	7.8%
Natural Gas Services*	<u>NGS</u>	5.52	\$29.40	\$162.29	5.7%	5.0%	16.0	0.0%	59%	63	58.2	-5.4%
Quality Systems	QSII	6.49	\$23.47	\$152.32	5.4%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
Hornbeck Offshore Services*	<u>HOS</u>	2.47	\$57.88	\$142.96	5.0%	9.6%	14.0	0.0%	24%	23	42.2	-3.0%
Team*	TISI	3.46	\$39.12	\$135.36	4.8%	11.1%	17.0	0.0%	45%	58	65.4	7.1%
PetMed Express	<u>PETS</u>	8.01	\$14.62	\$117.11	4.1%	3.7%	16.0	4.5%	66%	79	65.0	7.8%
Eastern*	EML	6.21	\$16.96	\$105.32	3.7%	3.3%	16.0	2.0%	29%	28	12.1	4.2%
Rovi Corp. (Macrovision)	ROVI	4.10	\$18.90	\$77.54	2.7%	4.7%	11.0	0.0%	92%	33	74.2	10.5%
Dynamic Materials	BOOM	2.15	\$22.03	\$47.36	1.7%	8.6%	22.0	1.0%	30%	35	30.0	8.0%
Healthways	HWAY	1.72	\$16.32	\$28.07	1.0%	7.9%	16.0	0.0%	54%	57	41.2	0.9%
Averages				\$2,836.37		10.5%	17.3	0.5%	60%	63	72.4	3.5%





Dashboard: Forbes	s Best Sn	nall (200	8)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	<u>Proj</u> <u>Yield</u>	Fin Str	EPS Stab	Qlty	PAR
Stratasys	SSYS	8.46	\$107.32	\$907.94	13.1%	32.6%	44.0	0.0%	54%	14	54.9	7.2%
Middleby	MIDD	3.19	\$224.63	\$715.45	10.3%	7.1%	16.0	0.0%	87%	95	96.8	-3.9%
Boston Beer	SAM	2.88	\$242.36	\$698.00	10.1%	11.1%	22.0	0.0%	91%	75	87.5	-5.8%
Dril-Quip	DRQ	5.12	\$115.41	\$590.90	8.5%	10.4%	23.0	0.0%	84%	49	86.1	4.5%
Buffalo Wild Wings	<u>BWLD</u>	3.44	\$121.43	\$417.72	6.0%	13.4%	24.0	0.0%	83%	87	96.9	6.8%
Henry, Jack	<u>JKHY</u>	7.26	\$54.60	\$396.40	5.7%	10.1%	20.0	1.6%	90%	99	99.4	5.6%
FactSet Research	FDS	3.13	\$108.35	\$339.14	4.9%	8.8%	21.0	1.1%	96%	98	96.6	7.8%
Hornbeck Offshore Services*	<u>HOS</u>	5.77	\$57.88	\$333.97	4.8%	9.6%	14.0	0.0%	24%	23	42.2	-3.0%
Bio-Reference Labs*	BRLI	9.71	\$33.45	\$324.80	4.7%	12.1%	17.0	0.0%	66%	86	83.5	7.9%
Deckers Outdoor	DECK	4.05	\$57.84	\$234.26	3.4%	7.8%	15.0	0.0%	87%	78	86.4	8.1%
Gulfmark Offshore*	GLF	4.09	\$51.41	\$210.27	3.0%	6.2%	10.0	2.9%	52%	33	55.3	-0.8%
Copart	CPRT	6.36	\$32.34	\$205.68	3.0%	9.0%	19.0	0.0%	91%	93	98.9	8.6%
Dynamic Materials	BOOM	7.95	\$22.03	\$175.14	2.5%	8.6%	22.0	1.0%	30%	35	30.0	8.0%
Quality Systems	QSII	7.31	\$23.47	\$171.57	2.5%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
II-VI	<u>IIVI</u>	8.75	\$18.92	\$165.55	2.4%	6.9%	19.0	0.0%	48%	62	55.3	7.9%
Strayer Education	STRA	0.63	\$47.08	\$29.61	0.4%	6.4%	12.0	0.0%	20%	71	60.1	13.2%
Cash				\$1,001.48	14.5%			0.0%				0.0%
Averages				\$6,917.86		13.2%	23.1	0.3%	73%	64	79.0	3.0%





Dashboard: Forbe	s Best Sn	nall (200	9)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	Proj Yield	Fin Str	EPS Stab	Qlty	PAR
Buffalo Wild Wings	BWLD	2.53	\$121.43	\$306.61	12.0%	13.4%	24.0	0.0%	83%	87	96.9	6.8%
Synaptics	SYNA	4.77	\$52.42	\$250.04	9.8%	13.3%	15.0	0.0%	70%	50	94.8	10.1%
Deckers Outdoor	DECK	3.44	\$57.84	\$199.03	7.8%	7.8%	15.0	0.0%	87%	78	86.4	8.1%
Bio-Reference Labs*	BRLI	5.77	\$33.45	\$193.01	7.6%	12.1%	17.0	0.0%	66%	86	83.5	7.9%
Amsurg*	AMSG	4.39	\$43.52	\$191.23	7.5%	12.4%	13.0	0.0%	62%	97	88.2	4.6%
Techne (b)	TECH	1.64	\$88.33	\$144.86	5.7%	10.4%	22.0	1.7%	93%	95	82.2	8.0%
Meridian Bioscience	VIVO	4.72	\$24.56	\$115.92	4.6%	7.5%	24.0	4.1%	95%	76	91.1	8.9%
Knight Transportation	KNX	6.13	\$17.28	\$105.93	4.2%	8.5%	20.0	1.7%	87%	85	88.7	11.9%
Dolby Labs	DLB	2.80	\$35.07	\$98.20	3.9%	3.7%	17.0	0.0%	89%	72	86.8	5.2%
AeroVironment	AVAV	3.48	\$25.89	\$90.12	3.5%	5.6%	22.0	0.0%	73%	47	54.9	-1.9%
PetMed Express	PETS	6.12	\$14.62	\$89.53	3.5%	3.7%	16.0	4.5%	66%	79	65.0	7.8%
Capella Education*	CPLA	1.40	\$60.19	\$84.27	3.3%	3.0%	17.0	0.0%	73%	70	64.5	0.5%
LHC Group*	LHCG	3.20	\$21.63	\$69.28	2.7%	4.3%	11.0	0.0%	59%	55	45.8	9.5%
Strayer Education	STRA	0.50	\$47.08	\$23.45	0.9%	6.4%	12.0	0.0%	20%	71	60.1	13.2%
Cash				\$584.22	22.9%			0.0%				0.0%
Averages				\$2,545.70		9.6%	18.1	0.5%	77%	77	84.0	5.6%





Dashboard: Forbe	s Best Sr	nall (201	0)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	Proj Yield	Fin Str	EPS Stab	Qlty	PAR
Portfolio Recovery*	PRAA	4.48	\$61.18	\$274.09	13.0%	15.4%	15.0	0.0%	66%	84	92.4	8.2%
Buffalo Wild Wings	BWLD	2.06	\$121.43	\$249.66	11.8%	13.4%	24.0	0.0%	83%	87	96.9	6.8%
True Religion Apparel	TRLG	4.84	\$31.98	\$154.78	7.3%	10.8%	15.0	2.3%	73%	51	76.8	10.4%
Bio-Reference Labs*	BRLI	4.39	\$33.45	\$146.85	6.9%	12.1%	17.0	0.0%	66%	86	83.5	7.9%
Volterra Semiconductor	<u>VLTR</u>	5.14	\$22.97	\$118.09	5.6%	5.2%	20.0	0.0%	73%	39	57.0	0.9%
Meridian Bioscience	VIVO	4.79	\$24.56	\$117.64	5.6%	7.5%	24.0	4.1%	95%	76	91.1	8.9%
American Public Education*	APEI	3.01	\$38.11	\$114.67	5.4%	8.5%	14.0	0.0%	59%	66	90.0	8.6%
MSCI*	MSCI	2.73	\$40.93	\$111.70	5.3%	6.0%	22.0	0.0%	54%	65	58.5	3.2%
Deckers Outdoor	DECK	1.92	\$57.84	\$111.17	5.3%	7.8%	15.0	0.0%	87%	78	86.4	8.1%
Medifast*	MED	4.22	\$25.78	\$108.82	5.1%	10.0%	15.0	0.0%	39%	50	32.6	9.4%
Capella Education*	CPLA	1.49	\$60.19	\$89.68	4.2%	3.0%	17.0	0.0%	73%	70	64.5	0.5%
Quality Systems	QSII	3.20	\$23.47	\$75.10	3.6%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
Citi Trends	CTRN	4.55	\$16.10	\$73.26	3.5%	2.5%	17.0	0.0%	36%	31	15.8	4.5%
WMS Industries	WMS	2.48	\$25.98	\$64.43	3.0%	4.4%	16.0	0.0%	83%	54	71.0	4.0%
Strayer Education	STRA	0.85	\$47.08	\$39.93	1.9%	6.4%	12.0	0.0%	20%	71	60.1	13.2%
Cash				\$265.31	12.5%			0.0%				0.0%
Averages	ages					9.7%	18.1	0.5%	68%	69	76.4	6.3%





Dashboard: Forbes	s Best Sr	nall (201	1)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	<u>Proj</u> <u>Yield</u>	Fin Str	EPS Stab	Qlty	PAR
Portfolio Recovery*	PRAA	4.72	\$61.18	\$288.77	12.2%	15.4%	15.0	0.0%	66%	84	92.4	8.2%
The Ensign Group*	ENSG	4.60	\$42.60	\$195.96	8.2%	12.1%	9.0	0.8%	59%	98	85.3	0.8%
Buffalo Wild Wings	BWLD	1.61	\$121.43	\$195.50	8.2%	13.4%	24.0	0.0%	83%	87	96.9	6.8%
Bio-Reference Labs*	BRLI	5.21	\$33.45	\$174.27	7.3%	12.1%	17.0	0.0%	66%	86	83.5	7.9%
Balchem*	BCPC	2.91	\$58.78	\$171.05	7.2%	10.0%	23.0	0.5%	87%	96	98.8	-1.3%
SolarWinds*	SWI	4.15	\$36.43	\$151.22	6.4%	22.1%	25.0	0.0%	33%	98	96.0	16.8%
Masimo	MASI	4.75	\$28.03	\$133.14	5.6%	10.3%	23.0	0.0%	65%	95	83.6	11.4%
American Public Education*	APEI	3.16	\$38.11	\$120.28	5.1%	8.5%	14.0	0.0%	59%	66	90.0	8.6%
True Religion Apparel	TRLG	3.41	\$31.98	\$109.05	4.6%	10.8%	15.0	2.3%	73%	51	76.8	10.4%
Hawkins*	<u>HWKN</u>	2.90	\$37.04	\$107.42	4.5%	12.2%	19.0	1.8%	80%	58	80.4	13.9%
II-VI	<u>IIVI</u>	5.16	\$18.92	\$97.68	4.1%	6.9%	19.0	0.0%	48%	62	55.3	7.9%
NVE*	NVEC	1.77	\$52.36	\$92.83	3.9%	7.2%	19.0	0.0%	66%	81	89.2	8.0%
CARBO Ceramics	CRR	0.90	\$101.47	\$91.32	3.8%	11.5%	19.0	1.2%	90%	69	89.9	6.3%
Quality Systems	QSII	2.42	\$23.47	\$56.80	2.4%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
Cash				\$390.31	16.4%			0.0%				0.0%
Averages	ages			\$2,375.61		12.3%	18.4	0.4%	67%	82	87.6	6.6%





Dashboard: Forbes	s Best Sn	nall (201	2)								10/	24/2013
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	Proj Yield	Fin Str	EPS Stab	Qlty	PAR
NIC*	EGOV	7.35	\$24.67	\$181.40	9.6%	15.6%	37.0	0.0%	48%	79	73.9	7.8%
CARBO Ceramics	CRR	1.61	\$101.47	\$163.37	8.7%	11.5%	19.0	1.2%	90%	69	89.9	6.3%
SS&C Technologies*	SSNC	4.05	\$38.81	\$157.34	8.4%	18.8%	23.0	0.0%	36%	42	65.5	15.0%
Mesa Labs*	MLAB	2.09	\$71.79	\$149.83	8.0%	17.3%	20.0	1.0%	56%	88	94.2	12.2%
Quality Systems	QSII	5.72	\$23.47	\$134.25	7.1%	11.0%	23.0	2.0%	52%	71	83.3	13.2%
Masimo	MASI	4.79	\$28.03	\$134.12	7.1%	10.3%	23.0	0.0%	65%	95	83.6	11.4%
Raven Industries*	RAVN	3.73	\$33.56	\$125.08	6.7%	6.9%	21.0	1.4%	92%	83	95.8	5.1%
FactSet Research	FDS	1.11	\$108.35	\$120.59	6.4%	8.8%	21.0	1.1%	96%	98	96.6	7.8%
American Public Education*	APEI	2.86	\$38.11	\$109.11	5.8%	8.5%	14.0	0.0%	59%	66	90.0	8.6%
Bio-Reference Labs*	BRLI	3.22	\$33.45	\$107.68	5.7%	12.1%	17.0	0.0%	66%	86	83.5	7.9%
EXLService Holdings*	EXLS	3.40	\$30.78	\$104.65	5.6%	13.5%	21.0	0.0%	36%	64	73.7	12.1%
Hawkins*	<u>HWKN</u>	2.51	\$37.04	\$92.97	4.9%	12.2%	19.0	1.8%	80%	58	80.4	13.9%
Landauer	LDR	1.83	\$50.12	\$91.62	4.9%	8.8%	22.0	4.0%	75%	95	91.8	13.0%
SolarWinds*	SWI	2.00	\$36.43	\$72.86	3.9%	22.1%	25.0	0.0%	33%	98	96.0	16.8%
Cash				\$135.24	7.2%			0.0%				0.0%
Averages	ages					12.8%	22.3	0.8%	63%	77	84.8	9.7%

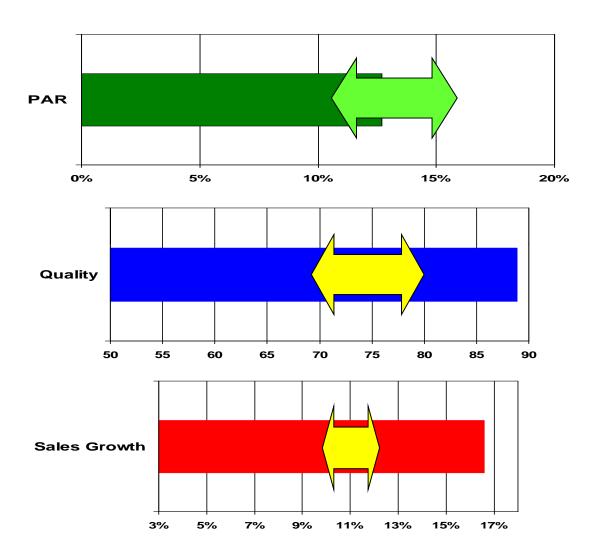




### Dashboard Diagnostics: Forbes Best Small (2013)

MIPAR	5.6%
Sweet Spot	10.6%-15.6%

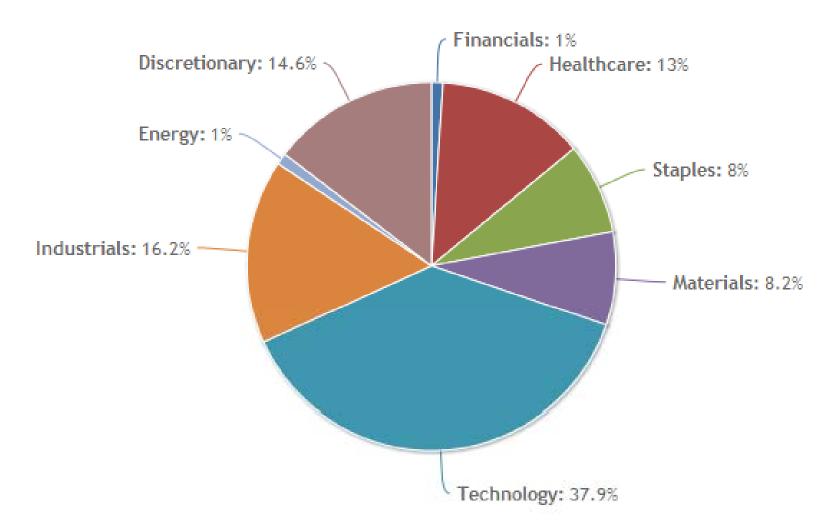
Portfolio Averages							
PAR	12.7%						
Quality	88.9						
Growth	16.6%						
P/E Ratio	22.6						
Yield	0.4%						
Fin Strength	61%						
EPS Stability	71						







# **Sector Diversification (100 Best Small)**







Dashboard: Forbes Best Small (2013) 10/24/2013												
Company	Symbol	Shares	Price	<u>Value</u>	% of Total	Growth	Proj P/E	<u>Proj</u> <u>Yield</u>	Fin Str	EPS Stab	Qlty	PAR
SolarWinds*	<u>SWI</u>	2.94	\$36.43	\$107.24	7.6%	22.1%	25.0	0.0%	33%	98	96.0	16.8%
Echo Global Logistic*	<u>ECHO</u>	4.95	\$21.74	\$107.52	7.6%	19.9%	26.0	0.0%	59%	87	80.1	15.6%
NeuStar	NSR	2.20	\$48.43	\$106.67	7.6%	13.5%	19.0	0.0%	84%	88	93.1	14.0%
Proto Labs*	PRLB	1.40	\$84.12	\$117.68	8.4%	25.0%	44.0	0.0%	51%	90	98.5	13.4%
Del Frisco's*	DFRG	5.28	\$17.94	\$94.78	6.7%	16.4%	18.0	0.0%	62%	68	92.8	13.4%
IPG Photonics	<u>IPGP</u>	1.66	\$63.05	\$104.65	7.4%	15.1%	19.0	0.0%	79%	23	90.9	12.9%
Questcor Pharmaceuticals	QCOR	1.83	\$67.52	\$123.66	8.8%	11.7%	16.0	1.3%	66%	46	80.5	12.3%
Mesa Labs*	MLAB	1.44	\$71.79	\$103.53	7.4%	17.3%	20.0	1.0%	56%	88	94.2	12.2%
IPC The Hospitalist Company*	<u>IPCM</u>	2.04	\$51.73	\$105.36	7.5%	13.9%	22.0	0.0%	36%	96	79.4	11.8%
Sturm, Ruger	RGR	1.53	\$67.83	\$103.65	7.4%	19.3%	13.0	2.8%	75%	34	86.6	11.7%
Masimo	MASI	3.83	\$28.03	\$107.44	7.6%	10.3%	23.0	0.0%	65%	95	83.6	11.4%
Synaptics	SYNA	2.16	\$52.42	\$113.39	8.1%	13.3%	15.0	0.0%	70%	50	94.8	10.1%
Lumber Liquidators	LL	0.98	\$113.99	\$111.18	7.9%	17.9%	32.0	0.0%	54%	61	85.2	10.0%
Averages				\$1,406.75		16.6%	22.6	0.4%	61%	71	88.9	12.7%



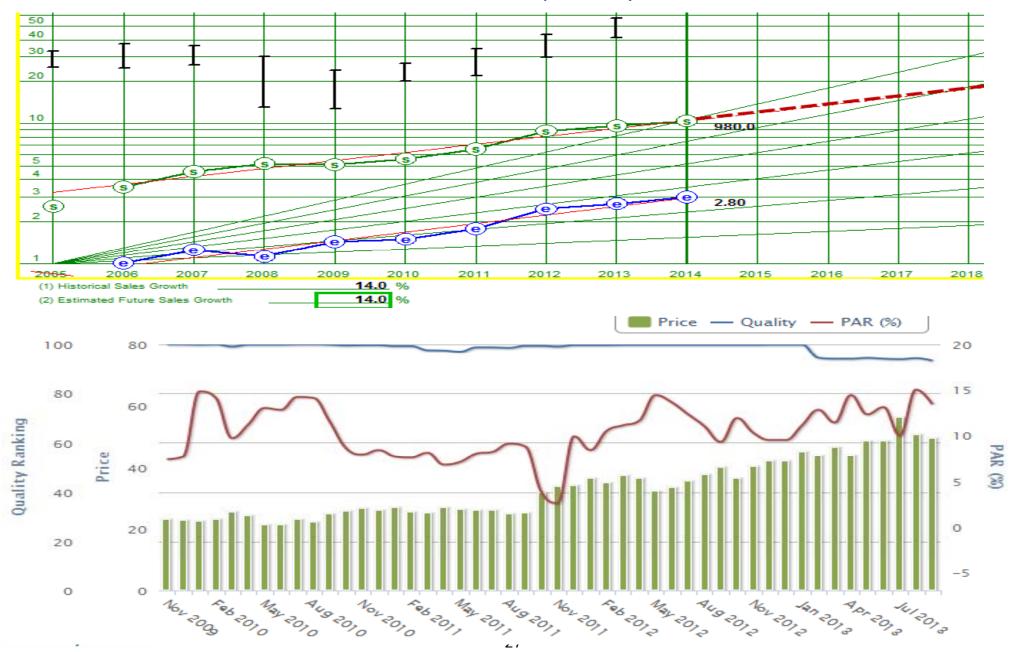


### SolarWinds (SWI)

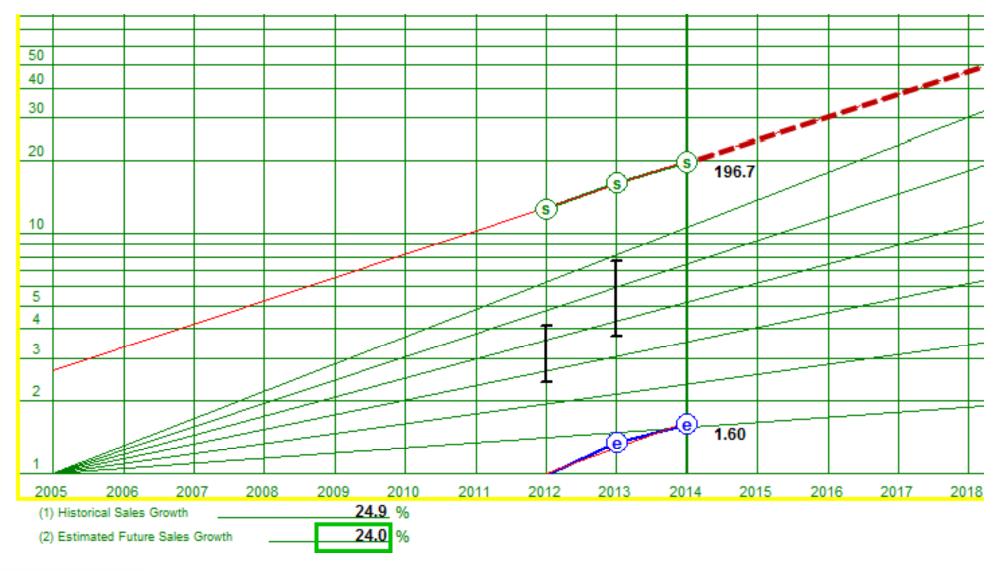


**Echo Global Logistics (ECHO)** 1,090.0 **21.9** % (1) Historical Sales Growth (2) Estimated Future Sales Growth 20.0 % Price — Quality — PAR (%) Quality Ranking 

# NeuStar (NSR)



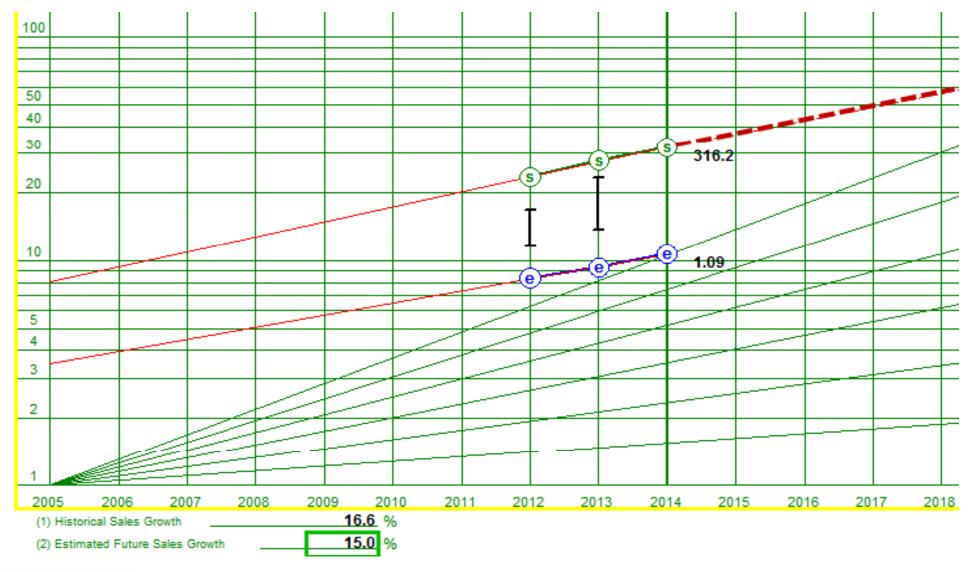
## **Proto Labs (PRLB)**







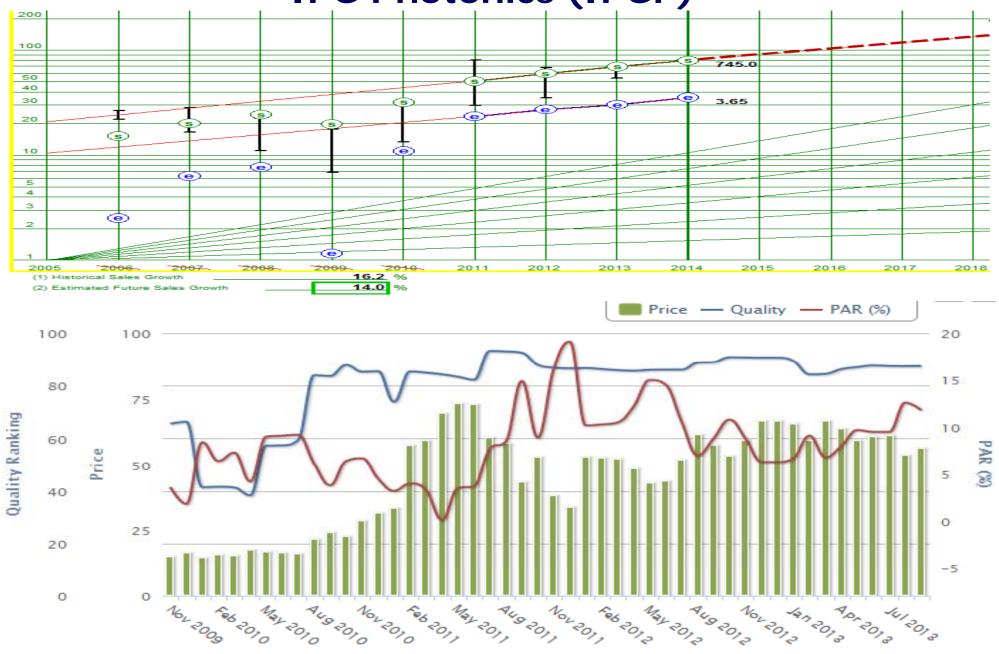
# Del Fresco's (DFRG)







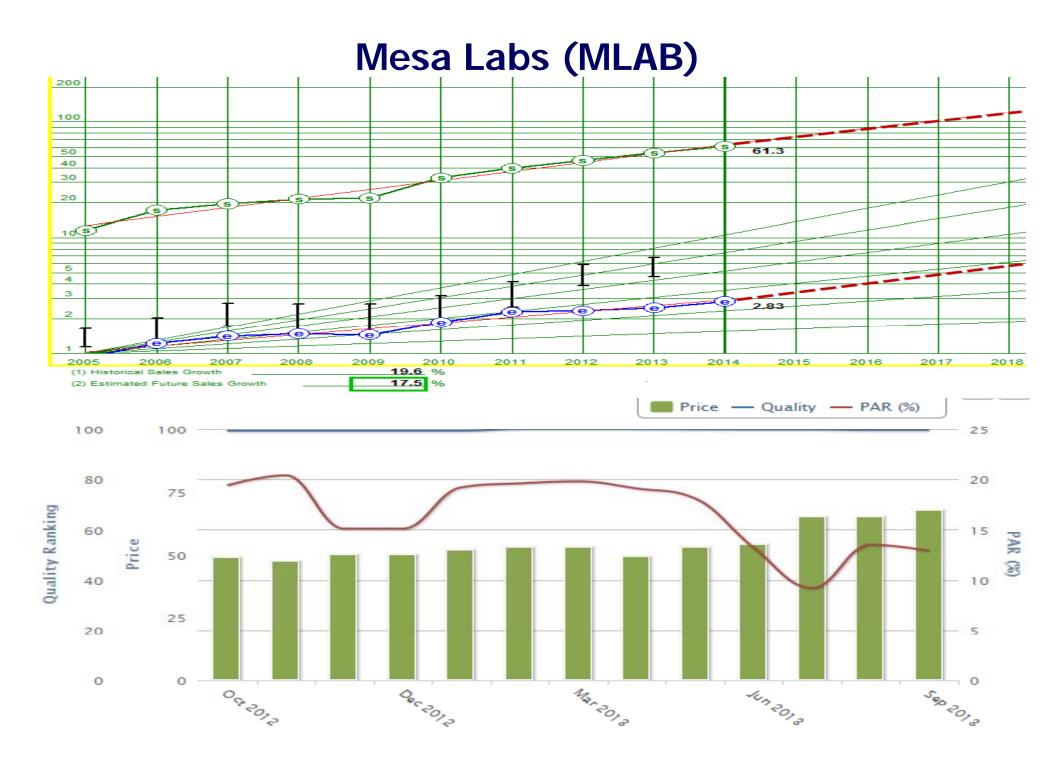
**IPG Photonics (IPGP)** 



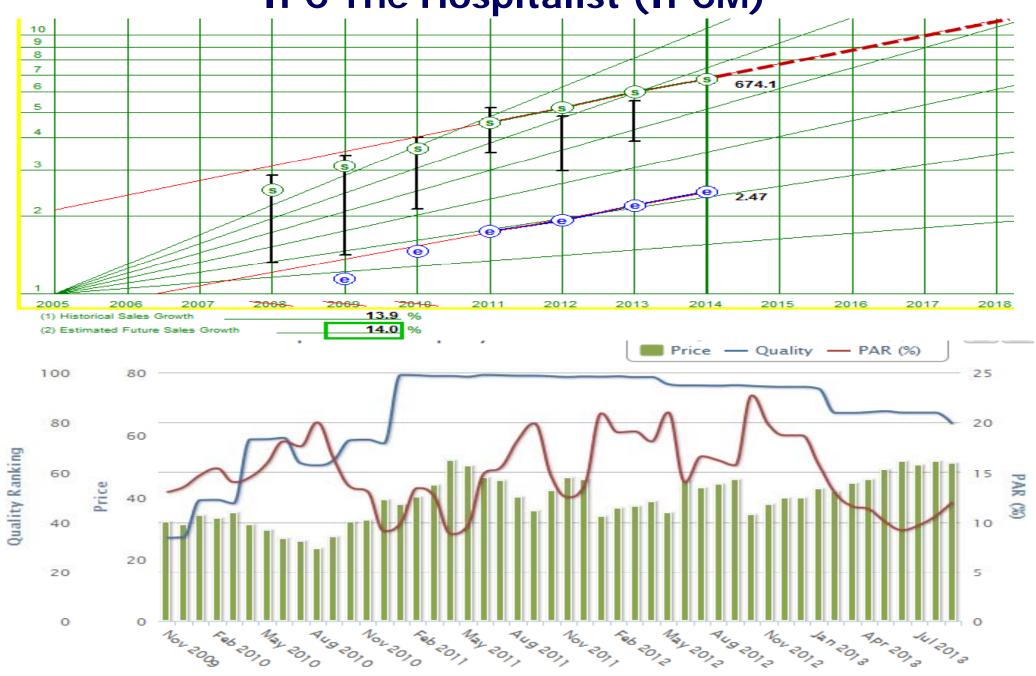
Questcor Pharma (QCOR)

Output

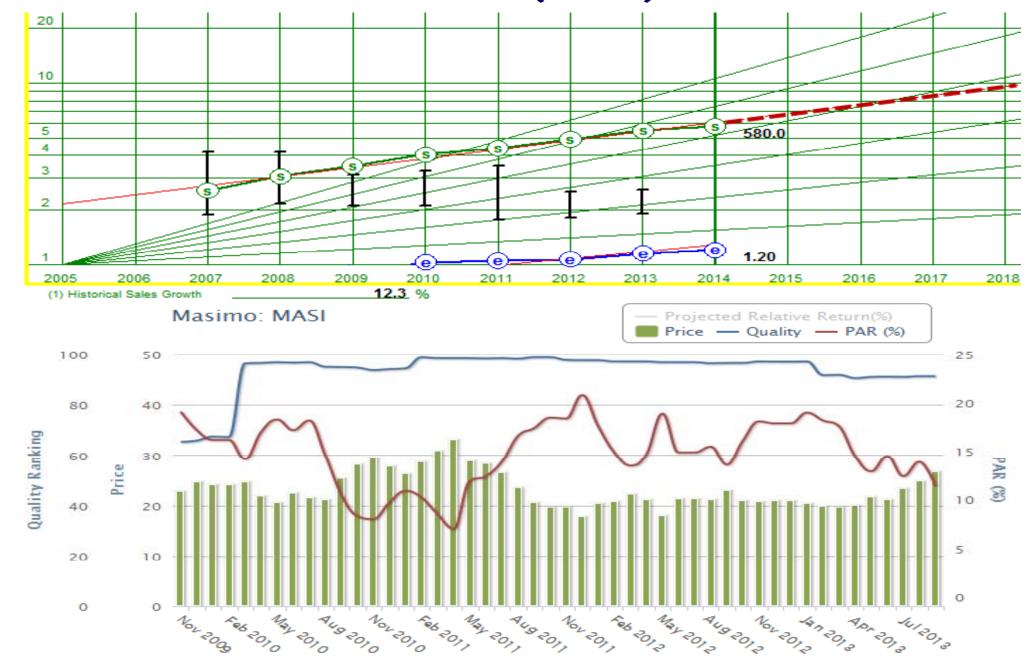




**IPC The Hospitalist (IPCM)** 



#### Masimo (MASI)



## Value Line Using Forbes "Best Small" Criteria

		Company Name	Ticker Symbol	Industry	Proj 3-5 Yr % Annual Total Return	% LTD/Capital	Financial Strength	Proj Sales Growth Rate	Earnings Predictability
1	Þ	BJ's Restaurants	<u>BJRI</u>	RESTRNT	30.00	0.00	B+	14.50	85.00
2		Synchronoss Techn.	<u>SNCR</u>	ENTTECH	21.00	0.00	B+	18.50	60.00
3		ValueClick Inc.	<u>VCLK</u>	ADVERT	20.00	18.32	B++	16.00	65.00
4		New Orient. Ed. ADS	<u>EDU</u>	EDUC	15.00	0.00	B++	18.50	80.00
5		Abaxis, Inc.	<u>ABAX</u>	MEDICNON	12.00	0.00	B+	14.50	85.00
6		NeuStar Inc.	<u>NSR</u>	TELEQUIP	12.00	47.18	B++	14.00	85.00
7		Iconix Brand Group	<u>ICON</u>	APPAREL	12.00	42.02	B+	16.00	85.00
8		US Ecology	<u>ECOL</u>	ENVIRONM	12.00	28.66	B+	17.00	65.00
9		Blue Nile	NILE	INTERNET	11.00	4.24	B+	14.00	65.00
10		Synaptics	SYNA	COMPUTER	10.00	0.58	B++	14.50	60.00
11		First Cash Fin'l Svcs	<u>FCFS</u>	FINSERV	9.00	23.93	B++	12.50	95.00
12		Lumber Liquidators	LL	BUILDSUP	9.00	0.00	B++	20.50	65.00





## **Coming Attractions**





October Round Table: Halloween Edition 2013 October 29, 2013 8:30 ET

http://www.manifestinvesting.com/events/131-round-table-october-29-2013





#### References

**Red October: Forbes Best Small Companies (2013)** 

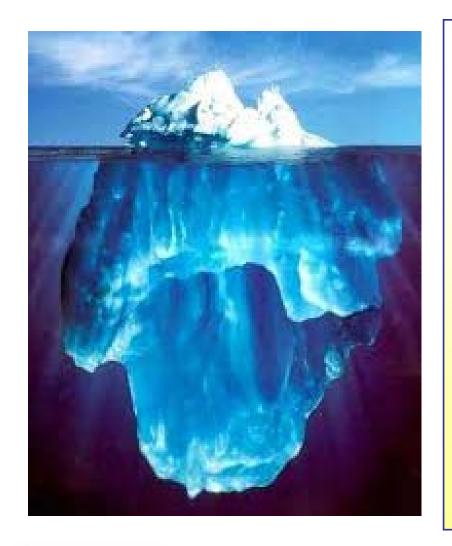
http://expectingalpha.com/2013/10/14/red-october-forbes-best-small-cos-2013/

Company	Symbol		Growth (Sales)	Proj Ann Ret	Quality Ranking
Echo Global Logistic*	ECHO	Air Transport (Freight)	19.9%	17.6%	80
SolarWinds*	SWI	Software (Application)	22.1%	17.4%	96
Proto Labs*	PRLB	Chemical (Specialty)	25.0%	15.5%	99
NeuStar	NSR	Information Services	13.5%	14.9%	93
Questcor Pharmaceuticals	QCOR	Drug	11.7%	14.9%	81
IPG Photonics	IPGP	Electronics	15.1%	13.4%	91
Sturm, Ruger	RGR	Aerospace/Defense	19.3%	12.7%	87
Del Frisco's*	DFRG	Restaurant (Casual)	16.4%	12.6%	93
IPC The Hospitalist Company*	IPCM	Medical Services	13.9%	12.2%	79
Masimo	MASI	Medical Supplies	10.3%	12.1%	84
Synaptics	SYNA	Computer Peripherals	13.3%	12.1%	95
Mesa Labs*	MLAB	Medical Supplies	17.3%	11.9%	94
Lumber Liquidators	LL	Building Materials	17.9%	11.1%	85





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