

172.1 9429.5 9757.9 9421.9 Total Liab.  $1\overline{1730.4}$   $1\overline{2492.8}$  $1\overline{2387.3}$ ANNUAL RATES Past Past Est'd '01-'03 of change (per sh) Premium Inc 10 Yrs. 5 Yrs. 23.5% to '07-'09 16.0% 11 0% 6.5% 12.5% Invest Income Earnings 15.0% 9.0% Dividends Book Value 11.0% 10.5% 12.5% 10.5% 15.0% 14.0%

2128.8

**Unearned Prems** 

Reserves

2545.5 189.4

2727.3

238 1

NET PREMIUMS EARNED (\$ mill.) B Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 2001 85 1 93 4 98.0 1022 378 7 471.6 2002 103.7 113.6 122.4 131.9 1596 2003 134.8 152.0 173.9 620.3 2004 161.7 189.6 180.7 183 715 2005 175 186 189 200 750 EARNINGS PER SHARE AB Cal Full Dec.31 endar Mar.31 Jun.30 Sep.30 Year 4.00 2001 92 98 1.03 1.07 1.10 1.12 4.59 2002 1.21 1.16 2003 1.27 1.45 5.53 1.48 1.33 1.55 6.35 1.55 1.63 2004 1.62 1.60 6.60 2005 1.65 1.65 1.70 QUARTERLY DIVIDENDS PAID C Cal-Mar.31 Jun.30 Sep.30 Dec.31 endar Year 2000 .073 .073 .08 .08 .31 2001 .08 .08 .09 .09 .34 2002 .09 .09 .10 .10 .38 .10 .10 .42 2003 .11 .11 2004 .125 .11 .11

antee insurance for municipal and structured finance (asset backed) obligations. The Financial Services Div. provides investment contracts, interest rate swaps, investment advisory and cash management services, and procurement systems to states and

Ambac Financial's business characteristics are compelling. The company receives funds up front to potentially make payment of principal and interest on bonds and other credit products. The company's traditional business, public/municipal finance, has a track record of low loss and minimal risk. As such, the company has been able to make very good risk-adjusted returns as it invested the premiums it received. Costs are low, capital requirements minimal, and competition limited. In recent years ABK has expanded into riskier credits, which offer correspondingly higher returns and also faster growth. While the newer business is very similar to the old, the risks are greater we think, and detract somewhat from Ambac's traditional franchise. That said, the very longterm growth dynamics are compelling.

Demand for Ambac's services remains strong. We note that market share in public finance has generally been growing. At the same time, while structured finance is still expanding, the company is becoming more selective in this area, largely due to price competition. And while the size of guaranteed credits is increasing in struc9.6%; Citigroup, 5.5%; FMR, 6.1%; officers & directors, 3.6% (3/04 proxy). Has 407 employees, 16,500 stockholders. Pres. & CEO: P. B. Lassiter. Inc.: DE. Address: One State St. Plaza, N.Y., N.Y. 10004. Tel.: 212-668-0340. Internet: www.ambac.com

tured finance, but showing up unevenly on the top line, it appears Ambac has plenty of business to choose from. As such, we are hiking our earnings estimate for this year to \$6.35, from \$6.00. For 2005, we now look for \$6.60, up from \$6.15.

Derivatives and credit pose the largest risks, in our view. Ambac has been careful of late in expanding too much into riskier credits, keeping public finance its largest guarantee portfolio, by far. Even so, structured finance, its second-largest exposure, is a relatively new line, and the risk here, by our view, may be greater than the consensus figures.

The good earnings prospects here appear to be factored into the stock **price.** The boom in debt issuance in recent years was stimulated by generation-low interest rates. If rates move higher, debt growth is likely to slow and Ambac will find it difficult to raise profits as rapidly as it has over the past few years. Also, since 1997 the price-to-earnings multiple has been in the double-digits. A return to the lower multiples of pre-1997 does not

seem out of the question if growth slows. August 27, 2004

70

95

(A) Dil. egs. (prim. through 1996). Inc. net rlzd. gains/losses through 1998, (in '96, gain of \$1.29/sh from sale of HCIA stock in 2Q; in '97, 12¢/sh. Exclude net rlzd. gains/losses 1999-

2002. ('02, (\$0.73/sh)). Incl. fresh start benefits: '91, 7¢; '92, 2¢. Next earnings report due mid-Oct. (B) Starting in 3Q '02 includes options (D) In millions, adjusted for splits. expense and refundings.

John Koller

Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 **Earnings Predictability** 

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