

CALPINE CORP. NYSE-CPN

RECENT PRICE **16.83** P/E RATIO **8.4** (Trailing: 8.8 Median: NMF) RELATIVE P/E RATIO **0.43** DIV'D YLD **Nil**

VALUE LINE

TIMELINESS 3 Lowered 10/5/01
SAFETY 3 New 1/12/01
TECHNICAL 5 Lowered 12/14/01
BETA 1.00 (1.00 = Market)

LEGENDS
 — 12.0 x "Cash Flow" p sh
 ... Relative Price Strength
 2-for-1 split 10/99
 2-for-1 split 6/00
 2-for-1 split 11/00
 Options: Yes
 Shaded area indicates recession

High: 2.5 2.9 3.5 16.4 53.0 58.0
 Low: 2.0 1.5 1.6 3.1 16.4 10.0

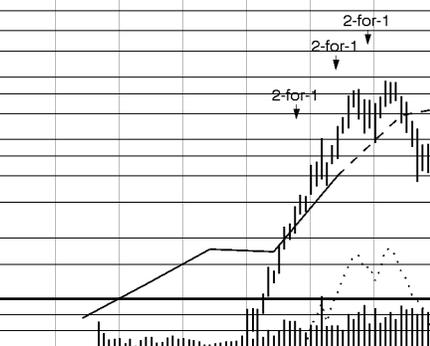
Target Price Range
 2004 2005 2006

2004-06 PROJECTIONS
 Ann'l Total
 Price Gain Return
 High 60 (+255%) 37%
 Low 40 (+140%) 24%

Insider Decisions
 F M A M J J A S O
 to Buy 0 0 0 0 0 2 2 3 0
 Options 2 2 0 2 1 0 1 0 0
 to Sell 2 2 0 2 0 0 1 0 0

Institutional Decisions
 1Q2001 2Q2001 3Q2001
 to Buy 322 315 287
 to Sell 166 201 239
 Hld's(000) 269338 257703 234292

Percent 45.0
 shares 30.0
 traded 15.0



Calpine began operations in 1984 in San Jose, California. It went public on November 19, 1996. The initial public offering of 18,045,000 shares was underwritten by CS First Boston, Morgan Stanley, Paine Webber, and Salomon Brothers. The initial share price was \$16.00, or \$2.00 on a stock-split adjusted basis. The company aims to take advantage of growing deregulation in the power industry.

	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Revenues per sh	--	--	--	--	--	1.35	1.72	3.45	3.36	8.05	23.75	26.20
"Cash Flow" per sh	--	--	--	--	--	.35	.51	.75	.73	1.69	3.30	3.75
Earnings per sh ^A	--	--	--	--	--	.16	.21	.27	.43	1.11	2.05	2.35
Div'ds Decl'd per sh	--	--	--	--	--	--	--	--	--	--	--	Nil
Cap'l Spending per sh	--	--	--	--	--	.15	.67	.61	3.69	10.46	14.75	13.10
Book Value per sh ^B	--	--	--	--	--	1.28	1.50	1.78	3.82	7.88	9.65	12.10
Common Shs Outst'g ^C	--	--	--	--	--	158.75	160.49	161.29	252.22	283.72	305.50	305.50
Avg Ann'l P/E Ratio	--	--	--	--	--	13.9	11.2	8.8	19.7	29.4	18.0	--
Relative P/E Ratio	--	--	--	--	--	.87	.65	.46	1.12	1.95	.95	--
Avg Ann'l Div'd Yield	--	--	--	--	--	--	--	--	--	--	--	Nil

CAPITAL STRUCTURE as of 9/30/01
 Total Debt \$11.5 bill. Due in 5 Yrs \$2.5 bill.
 LT Debt \$10.5 bill. LT Interest \$.5 bill.
 (Includes \$1122.8 mill. in trust-preferred securities, and \$207.1 mill in capital leases.)
 (LT interest earned: 2.9x; total interest coverage: 2.7x) (78% of Cap'l)

	1996	1997	1998	1999	2000	2001	2002
Revenues (\$mill)	214.6	276.3	556.0	847.7	2282.8	7250	8000
Operating Margin	48.2%	52.1%	39.7%	37.0%	33.1%	27.0%	28.0%
Depreciation (\$mill)	36.6	46.8	74.3	87.2	154.3	350	400
Net Profit (\$mill)	18.7	34.7	46.3	96.2	324.7	655	745
Income Tax Rate	32.7%	34.7%	36.9%	39.2%	40.3%	40.0%	40.0%
Net Profit Margin	8.7%	12.6%	8.3%	11.4%	14.2%	9.0%	9.3%
Working Cap'l (\$mill)	96.2	d12.0	86.9	251.1	174.5	d810	d1650
Long-Term Debt (\$mill)	285.0	742.9	1065.9	2006.2	5552.9	10500	9500
Shr. Equity (\$mill)	203.1	240.0	287.0	964.6	2236.8	2955	3700
Return on Total Cap'l	8.5%	6.7%	6.6%	4.8%	4.5%	5.0%	5.5%
Return on Shr. Equity	9.2%	14.5%	16.1%	10.0%	14.5%	22.0%	20.0%
Retained to Com Eq	9.2%	14.5%	16.1%	10.0%	14.5%	22.0%	20.0%
All Div'ds to Net Prof	--	--	--	--	--	Nil	Nil

Leases, Uncapitalized: Ann. rentals \$174.0 mill.
Pension Liability: None
Pfd Stock: None
Common Stock: 305,317,613 shs. (22% of Cap'l)
MARKET CAP: \$5.1 billion (Mid Cap)

	1999	2000	9/30/01
Cash Assets	349.4	588.7	476.4
Receivables	127.5	649.4	1054.8
Inventory (FIFO)	16.4	36.9	77.4
Other	33.1	68.7	987.4
Current Assets	526.4	1343.7	2596.0
Accts Payable	84.4	765.6	1253.1
Debt Due	47.4	61.6	1004.9
Other	143.5	342.0	1211.2
Current Liab.	275.3	1169.2	3469.2

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ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '98-'00 to '04-'06
 Revenues -- -- 35.0%
 "Cash Flow" -- -- 28.0%
 Earnings -- -- 30.5%
 Dividends -- -- Nil
 Book Value -- -- 31.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)	Full Year
	Mar.31 Jun. 30 Sep. 30 Dec. 31	
1998	55.1 141.6 186.2 173.1	556.0
1999	145.9 190.7 263.6 247.5	847.7
2000	235.4 363.7 678.9 1004.8	2282.8
2001	1229 1613 2916 1492	7250
2002	1500 1800 3000 1700	8000

BUSINESS: Calpine is a leading independent power company engaged in the development, acquisition, ownership, and operation of power generation facilities. Its sells electricity predominantly in the United States. As of 12/00, it owned interests in 50 power plants having an aggregate capacity of 5,849 megawatts. Upon the completion of its current construction projects in progress, Calpine

will have interests in 74 plants with an aggregate capacity in excess of 19,800 megawatts. Has 1,883 employees. Putnam Investments own 6.1% of out. comm. stock, and Wellington Mgmt. owns 5.8%. Officers/dirs. hold 5.7% (4/01 proxy). Chairman & CEO: Peter Cartwright. Address: 50 West San Fernando St., San Jose, CA 95113. Telephone: (408) 995-5115. Internet: www.calpine.com.

Cal-endar	EARNINGS PER SHARE ^A	Full Year
	Mar.31 Jun. 30 Sep. 30 Dec. 31	
1998	d.02 .07 .14 .08	.27
1999	.02 .08 .19 .12	.43
2000	.09 .20 .48 .34	1.11
2001	.30 .39 .88 .48	2.05
2002	.25 .40 1.15 .55	2.35

Calpine has been put on the defensive, as Enron's collapse roils the nonregulated power industry. Amid worries that the company might suffer the same fate as Enron, Calpine emphasized that it does not have the same business model. It focuses on building plants, delivering power, and trading backed by tangible assets. Enron's trading operations were not backed by hard assets. Also, Calpine did business through Enron, but stated that its net exposure is minimal since it owes the company about as much as it has in Enron receivables.

ligations, given its highly leveraged balance sheet and depressed share price. We believe, however, that Calpine can meet its debt payments. It currently holds a \$3.5 billion construction revolver, a \$400 million untapped corporate revolver, \$750 million in cash, and it generates about \$100 million in free cash flow per month. **The company's ambitious plant build-out initiative may be in jeopardy.** It intended to generate 70,000 megawatts (MW) by 2005, from about 12,000 MW today. But it may now need to spend more resources on improving its balance sheet instead. Accordingly, we have lowered our earnings projections out to 2004-2006.

Cal-endar	QUARTERLY DIVIDENDS PAID	Full Year
	Mar.31 Jun.30 Sep.30 Dec.31	
1998		
1999		
2000		
2001		
2002		

Still, Calpine's creditors have grown increasingly concerned. Moody's recently lowered the company's credit rating to below investment grade. A major factor has been a sharp fall in its stock price. Calpine issued a \$1 billion zero-coupon convertible offering last year that comes due in April. Since the stock has declined, it is almost certain that the remaining \$878 million outstanding will be redeemed by investors for cash rather than stock, which would probably put a strain on liquidity. There are also questions about the company's ability to meet other future ob-

These shares are not timely. In addition to liquidity fears sparked by Enron's bankruptcy, power companies are being weighed down by lower spark spreads (margins on MW sales), as well as weakened demand. We believe that the market has overreacted to these concerns, which leaves this issue with attractive 3- to 5-year capital gains potential, albeit with considerably more risk than the Average Safety rank suggests. *Michael P. Maloney* January 11, 2002

(A) Diluted earnings. Excludes nonrecurring items: '99, d1¢; '00, d1¢. Quarterly figures do not sum to yearend number in '99 due to stock split and large change in shares outstanding.
 (B) Includes deferred financing costs. In '00: \$0.49/sh.
 (C) In millions, adjusted for stock splits.

Next earnings report due late Jan.
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 (C) In millions, adjusted for stock splits.

Company's Financial Strength	B
Stock's Price Stability	35
Price Growth Persistence	65
Earnings Predictability	60