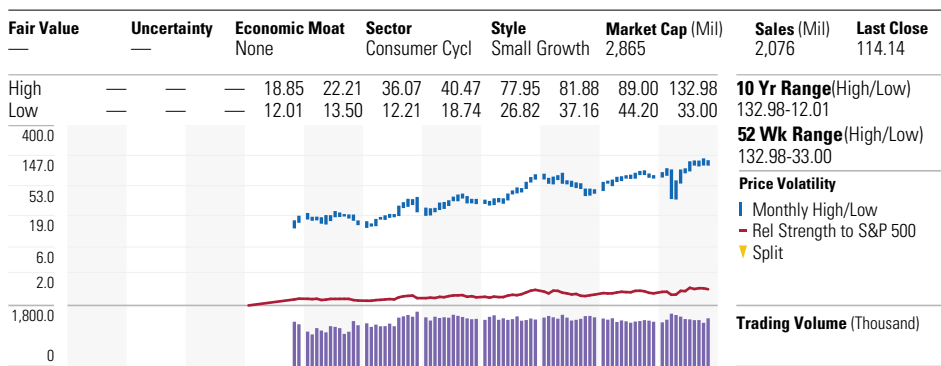


# LGI Homes Inc LGIH

LGI Homes Inc is engaged in the design, construction, and sale of new homes in markets. The company current product offerings include entry-level homes, including both detached homes and townhomes, and move-up homes sold, which are sold under LGI Homes brand, and luxury series homes, which are sold under the Terrata Homes brand. It offers a set number of floor plans in each community with features that include upgrades, such as granite countertops, appliances, and ceramic tile flooring.



## Growth Rates (Compound Annual)

Grade: B	1 Yr	3 Yr	5 Yr	10 Yr
Revenue %	22.2	29.9	36.8	—
Operating Income %	13.7	26.9	40.0	—
Earnings/Share %	12.5	27.2	39.5	—
Dividends %	—	—	—	—
Book Value/Share %	15.4	26.0	29.4	—
Stock Total Return	59.3	21.8	28.8	—
+/- Industry	34.7	11.4	13.9	—
+/- Market	41.4	8.2	15.0	—

## Profitability Analysis

Grade: A	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	28.2	25.4	16.2	26.9
Return on Assets %	14.9	11.3	8.4	9.0
Revenue/Employee \$K	2178.6	1624.9	—	836.5
Fixed Asset Turns	1060.6	722.4	44.9	5.9
Inventory Turns	1.0	1.0*	1.1	12.9
Gross Margin %	24.2	25.5	19.5	44.3
Operating Margin %	13.6	13.0	11.1	19.2
Net Margin %	12.2	9.3	8.7	16.1
Free Cash Flow/Rev %	8.4	—	12.0	19.8
R&D/Rev %	—	—	—	—

## Financial Position (USD)

Grade: C	12-19 \$Mil	09-20 \$Mil
Cash	38	46
Inventories	1500	1549
Receivables	56	62
Current Assets	1594	1657
Fixed Assets	2	2
Intangibles	12	12
Total Assets	1666	1763
Payables	68	73
Short-Term Debt	296	296
Current Liabilities	375	88
Long-Term Debt	395	619
Total Liabilities	821	750
Total Equity	845	1013

## Valuation Analysis

	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	11.5	12.2	11.9	25.3
Forward P/E	8.4	—	—	28.3
Price/Cash Flow	16.6	—	8.0	14.5
Price/Free Cash Flow	16.7	—	8.4	41.3
Dividend Yield %	—	—	0.8	2.0
Price/Book	2.8	2.3	1.9	3.4
Price/Sales	1.4	1.0	1.0	6.5
PEG Ratio	—	—	—	3.3

\*3Yr Avg data is displayed in place of 5 Yr Avg

	2013	2014	2015	2016	2017	2018	2019	YTD	Stock Performance
High	18.85	22.21	36.07	40.47	77.95	81.88	89.00	132.98	10 Yr Range(High/Low)
Low	12.01	13.50	12.21	18.74	26.82	37.16	44.20	33.00	132.98-12.01
52 Wk Range(High/Low)	—	—	—	—	—	—	—	—	132.98-33.00
Price Volatility	—	—	—	—	—	—	—	—	Price Volatility
Monthly High/Low	—	—	—	—	—	—	—	—	Monthly High/Low
Rel Strength to S&P 500	—	—	—	—	—	—	—	—	Rel Strength to S&P 500
Split	—	—	—	—	—	—	—	—	Split
Trading Volume (Thousand)	—	—	—	—	—	—	—	—	Trading Volume (Thousand)
Stock Performance	—	—	—	—	—	—	—	—	Stock Performance
Total Return %	—	—	—	—	—	—	—	—	Total Return %
+/- Market	—	—	—	—	—	—	—	—	+/- Market
+/- Industry	—	—	—	—	—	—	—	—	+/- Industry
Dividend Yield %	—	—	—	—	—	—	—	—	Dividend Yield %
Market Cap \$Mil	—	—	—	—	—	—	—	—	Market Cap \$Mil
Financials (USD)	—	—	—	—	—	—	—	—	Financials (USD)
Revenue \$Mil	—	50	76	163	383	630	838	1258	Revenue \$Mil
Gross Margin %	—	27.3	28.5	25.5	26.8	26.5	26.4	25.5	Gross Margin %
Oper Income \$Mil	—	4	8	12	42	80	111	170	Oper Income \$Mil
Operating Margin %	—	7.4	10.9	7.4	11.1	12.6	13.3	13.3	Operating Margin %
Net Income \$Mil	—	3	10	22	28	53	75	113	Net Income \$Mil
Earnings Per Share \$	—	—	1.05	0.34	1.33	2.44	3.41	4.73	Earnings Per Share \$
Dividends \$	—	—	—	—	—	—	—	—	Dividends \$
Shares Mil	—	7	6	21	21	22	22	24	Shares Mil
Book Value Per Share \$	—	—	—	—	—	—	—	—	Book Value Per Share \$
Oper Cash Flow \$Mil	—	10	-5	-54	-173	-89	-108	-68	Oper Cash Flow \$Mil
Cap Spending \$Mil	—	0	0	-1	-1	-1	-1	0	Cap Spending \$Mil
Free Cash Flow \$Mil	—	9	-5	-55	-174	-90	-109	-69	Free Cash Flow \$Mil
Profitability	—	—	—	—	—	—	—	—	Profitability
Return on Assets %	—	14.3	28.1	5.3	8.6	10.0	10.5	12.0	Return on Assets %
Return on Equity %	—	25.8	50.8	7.5	16.3	24.6	24.9	26.8	Return on Equity %
Asset Turnover	—	2.15	2.21	1.22	1.16	1.19	1.17	1.33	Asset Turnover
Net Margin %	—	6.6	12.7	4.4	7.4	8.4	9.0	10.3	Net Margin %
Financial Leverage	—	1.8	1.8	1.3	2.4	2.5	2.3	2.2	Financial Leverage
Financial Health (USD)	—	—	—	—	—	—	—	—	Financial Health (USD)
Long-Term Debt \$Mil	—	6	15	36	216	305	400	475	Long-Term Debt \$Mil
Total Equity \$Mil	—	13	25	164	182	247	355	490	Total Equity \$Mil
Debt/Equity	—	0.49	0.59	0.22	1.18	1.23	1.13	0.97	Debt/Equity
Working Capital \$Mil	—	16	33	185	385	549	757	956	Working Capital \$Mil
Valuation	—	—	—	—	—	—	—	—	Valuation
Price/Earnings	—	—	—	28.2	21.2	11.8	9.2	17.3	Price/Earnings
P/E vs. Market	—	—	—	0.0	0.0	0.0	—	—	P/E vs. Market
Price/Sales	—	—	—	2.9	0.9	0.9	0.8	1.6	Price/Sales
Price/Book	—	—	—	9.8	1.6	2.2	1.9	3.7	Price/Book
Price/Cash Flow	—	—	—	-13.1	-1.9	-7.8	-4.7	-15.5	Price/Cash Flow

## Quarterly Results (USD)

	Dec	Mar	Jun	Sep
Revenue \$	605.0	454.0	481.0	534.0
Most Recent	605.0	454.0	481.0	534.0
Previous	425.0	287.0	461.0	483.0
Rev Growth %	Dec	Mar	Jun	Sep
Most Recent	42.5	58.1	4.3	10.6
Previous	5.0	3.1	10.0	27.0
Earnings Per Share \$	Dec	Mar	Jun	Sep
Most Recent	2.52	1.67	2.21	3.52
Previous	1.72	0.73	1.82	1.93

## Close Competitors

	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
Major Fund Holders				% of shares
Delaware Smid Cap Growth A				4.53
Wasatch Small Cap Growth Investor				2.47
Vanguard Total Stock Mkt Idx Inv				2.37

## Contact

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