

automotive rearview mirrors and electronics for the automotive industry. These mirrors use sensors to detect glare from trailing approaching vehicles and darken to protect the driver's vision. It also makes dimmable aircraft windows for the aviation industry. Sells to most of the major automakers (has 3 customers who each accial fire protection products. Has approximately 5,305 employees. Vanguard owns 9.4% of common stock; BlackRock, 8.9%; officers and directors, less than 1.0% (4/21 proxy). Pres. and CEO: Steve Downing. Inc.: MI. Address: 600 N. Centennial Street, Zeeland, MI 49464. Telephone: 616-772-1800. Internet: www.gentex.com.

92.9 177.7 223.2 Current Liab. 171.8 Past Est'd '18-'20 **ANNUAL RATES** Past 10 Yrs. 11.5% 5 Yrs. 9.0% of change (per sh) to '24-'26 Sales "Cash Flow" 16.0% 17.5% 7.5% 11.0% 11.0% 10.5% 12.0% Earnings Dividends Book Value 8.5% 8.0%

169.7

950.3

97.6

979.3

84.8

1010.5

107.1

116.

Current Assets

Accts Payable Debt Due

Cal-	QUARTERLY SALES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	465.4	455.0	460.3	453.4	1834.1
2019	468.6				1858.9
2020	453.8	229.9	474.6	529.9	1688.2
2021	483.7	490	510	516.3	2000
2022	530	540	550	550	2170
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	.40	.40	.41	.41	1.62
2019	.40	.45	.44	.39	1.68
2020	.36	.02	.47	.58	1.43
2021	.46	.50	.54	.55	2.05
2022	.55	.55	.60	.60	2.30
Cal-	QUARTERLY DIVIDENDS PAID B				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.09	.10	.10	.10	.39
2018	.11	.11	.11	.11	.44
2019	.11	.115	.115	.115	.455
2020	.115	.12	.12	.12	.475
2021	.12	.12			

Gentex began 2021 with good results. First-quarter sales of \$484 million increased 7% compared to the previous-year tally. The advance was driven by a 13% rise in auto-dimming mirror unit shipments, to 11.78 million. Demand was robust from both North American and International customers. However, management noted that vehicle production levels were hurt by electronics and other parts shortages during the quarter, which likely tempered sales by as much as \$45 million. Margins widened during the period, driven by the higher volumes, along with the benefits of structural cost savings put in place last year. A favorable product mix also boosted the bottom line. This more than offset elevated raw material prices and increased freight costs. All told, share earnings of \$0.46 jumped 28% compared to the previous-year figure.

We anticipate strong top- and bottomline growth this year. Management believes total light-vehicle production in its primary markets will increase 10% in 2021, to around 70.9 million units. Despite this slight decrease in guidance, the company maintained its previously provided

forecasts for sales and margins for the year. As a result, we are keeping our sales and earnings estimates at \$2.0 billion and \$2.05 per share, respectively, as we look for results to strengthen as the year progresses. Industry dynamics point to better light-vehicle production in the second half of the year. While supply-chain issues that continue to impact vehicle production remain a concern in the near term, we think management's efforts to maintain its cost discipline should allow margins to continue to widen this year.

The balance sheet remains in good shape. As of March 31st, there was no debt on the ledger, and the company had roughly \$455 million of cash on hand. This should allow for continued share repurchases, along with ongoing hikes in the dividend.

Shares of Gentex are ranked to track the broader market averages in the coming six to 12 months. The stock, which has a dividend yield moderately below the Value Line median, offers aboveaverage price appreciation potential over the 3- to 5-year haul.

Iason Dalavagas

June 11, 2021

(A) Diluted earnings. Quarterly earnings may not sum due to rounding. Next earnings report due in late July. (B) Payments typically made in late January,

April, July, and October.
(C) In millions, adjusted for stock split.

Company's Financial Strength Stock's Price Stability B++ 85 Price Growth Persistence 70 **Earnings Predictability** 80