GENTEX CORP. Noo.anx


| CURRENT POSITION (\$MILL.) |  |  |  |  | 3/31/21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Assets |  |  | 296.3 | 423.4 | 455.9 |
| Receivables Inventory (FIFO) |  |  | 235.4 | 284.9 | 277.7 |
|  |  |  | 248.9 | 226.3 | 233.1 |
| Inventory (FIFO) |  |  | 169.7 | 44.7 | 43.8 |
| Current Assets |  |  | 950.3 | 979.3 | 1010.5 |
| Accts Payable |  |  | 97.6 | 84.8 | 107.1 |
| Debt Due |  |  |  |  |  |
| Other |  |  | 74.2 | 92.9 | 116.1 |
|  |  |  | 171.8 | 177.7 | 223.2 |
| ANNUAL RATES |  | $\begin{array}{cc} \text { Past } \\ & 10 \text { Yrs. } \end{array}$ | 5 |  | $\begin{aligned} & \text { d '18-'20 } \\ & \text { '24-26 } \end{aligned}$ |
| of change |  | 11.5 |  | \% | 7.5\% |
| "Sales |  | 16.0 |  | 0\% | 0.5\% |
| Earnings |  | 17.5 |  | 0\% | 12.0\% |
| DividendsBook Value |  | 7.5 | \% 8 | 5\% | 7.0\% |
|  |  | 10.5 |  | .0\% | 7.0\% |
| Calendar | QUARTERLY SALES (\$ mill.) |  |  |  | Full |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 3 | Year |
| 2018 | 465.4 | 455.0 | 460.3 | 453.4 | 1834.1 |
| 2019 | 468.6 | 468.7 | 477.8 | 443.8 | 1858.9 |
| 2020 | 453.8 | 229.9 | 474.6 | 529.9 | 1688.2 |
| 2021 | 483.7 | 490 | 510 | 516.3 | 2000 |
| 2022 | 530 | 540 | 550 | 550 | 2170 |
| Calendar | EARNINGS PER SHARE A |  |  |  | Full Year |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2018 | . 40 | . 40 | 41 | . 41 | 1.62 |
| 2019 | . 40 | . 45 | . 44 | . 39 | 1.68 |
| 2020 | . 36 | . 02 | . 47 | . 58 | 1.43 |
| 2021 | . 46 | . 50 | . 54 | . 55 | 2.05 |
| 2022 | . 55 | . 55 | . 60 | . 60 | 2.30 |
| Calendar | QUARTERLY DIVIDENDS PAID ${ }^{\text {B }}$ |  |  |  | Full |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2017 | . 09 | . 10 | . 10 | . 10 | . 39 |
| 2018 | . 11 | . 11 | . 11 | . 11 | . 44 |
| 2019 | . 11 | . 115 | . 115 | . 115 | . 455 |
| 2020 | . 115 | . 12 | . 12 | . 12 | . 475 |
| 2021 | . 12 | . 12 |  |  |  |

BUSINESS: Gentex Corporation manufactures automatic-dimming
automotive rearview mirrors and electronics for the automotive in-
dustry. These mirrors use sensors to detect glare from trailing ap-
proaching vehicles and darken to protect the driver's vision. It also
makes dimmable aircraft windows for the aviation industry. Sells to
most of the major automakers (has 3 customers who each ac-
Gentex began 2021 with good results. First-quarter sales of $\$ 484$ million increased $7 \%$ compared to the previous-year tally. The advance was driven by a $13 \%$ rise in auto-dimming mirror unit shipments, to 11.78 million. Demand was robust from both North American and International customers. However, management noted that vehicle production levels were hurt by electronics and other parts shortages during the quarter, which likely tempered sales by as much as $\$ 45$ million. Margins widened during the period, driven by the higher volumes, along with the benefits of structural cost savings put in place last year. A favorable product mix also boosted the bottom line. This more than offset elevated raw material prices and increased freight costs. All told, share earnings of $\$ 0.46$ jumped $28 \%$ compared to the previous-year figure.
We anticipate strong top- and bottomline growth this year. Management believes total light-vehicle production in its primary markets will increase $10 \%$ in 2021 , to around 70.9 million units. Despite this slight decrease in guidance, the company maintained its previously provided
counted for $10 \%$ or more of 2020 total sales). Also makes commercial fire protection products. Has approximately 5,305 employees. Vanguard owns $9.4 \%$ of common stock; BlackRock, $8.9 \%$; officers and directors, less than $1.0 \%$ (4/21 proxy). Pres. and CEO: Steve Downing. Inc.: MI. Address: 600 N . Centennial Street, Zeeland, MI 49464. Telephone: 616-772-1800. Internet: www.gentex.com.
forecasts for sales and margins for the year. As a result, we are keeping our sales and earnings estimates at $\$ 2.0$ billion and $\$ 2.05$ per share, respectively, as we look for results to strengthen as the year progresses. Industry dynamics point to better light-vehicle production in the second half of the year. While supply-chain issues that continue to impact vehicle production remain a concern in the near term, we think management's efforts to maintain its cost discipline should allow margins to continue to widen this year.
The balance sheet remains in good shape. As of March 31st, there was no debt on the ledger, and the company had roughly $\$ 455$ million of cash on hand. This should allow for continued share repurchases, along with ongoing hikes in the dividend.
Shares of Gentex are ranked to track the broader market averages in the coming six to 12 months. The stock, which has a dividend yield moderately below the Value Line median, offers aboveaverage price appreciation potential over the 3 - to 5 -year haul.
Iason Dalavagas
Company's Financial Strength
Stock's Price Stability
Price Growth Persistence
Earnings Predictability
(A) Diluted earnings. Quarterly earnings may
not sum due to rounding. Next earnings report due in late July
(B) Payments typically made in late January,

April, July, and October.
(C) In millions, adjusted for stock split.

