

Other 133.4 163.7 Current Liab. 120.0 ANNUAL RATES Past Past Est'd '12-'14 10 Yrs. to '18-'20 5 Yrs. of change (per sh) Sales "Cash Flow" 14.0% 19.0% 9.0% 12.0% 11.0% Earnings Dividends Book Value 12.0% 7.5% 9.5% 9.0% 21.5%

73.3

QUARTERLY SALES (\$ mill.) Cal-Full endar Mar.31 Jun.30 Sep.30 Dec.31 Year 290.7 2012 280.4 268.2 260.3 1099.6 2013 269.5 287.0 288.6 326.8 1171.9 2014 335.7 338.5 350.9 350.4 1375.5 2015 368.9 375 380 386.1 1510 2016 400 415 420 435 1670 EARNINGS PER SHARE A Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 enda Year .16 .60 2012 .15 2013 .17 .18 .19 .24 .78 .25 .24 98 2014 .23 .26 1.05 2015 .26 .26 .26 .27 2016 .28 .28 .29 .30 1.15 QUARTERLY DIVIDENDS PAID B Cal-Full endar Mar.31 Jun.30 Sep.30 Dec.31 2011 .06 .06 .24 .06 .06 2012 .065 .065 .065 .065 .26 .28 .07 2013 .07 .07 .07 .31 2014 .07 .08 .08 .08 2015 .08 .08

16.0% 7.5%

sensors and electronic circuitry to detect glare from trailing approaching vehicles at night, and darken accordingly to protect the driver's vision. Sells to most of the major automakers (has 4 customers who each accounted for 10% or more of 2014 total sales).

Gentex began 2015 with solid results. Sales during the first quarter rose 10% compared to a year ago, driven by an 11% increase in automotive mirror unit shipments, to 7.933 million. Demand from North America was strong, with the region's volumes rising 10%, to 2.8 million units. This was driven by increased penetration of the company's interior and exterior auto-dimming mirrors. International demand was robust, as well, with volumes rising 12%. Operating margins widened, as higher revenues, purchasing cost reductions, and a better product mix more than offset annual customer price reductions and elevated manufacturing costs related to new technology launches. This allowed share net to rise 13% compared to last year's tally, to \$0.26.

We anticipate good top- and bottom-line growth this year. While management expects the worldwide light-vehicle production environment to remain flat for the year, it believes Gentex will continue to outpace the overall industry. This ought to be driven by continued penetration into the smaller-car markets, as these vehicles represent the largest segment of auto

ees. Officers and directors own 3.0% of common stock, including 2.8% owned by Chairman & CEO Fred Bauer (3/15 proxy). Incorporated: MI. Address: 600 N. Centennial Street, Zeeland, MI 49464. Telephone: 616-772-1800. Internet: www.gentex.com.

production globally. All told, management looks for light-vehicle production to rise 2% in North America, compared to last year, remain flat in Europe, and decline 4% in Japan and South Korea.

Product introductions should help drive results. Some of the largest areas of growth are in frameless interior autodimming mirrors, exterior auto-dimming mirrors, and advanced electronic features on these products. These products will see significant launch and production in key markets this year. Management believes that by 2017, these goods will grow to a significant portion of its total inside mirror unit shipments. Updated models for HomeLink and SmartBeam are also expected to drive results.

Shares of Gentex are ranked to out-

perform the broader market averages in the coming six to 12 months. Despite a relatively flat industry environment, the company should continue to post good earnings gains during this time frame. Over the 3- to 5-year period, the stock offers worthwhile price appreciation potential at the recent quotation. Iason Dalavagas

June 19, 2015

(A) Diluted earnings. Next earnings report due in late July.

(B) Payments typically made in late January, April, July, and October.

(C) In millions, adjusted for stock splits.

Company's Financial Strength Stock's Price Stability B++ 25 Price Growth Persistence 65 **Earnings Predictability** 40