
 Receivables
Inventory (Avg Cst) Other Current Assets

## Accts Payable

Debt Due

|  | 8617 |
| :--- | ---: | ---: |

$\begin{array}{rrr}133768 & 133819 & 134253 \\ 26481 & 29524 & 23525\end{array}$

Current Liab. $\quad$| 58488 | $\frac{2184}{69420}$ | $\frac{17230}{59640}$ |
| :--- | :--- | :--- | :--- |

| ANNUAL RATES | Past | Past | Est'd '17-'19 |
| :--- | ---: | ---: | ---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to'22'24 |
| Revenues | $9.0 \%$ | $8.5 \%$ | $12.5 \%$ |
| "Cash Flow" | $10.5 \%$ | $10.5 \%$ | $13.5 \%$ |
| Earnings | $9.0 \%$ | $8.0 \%$ | $14.5 \%$ |
| Dividends | $14.0 \%$ | $12.5 \%$ | $12.0 \%$ |
| Book Value | $11.0 \%$ | $3.5 \%$ | $16.0 \%$ |


| $\begin{aligned} & \hline \text { Fiscal } \\ & \text { Year } \\ & \text { Ends } \end{aligned}$ | QUARTERLY REVENUES (\$ mill.) A |  |  |  | Full <br> Fiscal Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30 | Dec. 31 | Mar. 31 | Jun. 30 |  |
| 2017 | 22334 | 26066 | 23557 | 24700 | 96657 |
| 2018 | 24538 | 28918 | 26819 | 30085 | 110360 |
| 2019 | 29084 | 32471 | 30571 | 33717 | 125843 |
| 2020 | 33055 | 36906 | 34100 | 37089 | 141150 |
| 2021 | 36275 | 40500 | 38150 | 42075 | 157000 |
| Fiscal Year Ends | $\begin{aligned} \text { EAF } \\ \text { Sep. } 30 \end{aligned}$ | $\begin{gathered} \text { RNINGS PE } \\ \text { Dec. } 31 \end{gathered}$ | $\begin{aligned} & \text { ER SHARE } \\ & \text { Mar. } 31 \end{aligned}$ | $\begin{aligned} & \text { AB } \\ & \text { Jun. } 30 \end{aligned}$ | Full <br> Fiscal Year |
| 2017 | . 76 | . 83 | . 73 | . 75 | 3.08 |
| 2018 | . 84 | . 96 | . 95 | 1.13 | 3.88 |
| 2019 | 1.14 | 1.10 | 1.14 | 1.37 | 4.75 |
| 2020 | 1.38 | 1.51 | 1.27 | 1.34 | 5.50 |
| 2021 | 1.43 | 1.60 | 1.50 | 1.67 | 6.20 |
| Cal- | QUAR | RLY DIV | DENDS PA | ID E. | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2016 | . 36 | . 36 | . 39 | . 39 | 1.50 |
| 2017 | . 39 | . 39 | . 42 | . 42 | 1.62 |
| 2018 | . 42 | . 42 | . 42 | . 46 | 1.72 |
| 2019 | . 46 | . 46 | . 46 | . 51 | 1.89 |
| 2020 | . 51 |  |  |  |  |

BUSINESS: Microsoft Corp. is the largest independent maker of puting, 36\%. R\&D, $13.4 \%$ of 2019 revenues. Employed 144,000 at software. It develops and sells software products for a wide range of computing environments in consumer and enterprise markets. Hardware products include the Xbox video game console and Surface laptops. Revenue sources in fiscal 2019: Productivity \& Business Processes, 33\%; Intelligent Cloud, 31\%; More Personal Com

## Microsoft should be able to weather

 the coronvirus pandemic nicely. The company has a very strong financial position, giving it the capability to withstand not only the initial disruption of economic activity caused by the COVID-19 pathogen, but also the recession that is to follow in its wake. To wit, although the way ahead is not yet clearly understood and any read on the severity and extent of the ensuing global economic slowdown is unknown at this writing, Microsoft's ability to generate cash flow should remain largely intact through the ordeal, putting it in an position accorded to only a handful of companies (high-tech, or not). The company recently noted that it has been able to maintain employee productivity in the wake of going fully remote due the pandemic, supporting our view.Microsoft's cloud infrastructure and services businesses should continue to do well. True, the tech giant withdrew its revenue forecast for the More Personal Computing segment in late February, reflecting difficulties in the related supply chain in China. That said, the demand for its Azure platform and associated services
puting, $36 \%$. R\&D, $13.4 \%$ of 2019 revenues. Employed 144,000 at
$6 / 30 / 19$. Stock owners: William H. Gates, $1.34 \%$;, other offs. \& dirs., 0.05\%; The Vanguard Group, 7.8\%; BlackRock, Inc., 6.6\%; (10/19 proxy). Chrmn: John W. Thompson. CEO: Satya Nadella. Inc.: Washington. Addr.: One Microsoft Way, Redmond, Washington 98052-6399. Tel.: 425-882-8080. Internet: www.microsoft.com.
has remained strong since then, with the company reallocating access as needed due to high use. In addition, Microsoft is continuing to build out the system in order to meet customer needs, suggesting that it expects demand to remain elevated for some time. Meanwhile, the move to remote workspaces caused by the forced closing of many businesses should support the company's range of cloud-based productivity offerings. Indeed, our sense is this arena, which had been quite active prior to the current disruption, is likely to remain so. What about Microsoft stock? The shares have reclaimed a good portion of the decline that was registered with the sharp fall in the equity market, as investors have assessed the company's inherent strengths. Still, some of Microsoft's customers may find an extended economic recession (should it come to pass) quite challenging, and have to reallocate capital away from Microsoft and its products and services. Nonetheless, high-quality MSFT stock, though currently trading at a relative market premium, should continue to be held in most subscribers' portfolios.
Charles Clark
May 8, 2020
(A) Fiscal year ends June 30th.
(B) Diluted earnings. Quarters may not add to ings report late July. (C) In mill.解 '12, d72¢; '13, d7¢; '15, d\$1.17; '16, d70¢; $\$ 5.50$ a share.
(E) Dividends historically paid in March, June, Sept., and Dec. mividend reinvestment plan available. Special dividend of $\$ 3.00$ a share paid December 2, 2004.

Company's Financial Strength
Stock's Price Stability
Price Growth Persistence
Earnings Predictability

