

266 999 340 2250 Accts Payable 280 Debt Due 18817 Other 14474 18263 20853 Current Liab. 15739 19097

ANNUAL RATES Past Past Est'd '20-'22 10 Yrs. to '26-'28 11.5% of change (per sh) 5 Yrs. Revenues 15.0% 'Cash Flow' 14.0% 14.5% 18.0% 17.5% 11 0% 16.5% 23.5% Earnings Dividends 13.5% 12.0% 6.5% Book Value 5.5% 9.5%

Fiscal OHADTEDLY DEVENUES (\$ mill \ AD

| Year Ends | Dec.31 | Mar.31 | Jun.30 | Sep.30 | Fiscal Year |
|--------------|------------------------|--------|-----------|--------|----------------|
| 2020 | 6054 | 5854 | 4837 | 5101 | 21846 |
| 2021 | 5687 | 5729 | 6130 | 6559 | 24105 |
| 2022 | 7059 | 7189 | 7275 | 7787 | 29310 |
| 2023 | 7936 | 7985 | 8034 | 8445 | 32400 |
| 2024 | 8875 | 8650 | 8950 | 9525 | 36000 |
| Fiscal | EARNINGS PER SHARE ABD | | | | _Full . |
| Year Ends | Dec.31 | Mar.31 | Jun.30 | Sep.30 | Fiscal Year |
| 2020 | 1.46 | 1.38 | 1.07 | 1.12 | 5.04 |
| 2021 | 1.42 | 1.38 | 1.49 | 1.62 | 5.91 |
| 2022 | 1.81 | 1.79 | 1.98 | 1.93 | 7.50 |
| 2023 | 2.18 | 2.09 | 2.08 | 2.10 | 8.45 |
| 2024 | 2.40 | 2.30 | 2.40 | 2.60 | 9.70 |
| Cal- | | | VIDENDS F | | Full |
| endar | Mar.31 | Jun.30 | | Dec.31 | Year |
| 2019 | .25 | .25 | .25 | .30 | 1.05 |
| 2020 | .30 | .30 | .30 | .32 | 1.22 |
| 2021 | .32 | .32 | .32 | .375 | 1.34 |
| 2022 | .375 | .375 | .375 | .45 | 1.58 |
| 2023 | .45 | | | | L |

and PLUS brands. Visa/PLUS is one of the largest global ATM networks. Visa's global network, VisaNet, delivers value-added pro-

At the midpoint of fiscal 2023, Visa was on track for strong operating results. (Fiscal years end on September 30th.) During the fiscal second quarter, revenues advanced 11% from the yearearlier total, to \$7.99 billion, and non-GAAP earnings expanded 17%, to \$2.09 per share. (Both figures represented quarterly records for the electronic payments processor.) Through the first two quarters, the top and bottom lines increased 12% and 19%, respectively, to \$15.92 billion and \$4.27 a share.

Transaction activity remains on an upward trajectory. In the three-month period ended March 31st, total volumes in Europe (+13.0%), Asia/Pacific (+8.5%), and Latin America (+18.3%) posted sizable gains. Transaction activity was also solid in North America, increasing 9.4% and 14.3%, respectively, in the United States and Canada. Once again, the segment comprised of Central Europe, the Middle East, and Africa was hampered by the Russia-Ukraine war, with the unit's volumes falling 12.5%. (All figures are presented on a constant-dollar basis.)

Finances are in great shape. Total debt

McInerney. Inc.: DE. Address: P.O. Box 8999, San Francisco, CA 94128. Telephone: 415-932-2100. Internet: www.visa.com.

was essentially even in the fiscal second quarter, with the same point in fiscal 2022, at \$20.61 billion. The debt-to-total capital ratio increased from the year-ago reading of 33%, but was still sound at 35%. Visa concluded the March period with a large cash hoard, at \$13.84 billion, and should have ample liquidity to continue investing in its payments network.

We are lifting our forecasts for fiscal 2023, and debuting targets for fiscal **2024.** Our respective top- and bottom-line estimates for the current year, at \$32.40 billion (previously \$32 billion) and \$8.45 per share (previously \$8.30), would mark annual gains of 10%–11% and 12%–13%. Our initial revenue and earnings calls for fiscal 2024, at \$36 billion and \$9.70 a would represent year-over-year growth of 11%-12% and 14%-15%.

Timely Visa shares would make a fine addition to most portfolios. The company has our top rating for Financial Strength (A++) and the stock has our Highest rank for Safety (1). Upside in the 18-month and 3- to 5-year windows is competitive on a risk-adjusted basis. Sharif Abdou

May 5, 2023

(A) Fiscal year ends Sept. 30th. (B) Earnings

based on adjusted diluted class-A shares. Excludes nonrecurring charges: '12, (\$1.03); '16, \$42.9 billion, \$22.67 per share. (D) May not \$0.36; '19, \$0.17; '20, \$0.14; '21, \$0.28; '22, sum due to rounding and/or change in share late July. **(C)** Includes intangibles. Fiscal 2022: \$42.9 billion, \$22.67 per share. **(D)** May not

\$0.50; '23 Q1, \$0.06. Next earnings report due | count. (E) Div'd historically paid in early March,

Company's Financial Strength Stock's Price Stability Price Growth Persistence 90 95 **Earnings Predictability**