

266 999 340 2250 Accts Payable 281 Debt Due 20949 Other 14474 18263 20853 Current Liab. 15739 21230

ANNUAL RATES Past Past Est'd '20-'22 10 Yrs. to '26-'28 11.5% of change (per sh) 5 Yrs. Revenues 15.0% 'Cash Flow" 14.0% 14.5% 18.0% 17.5% 11 0% 16.5% 23.5% Earnings Dividends 13.5% 13.0% 6.5% 11.0% Fiscal OHARTERLY REVENUES (\$ mill) AD Full

Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal Year
2020	6054	5854	4837		21846
2021	5687	5729	6130	6559	24105
2022	7059	7189	7275	7787	29310
2023	7936	7985	8123	8506	32550
2024	8875	8750	8950	9525	36100
Fiscal	EARNINGS PER SHARE ABD				Full
Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal Year
2020	1.46	1.38	1.07	1.12	5.04
2021	1.42	1.38	1.49	1.62	5.91
2022	1.81	1.79	1.98	1.93	7.50
2023	2.18	2.09	2.16	2.17	8.60
2024	2.40	2.35	2.40	2.60	9.75
Cal-	QUARTERLY DIVIDENDS PAID E				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2019	.25	.25	.25	.30	1.05
2020	.30	.30	.30	.32	1.22
2021	.32	.32	.32	.375	1.34
2022	.375	.375	.375	.45	1.58
2023	.45	.45			

and PLUS brands. Visa/PLUS is one of the largest global ATM networks. Visa's global network, VisaNet, delivers value-added pro-

the three-quarter pole of fiscal 2023, Visa remained on pace for good operating results. (Fiscal years conclude on September 30th.) During the ninemonth period ended June 30th, revenues increased 12% from the like-fiscal 2022 stretch, to an aggregate \$24.04 billion, and non-GAAP earnings advanced 15%, to a combined \$6.43 per share. We've added \$150 million and \$0.15 to our full-year topand bottom-line targets, to \$32.55 billion and \$8.60 per share, respectively; the former and latter would represent annual gains of roughly 11% and 15%.

Transaction activity has been healthy. During the fiscal third quarter, total volumes expanded 11.2% in Europe, 6.2% in Asia/Pacific, 13.1% in Latin America, and 18.3% in the segment comprised of Central Europe, the Middle East, and Africa. (Visa suspended operations in Russia in March of 2022 due to the war with Ukraine.) Business was also decent in North America, with volumes up 4.9% and 6.0%, respectively, in the United States and Canada. Cross-border volumes increased 17% in the June interim, from the year-earlier period. (All figures are presented McInerney. Inc.: DE. Address: P.O. Box 8999, San Francisco, CA 94128. Telephone: 415-932-2100. Internet: www.visa.com.

on a constant-dollar basis.)

The balance sheet is in great shape. Total debt declined 13% in the fiscal third quarter, from the same point in fiscal 2022, to \$20.56 billion, and the debt-tototal capital ratio improved from 37% to 35%. Visa finished the June period with substantial cash reserves, at \$15.59 billion, and has ample liquidity to continue building out its payments network.

We expect fiscal 2024 to be another record-setting year for the electronic payments processor. We've nudged our revenue and earnings projections for next year higher, to \$36.1 billion (previously \$36 billion) and \$9.75 per share (previously \$9.70), respectively. Our updated forecasts would mark year-over-year growth of about 11% and 13%. Note that some of the progress we anticipate will depend on the state of the global economy.

Visa stock should appeal to a wide range of investors. The equity and the company earn our top marks for Safety (1) and Financial Strength (A++), respectively. Risk-adjusted upside in the 18-month and 3- to 5-year time frames is decent. August 4, 2023 Sharif Abdou

(A) Fiscal year ends Sept. 30th. (B) Earnings based on adjusted diluted class-A shares. Excludes nonrecurring charges: '12, (\$1.03); '16, 2022: \$42.9 billion, \$22.67 per share. (**D**) May \$0.36; '19, \$0.17; '20, \$0.14; '21, \$0.28; '22, not sum due to rounding and/or change in

\$0.50; '23 Q1-Q2, \$0.22. Next earnings report due late Oct. (C) Includes intangibles. Fiscal 2022: \$42.9 billion, \$22.67 per share. (D) May

Company's Financial Strength Stock's Price Stability Price Growth Persistence 90 95 **Earnings Predictability**