

Gentex Corp(USD) GNTX

Last Close \$ \$20.43 **Sales \$Mil** \$1,665 **Mkt Cap \$Mil** \$5,853 **Industry** Auto Parts **Currency** USD

Gentex Corp designs and manufactures automatic-dimming rearview mirrors and electronics for the automotive industry, dimmable aircraft windows for the aviation industry, and commercial smoke alarms and signaling devices for the fire protection industry.

Morningstar Rating **Fair Value** **Fair Value** **Economic Moat** **Style** **Sector**
 ★★★ **Uncertainty** High \$20.00 Narrow Mid Core Consumer Cyclical
 As of 02-03-2017

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 Website: <http://www.gentex.com>

Growth Rates Compound Annual					
Grade: B	1 Yr	3 Yr	5 Yr	10 Yr	
Revenue %	12.2	12.0	13.6	11.2	
Operating Income %	15.0	25.1	19.2	12.9	
Earnings/Share %	10.2	22.3	17.1	11.9	
Dividends %	8.1	8.8	8.8	6.7	
Book Value/Share %	11.1	14.7	13.5	8.2	
Stock Total Return	51.6	11.9	10.5	10.1	
+/- Industry	16.7	5.0	-2.0	1.6	
+/- Market	28.8	-0.1	-3.2	3.1	

Profitability Analysis				
Grade: C	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	19.7	18.1	10.0	21.4
Return on Assets %	15.9	14.8	3.5	6.6
Revenue/Employee \$K	349.9	311.9	—	849.3
Fixed Asset Turns	4.0	3.7	5.7	7.0
Inventory Turns	5.8	5.3*	9.9	9.8
Gross Margin %	39.8	36.9	18.2	43.1
Operating Margin %	30.7	25.7	7.4	17.8
Net Margin %	20.9	18.4	3.0	13.3
Free Cash Flow/Rev %	17.7	14.4	3.0	15.2
R&D/Rev %	5.7	6.8	0.6	—

Financial Position (USD)			
Grade: A	12-15 \$Mil	09-16 \$Mil	
Cash	552	535	
Inventories	175	179	
Receivables	196	229	
Current Assets	984	1109	
Fixed Assets	413	451	
Intangibles	657	641	
Total Assets	2149	2258	
Payables	91	71	
Short-Term Debt	8	8	
Current Liabilities	131	156	
Long-Term Debt	226	195	
Total Liabilities	426	402	
Total Equity	1723	1856	

Valuation Analysis				
	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	17.0	17.6	27.6	20.6
Forward P/E	15.4	—	—	25.7
Price/Cash Flow	14.1	14.8	11.7	12.6
Price/Free Cash Flow	20.3	28.0	27.3	33.9
Dividend Yield %	1.7	2.0	1.5	2.2
Price/Book	3.2	3.0	2.7	2.8
Price/Sales	3.6	3.2	0.8	3.7
PEG Ratio	1.6	—	—	2.9

*3Yr Avg data is displayed in place of 5 Yr Avg



Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	YTD	Stock Performance
16.7	-47.9	107.1	68.1	1.7	-34.6	77.9	11.4	-9.5	25.2	4.2		Total Return %
11.2	-10.9	80.7	53.0	-0.4	-50.6	45.5	-2.3	-10.9	13.2	1.5		+/- Market
7.3	3.6	41.8	17.5	16.1	-53.0	22.7	0.5	-3.4	19.2	0.8		+/- Industry
2.2	4.8	2.5	1.5	1.6	2.7	1.7	1.7	2.1	1.8	1.7		Dividend Yield %
2559	1233	2469	4206	4263	2697	4801	5334	4664	5641	5853		Market Cap \$Mil

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	TTM	Financials (USD)
572	654	624	545	816	1024	1100	1172	1376	1544	1665		Revenue \$Mil
34.8	34.8	32.6	32.6	36.2	35.3	33.9	36.8	39.2	39.1	39.8		Gross Margin %
126	139	109	95	191	231	234	305	399	459	510		Oper Income \$Mil
22.1	21.2	17.4	17.4	23.4	22.6	21.3	26.0	29.0	29.7	30.7		Operating Margin %
109	122	62	65	138	165	169	223	289	318	347		Net Income \$Mil
0.37	0.43	0.22	0.24	0.49	0.57	0.59	0.78	0.98	1.08	1.20		Earnings Per Share \$
0.19	0.20	0.22	0.22	0.22	0.24	0.26	0.28	0.31	0.34	0.35		Dividends \$
298	287	282	275	281	289	288	289	294	296	292		Shares Mil
2.43	2.80	2.50	2.66	3.14	3.41	3.92	4.31	5.07	5.74	6.48		Book Value Per Share \$
131	149	121	111	128	142	258	317	327	352	421		Oper Cash Flow \$Mil
-48	-55	-46	-21	-47	-120	-117	-55	-73	-98	-127		Cap Spending \$Mil
83	94	75	90	81	21	140	262	255	254	294		Free Cash Flow \$Mil

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	TTM	Profitability
12.7	14.5	7.5	8.2	15.1	15.1	13.8	14.7	15.2	15.3	15.9		Return on Assets %
14.1	16.2	8.3	9.0	16.9	17.2	15.7	18.2	19.9	19.3	19.7		Return on Equity %
0.67	0.78	0.75	0.69	0.89	0.94	0.90	0.77	0.73	0.74	0.76		Asset Turnover
19.0	18.7	10.0	11.9	16.9	16.1	15.3	19.0	21.0	20.6	20.9		Net Margin %
1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.3	1.3	1.2	1.2		Financial Leverage

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	09-16	Financial Health (USD)
—	—	—	—	—	—	—	0	266	258	226	195	Long-Term Debt \$Mil
703	807	699	736	894	1027	1121	1328	1571	1723	1856		Total Equity \$Mil
—	—	—	—	—	—	—	—	0.20	0.16	0.13	0.11	Debt/Equity
390	460	408	447	583	652	657	481	723	853	952		Working Capital \$Mil

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Valuation
20.9	20.1	38.0	30.1	26.4	16.1	24.6	18.2	15.8	16.4	17.0		Price/Earnings
0.0	0.0	0.0	0.0	—	0.0	0.0	0.0	0.0	—	0.8		P/E vs. Market
3.9	2.0	4.5	5.1	4.3	2.5	4.3	3.9	3.2	3.5	3.6		Price/Sales
3.2	1.8	3.4	4.7	4.3	2.4	3.8	3.6	2.8	3.0	3.2		Price/Book
17.2	10.3	22.2	32.5	26.3	10.5	15.5	16.4	12.4	13.6	14.1		Price/Cash Flow

Quarterly Results (USD)						
	Dec	Mar	Jun	Sep		
Revenue \$Mil						
Most Recent	405.0	405.0	423.0	429.0		
Previous	350.0	368.0	379.0	389.0		
Rev Growth %						
Most Recent	15.8	9.9	11.7	10.2		
Previous	7.2	9.9	12.1	11.1		
Earnings Per Share \$						
Most Recent	0.31	0.28	0.30	0.32		
Previous	0.24	0.26	0.25	0.27		

Close Competitors				
	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
Magna International Inc Class A	16753	35760	8.5	21.8

Major Fund Holders		
		% of shares
Vanguard Small Cap Index		2.23
Vanguard US Total Market Shares ETF		2.14
AMG Managers Fairpointe Mid Cap N		1.99