

Gentex Corp(USD) GNTX

Last Close \$ 222.17 Sales \$Mil \$1,755 Mkt Cap \$Mil \$6,294 Industry Auto Parts Currency USD

Gentex was founded in 1974 to produce smoke-detection equipment. The company sold its first glare-control interior mirror in 1982 and its first model using electrochromic technology in 1987. Automotive revenue is about 98% of total revenue, and the company is constantly developing new applications for the technology to remain on top. Sales from 2016 totaled about \$1.7 billion on 36.1 million mirrors shipped. The company is based in Zeeland, Michigan.

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Website: <http://www.gentex.com>

Morningstar Rating ★★★
As of 02-09-2018

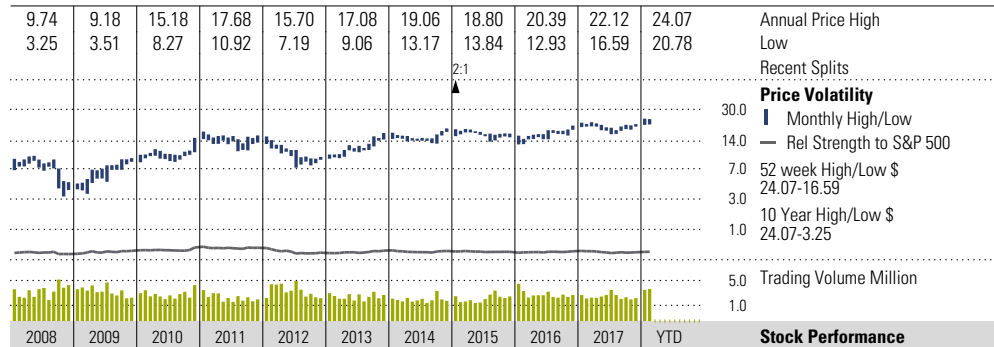
Fair Value Uncertainty High

Fair Value \$20.00

Economic Moat Narrow

Style Mid Core

Sector Consumer Cyclical



Growth Rates Compound Annual				
Grade: B	1 Yr	3 Yr	5 Yr	10 Yr
Revenue %	8.8	12.7	10.4	11.4
Operating Income %	11.6	18.9	17.2	15.0
Earnings/Share %	10.2	15.6	15.9	12.5
Dividends %	6.0	8.2	8.1	6.7
Book Value/Share %	12.3	13.3	13.3	10.4
Stock Total Return	10.6	10.5	19.1	12.4
+/- Industry	-9.0	3.7	4.6	1.8
+/- Market	-5.2	-0.4	5.3	3.1

Profitability Analysis				
Grade: C	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	18.8	18.5	21.4	22.0
Return on Assets %	15.8	14.9	7.3	7.6
Revenue/Employee \$K	330.2	316.3	—	878.3
Fixed Asset Turns	3.7	3.7	5.4	7.2
Inventory Turns	5.6	5.5*	9.4	11.1
Gross Margin %	38.9	37.8	18.2	43.5
Operating Margin %	29.5	27.3	7.9	20.9
Net Margin %	20.8	19.3	5.5	15.0
Free Cash Flow/Rev %	20.1	18.2	4.0	16.5
R&D/Rev %	5.6	6.3	0.8	—

Financial Position (USD)			
Grade: A	12-16 \$Mil	09-17 \$Mil	
Cash	546	562	
Inventories	189	207	
Receivables	212	241	
Current Assets	1155	1204	
Fixed Assets	466	494	
Intangibles	639	622	
Total Assets	2310	2372	
Payables	106	80	
Short-Term Debt	8	8	
Current Liabilities	150	265	
Long-Term Debt	178	0	
Total Liabilities	399	345	
Total Equity	1910	2026	

Valuation Analysis				
	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	17.6	17.1	14.6	24.0
Forward P/E	14.5	—	—	22.5
Price/Cash Flow	13.7	13.0	10.1	15.0
Price/Free Cash Flow	18.2	17.5	20.4	27.6
Dividend Yield %	1.8	1.8	1.1	1.8
Price/Book	3.1	3.0	3.2	3.4
Price/Sales	3.7	3.3	0.8	4.1
PEG Ratio	1.5	—	—	1.9

*3Yr Avg data is displayed in place of 5 Yr Avg

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	YTD	Stock Performance
-47.9	107.1	68.1	1.7	-34.6	77.9	11.4	-9.5	25.2	8.3	6.3	Total Return %
-10.9	80.7	53.0	-0.4	-50.6	45.5	-2.3	-10.9	13.2	-13.5	8.1	+/- Market
3.6	41.8	17.5	16.1	-53.0	22.7	0.5	-3.4	19.2	-15.4	7.2	+/- Industry
4.8	2.5	1.5	1.6	2.7	1.7	1.7	2.1	1.8	1.8	1.8	Dividend Yield %
1233	2469	4206	4245	2697	4801	5334	4664	5641	5948	6294	Market Cap \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Financials (USD)
654	624	545	816	1024	1100	1172	1376	1544	1679	1755	Revenue \$Mil
34.8	32.6	32.6	36.2	35.3	33.9	36.8	39.2	39.1	39.8	38.9	Gross Margin %
139	109	95	191	231	234	305	399	459	512	517	Oper Income \$Mil
21.2	17.4	17.4	23.4	22.6	21.3	26.0	29.0	29.7	30.5	29.5	Operating Margin %
122	62	65	138	165	169	223	289	318	348	365	Net Income \$Mil
0.43	0.22	0.24	0.49	0.57	0.59	0.78	0.98	1.08	1.19	1.26	Earnings Per Share \$
0.20	0.22	0.22	0.22	0.24	0.26	0.28	0.31	0.34	0.36	0.38	Dividends \$
287	282	275	281	289	288	289	294	296	291	290	Shares Mil
2.80	2.50	2.66	3.14	3.41	3.92	4.31	5.07	5.74	6.45	7.14	Book Value Per Share \$Mil
149	121	111	128	142	258	317	327	352	471	468	Oper Cash Flow \$Mil
-55	-46	-21	-47	-120	-117	-55	-73	-98	-121	-116	Cap Spending \$Mil
94	75	90	81	21	140	262	255	254	351	352	Free Cash Flow \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Profitability
14.5	7.5	8.2	15.1	15.1	13.8	14.7	15.2	15.3	15.6	15.8	Return on Assets %
16.2	8.3	9.0	16.9	17.2	15.7	18.2	19.9	19.3	19.1	18.8	Return on Equity %
0.78	0.75	0.69	0.89	0.94	0.90	0.77	0.73	0.74	0.75	0.76	Asset Turnover
18.7	10.0	11.9	16.9	16.1	15.3	19.0	21.0	20.6	20.7	20.8	Net Margin %
1.1	1.1	1.1	1.1	1.1	1.1	1.3	1.3	1.2	1.2	1.2	Financial Leverage

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	Financial Health (USD)
—	—	—	—	—	0	266	258	226	178	0	Long-Term Debt \$Mil
807	699	736	894	1027	1121	1328	1571	1723	1910	2026	Total Equity \$Mil
—	—	—	—	—	—	0.20	0.16	0.13	0.09	—	Debt/Equity
460	408	447	583	652	657	481	723	853	1005	939	Working Capital \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Valuation
20.1	38.0	30.1	26.4	16.1	24.6	18.2	15.8	16.4	16.6	17.6	Price/Earnings
0.0	0.0	0.0	—	0.0	0.0	0.0	0.0	—	—	0.7	P/E vs. Market
2.0	4.5	5.1	4.3	2.5	4.3	3.9	3.2	3.5	3.5	3.7	Price/Sales
1.8	3.4	4.7	4.3	2.4	3.8	3.6	2.8	3.1	2.9	3.1	Price/Book
10.3	22.2	32.5	26.3	10.5	15.5	16.4	12.4	13.6	13.0	13.7	Price/Cash Flow

Quarterly Results (USD)						
	Dec	Mar	Jun	Sep		
Revenue \$						
Most Recent	419.0	453.0	443.0	438.0		
Previous	405.0	405.0	423.0	429.0		
Rev Growth %	Dec	Mar	Jun	Sep		
Most Recent	3.5	11.8	4.6	2.1		
Previous	15.8	9.9	11.7	10.2		
Earnings Per Share \$	Dec	Mar	Jun	Sep		
Most Recent	0.30	0.33	0.31	0.31		
Previous	0.31	0.28	0.30	0.32		

Close Competitors				
	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
Magna International Inc Class A	19070	37808	9.5	20.5

Major Fund Holders		% of shares
Vanguard US Total Market Shares ETF		2.41
Vanguard Small Cap Index		2.35
AMG Managers Fairpointe Mid Cap N		1.71