LKQ Corp, headquartered in Chicago, Illinois, is a leading global distributor of vehicle parts. Initially formed in 1998 as a consolidator of auto salvage operations in the United States, it has since greatly expanded its scope to include distribution of new mechanical and collision parts, specialty auto equipment, and remanufactured and recycled parts in both Europe and North America. It still maintains its auto salvage business and owns over 75 LKQ pick-your-part junkyards. Separate from the self-service business, LKQ purchases over 300,000 salvage automobiles annually that are used to extract parts for resale. Globally, LKQ maintains approximately 1,500 facilities.

### Growth Rates (Compound Annual)

**Grade:** B  
1 Yr 3 Yr 5 Yr 10 Yr  
Revenue % 22.0 18.2 18.6 20.1  
Operating Income % 9.6 9.4 11.5 16.7  
Earnings/Share % -11.0 3.7 8.6 18.1  
Dividends % — — — —  
Book Value/Share % 11.4 14.1 14.1 15.3  
Stock Total Return -31.1 -4.3 0.1 15.5  
+/− Industry -12.6 -10.2 -2.6 -9.0  
+/− Market -33.0 -17.8 -10.5 -1.4

### Profitability Analysis

**Grade:** C  
Current 5 Yr Avg Ind Mkt  
Return on Equity % 10.7 13.7 14.8 26.7  
Return on Assets % 6.5 6.5 5.0 9.1  
Revenue/Employee $K 232.9 224.2 — 827.2  
Fixed Assets Turn 11.1 11.2 5.4 7.2  
Inventory Turns 2.8 2.9* 9.1 11.8  
Gross Margin % 38.5 39.1 17.3 42.4  
Operating Margin % 8.0 9.2 6.5 19.2  
Net Margin % 4.0 5.3 3.8 17.7  
Free Cash Flow/Rev % 3.9 4.2 3.8 18.7  
R&D/Rev % — — 0.9 —

### Financial Position (USD)

**Grade:** C  
12-17 $Mil 12-18 $Mil  
Cash 280 332  
Inventories 2381 2386  
Receivables 1027 1154  
Current Assets 3822 4521  
Fixed Assets 913 1220  
Intangibles 4280 5310  
Total Assets 9367 11393  
Payables 789 942  
Short Term Debt 126 122  
Current Liabilities 1323 1680  
Long-Term Debt 3278 4189  
Total Liabilities 5160 6555  
Total Equity 4198 4782

### Valuation Analysis

Current 5 Yr Avg Ind Mkt  
Price/Earnings 17.7 22.1 16.0 19.2  
Forward P/E 11.3 — 20.0 —  
Price/Cash Flow 12.1 19.1 7.6 12.7  
Price/Free Cash Flow 16.7 28.7 16.0 27.2  
Dividend Yield % — — 1.5 2.1  
Price/Book 1.8 2.9 2.4 3.1  
Price/Sales 0.7 1.3 0.6 4.3  
P/EG Ratio 0.9 — 2.6 —  
*5Yr Avg data is displayed in place of 5 Yr Avg

### Financial Summary (USD)

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### Close Competitors

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<th>Rev (Bil)</th>
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<th>ROE%</th>
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### Major Fund Holders

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<td>Vanguard Total Mkt ttd Inv</td>
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### Contact

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