

Equity Analysis Guide: Echo Global Logistic* (ECHO)

Company	Ticker	Sector Industry	Quality	PAR
Echo Global Logistic*	ECHO	Industrials Air Transport (Freight)	78.8	18.4%
Current Price (08/14)			\$18.75	
CAPS Rating (Rate this stock on CAPS)			★★★★☆	
Expected Income Statement				
Current Sales			695.5	
Sales Growth Forecast			23.0%	
Net Profit Margin			2.0%	
Projected Shares Outstanding			22.50	
EPS - Five year Forecast			\$1.74	
Average P/E Ratio			25.0	
Projected Average Price			\$43.56	
Price Appreciation (Annualized)			18.4%	
Annual Dividend Yield			0.0%	
Projected Annual Return			18.4%	
Quality				
Financial Strength	95	23.8		
EPS Stability	99	24.8		
Industry Sales Growth Rate	7.0%	25.0		
Industry Net Profit Margin	4.8%	5.2		
Calculated Quality Rating			78.8	
Fool CAPS				
Total Players				
40 Outperforms			9 Underperforms	
All-Stars (15)				
13 Outperforms (87%)			2 Underperforms	
Fundamental Data Updated: 06/29/2012				

Quality Legend:	
Blue	Excellent with quality greater than 65.
Green	Good with quality between 55 and 65.
Neutral	Average or below average with quality between 35 and 55.
Red	Poor with quality less than 35.
PAR Legend:	
Green	PAR is within the target range of MIPAR +5-10%, currently 14.1%-19.1%
Yellow	PAR is above the target range of MIPAR +10%, currently 19.1%
PAR	Projected Annual Return
MIPAR	The Manifest Investing Median PAR of all stocks in the database.
Company Name Legend:	
*	Not covered by Value Line Standard Edition.
b	Uses price-to-book value for valuation purposes.
P/CF	Uses price-to-cash flow for valuation.

MIPAR	9.1%
Sweet Spot	14.1%-19.1%

Top in Industry:

Air Transport (Freight)		
Ticker	Quality	PAR
ECHO	78.8	18.4%
CHRW	77.6	15.6%
EXPD	82.2	14.1%
FDX	63.4	11.1%
UPS	69.1	8.7%

Top in Sector:

Industrials		
Ticker	Quality	PAR
AVAV	85.7	18.0%
RBA	87.1	20.8%
KNX	80.2	18.8%
ECHO	78.8	18.4%
TDG	77.7	18.4%