

Trinity Industries Inc.

S&P Recommendation **STRONG BUY** ★★★★★

Price
\$39.82 (as of Jun 7, 2013)

12-Mo. Target Price
\$60.00

Investment Style
Mid-Cap Value

UPDATE: PLEASE SEE THE ANALYST'S LATEST RESEARCH NOTE IN THE COMPANY NEWS SECTION

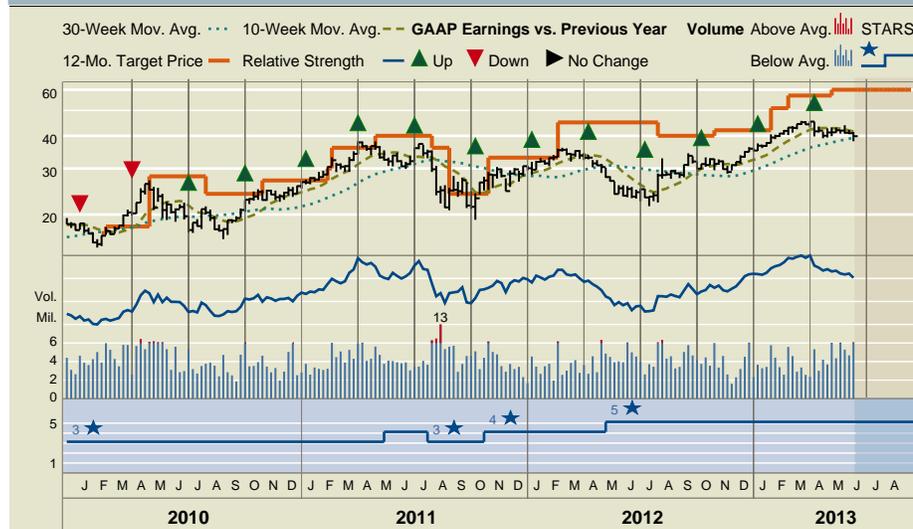
GICS Sector Industrials
Sub-Industry Construction & Farm Machinery & Heavy Trucks

Summary This leading railcar manufacturer also makes metal containers, highway construction products, inland barges, and concrete and aggregates.

Key Stock Statistics (Source S&P, Vickers, company reports)

52-Wk Range	\$45.67–21.53	S&P Oper. EPS 2013E	3.94	Market Capitalization(B)	\$3.143	Beta	2.52
Trailing 12-Month EPS	\$3.53	S&P Oper. EPS 2014E	4.44	Yield (%)	1.31	S&P 3-Yr. Proj. EPS CAGR(%)	28
Trailing 12-Month P/E	11.3	P/E on S&P Oper. EPS 2013E	10.1	Dividend Rate/Share	\$0.52	S&P Credit Rating	BBB-
\$10K Invested 5 Yrs Ago	\$11,331	Common Shares Outstg. (M)	78.9	Institutional Ownership (%)	83		

Price Performance



Qualitative Risk Assessment

LOW MEDIUM HIGH

Our risk assessment reflects the highly cyclical nature of the railcar industry, supply shortages, production delays, rising steel prices, and some corporate governance concerns, offset by our view of TRN's solid backlog and market share dominance.

Quantitative Evaluations

S&P Quality Ranking B+

D C B- B B+ A- A A+

Relative Strength Rank MODERATE

34
LOWEST = 1 HIGHEST = 99

Revenue/Earnings Data

Revenue (Million \$)	1Q	2Q	3Q	4Q	Year
2013	932.9	--	--	--	--
2012	925.3	1,028	937.5	1,013	3,812
2011	634.2	708.3	791.1	941.5	3,075
2010	454.0	543.1	540.0	652.0	2,189
2009	793.5	716.1	557.4	508.2	2,575
2008	898.9	945.5	1,155	883.8	3,883

Earnings Per Share (\$)	2013	2012	2011	2010	2009	2008
2013	0.91	E1.00	E0.90	E1.13	E3.94	
2012	0.66	0.84	0.80	0.90	3.17	
2011	0.30	0.37	0.40	0.70	1.77	
2010	0.02	0.23	0.37	0.22	0.85	
2009	0.43	-2.75	0.29	0.19	-1.81	
2008	0.81	1.06	1.14	0.58	3.61	

Fiscal year ended Dec. 31. Next earnings report expected: Late July. EPS Estimates based on S&P Operating Earnings; historical GAAP earnings are as reported.

Dividend Data (Dates: mm/dd Payment Date: mm/dd/yy)

Amount (\$)	Date Decl.	Ex-Div. Date	Stk. of Record	Payment Date
0.110	09/11	10/11	10/15	10/31/12
0.110	12/07	01/11	01/15	01/31/13
0.110	03/12	04/11	04/15	04/30/13
0.130	05/06	07/11	07/15	07/31/13

Dividends have been paid since 1964. Source: Company reports.

Analysis prepared by Equity Analyst **Jim Corridore** on May 07, 2013, when the stock traded at **\$41.83**.

Highlights

- After rising 26% in 2012, we see revenues advancing an additional 13% in 2013. Revenues increased 40% in 2011. Our forecast reflects improvement in TRN's railcar and construction segments amid a cyclical economic recovery. The company ended the 2013 third quarter with a record backlog of \$5.1 billion in railcar orders, which should keep production levels high. We expect moderate increases in demand for energy equipment and highway construction products, a result of increased infrastructure spending in North America. Revenues should also be supported by the sale of railcars to TRN's railcar leasing subsidiaries.
- We think operating margins in 2013 will benefit from the leveraging of fixed costs over a larger revenue base, along with lower input costs in the railcar manufacturing business, an ongoing shift of production to TRN's low-cost Mexico facility, and improved production efficiencies from streamlining efforts overall. Partly offsetting this should be weakness in the company's wind turbine business, which is experiencing price pressure and a negative mix shift.
- We see EPS of \$3.94 for 2013, up from 2012's operating EPS of \$3.25, and \$1.65 in 2011.

Investment Rationale/Risk

- We view the shares as a compelling value. A dividend yield of about 1.2% adds to the total return potential of the stock. We have a positive view of TRN's strong backlog in rail and barge products and its recurring revenue stream from the railcar leasing business. We think investors are likely to rotate into heavy cyclical stocks such as TRN once there are more signs the U.S. economy is improving.
- Risks to our recommendation and target price include inadequate material supplies; pricing pressure from increased competition; low fossil fuel prices hurting wind tower demand; prolonged cyclical downturns in end markets, notably for rail and construction products; and increased raw material and energy costs.
- Our 12-month target price of \$60 values the shares at 15X our 2013 EPS estimate of \$3.94, near the middle of TRN's five-year historical P/E range of 2.6X-31.9X reported EPS. We see potential P/E expansion when it is clear that U.S. economic growth is accelerating.

Please read the Required Disclosures and Analyst Certification on the last page of this report.

Trinity Industries Inc.**Business Summary** May 07, 2013

CORPORATE OVERVIEW. Trinity Industries makes railcars, and energy, industrial and construction products primarily for the North American market. In 2012, foreign customers (mainly in Mexico) accounted for 10% of revenues.

The rail group makes various railcars, including pressure and non-pressure tank cars, hoppers and intermodal freight cars, used to transport liquids, gases and dry cargo. As of December 31, 2012, backlog of new railcars totaled \$3.7 billion, versus \$2.6 billion at the end of 2011 and \$457.6 million at the end of 2010. Railcar revenues grew 58% in 2012 and accounted for 40% of total revenues, up from 36% in 2011. The operating profit for the rail group was \$199 million in 2012, versus \$77.3 million in 2011.

The construction group (12% of 2012 revenues; \$44.8 million operating profit) makes highway guardrail and barrier systems and girders, as well as concrete and aggregates, including ready-mix concrete, aggregates and baggage handling systems. The first and fourth quarters are seasonal low periods.

Energy equipment (13%; \$18.2 million operating profit) produces structural wind towers and propane tanks. At 2012 year end, the structural wind tower order backlog was \$680 million, down from \$934 million at the end of 2011.

The inland barge group (18%; \$124.7 million operating profit) produces river hoppers, inland tank barges and fiberglass barge covers. TRN is the largest U.S. producer of inland barges, and one of the largest producers of fiberglass barge covers. Backlog at 2012 year end was \$564 million, up from \$495 million at the end of 2011.

Railcar leasing and management services (17%; \$300.9 million operating profit), mainly through Trinity Industries Leasing Co. (TILC), leases specialized railcars to industrial companies in the petroleum, chemical, grain, food processing, fertilizer and other industries. As of December 31, 2012, the lease fleet of TRN's wholly owned subsidiaries included approximately 57,000 owned or leased railcars that were 98.4% utilized. TRN believes its investment in the leasing business helps it develop long-term relationships with end users while generating a significant stable earnings stream that reduces its vulnerability to cycles.

Other revenues (less than 1%; \$10.2 million operating loss) come from insurance and transportation firms.

CORPORATE STRATEGY. TRN has a multi-faceted business model that is targeted at smoothing earnings during the business cycle. During the past decade, TRN has strategically grown its business by investing in diversified businesses through both acquisitions and organic growth, focusing on increasing manufacturing capacity in Mexico, a low cost jurisdiction. TRN has a multi-industry model, with a focus on manufacturing as well as leasing and management services, with a strategic initiative to focus on producing synergies among its multiple businesses.

We believe TRN will continue to diversify its earnings base in an effort to offset cyclical downturns, while expanding its leasing fleet, maintaining its acquisition strategy, and divesting underperforming and non-core assets.

On February 5, 2010, TRN acquired Quixote Corp. after a tender offer in which it acquired 92% of Quixote's outstanding common stock. The transactional value of the acquisition was estimated by TRN at about \$61 million. After closure of the acquisition, Quixote was incorporated into the construction products group. Quixote had 2009 revenues of about \$94 million.

FINANCIAL TRENDS. In the 10 years through 2012, TRN had a revenue compound annual growth rate (CAGR) of 10.3%, and its operating margin fluctuated from a high of 22.3% in 2010 to a low of 4.6% in 2004. In the five years through 2012, TRN posted a revenue CAGR of -0.4%, reflecting the industry downturn in 2009. Revenues declined 34% in 2009 and 15% in 2010, as TRN was affected by economic weakness in its end markets. In 2011, revenues grew 40%, and in 2012 revenues advanced 26%. As of December 31, 2012, total debt was \$3.1 billion, up from \$3.0 billion a year earlier.

Corporate Information**Investor Contact**

J.L. Greiner (214-589-8047)

Office

2525 Stemmons Freeway, Dallas, TX 75207-2401.

Telephone

214-631-4420.

Fax

214-589-8824.

Website<http://www.trin.net>**Officers****Chrmn, CEO & Pres**

T.R. Wallace

Treas

G.M. Peck

SVP & CFO

J.E. Perry

Secy

J.S. Richardson

Chief Acctg Officer & Cntrl

M.E. Henderson

Board Members

J. L. Adams

D. W. Biegler

R. J. Gafford

C. W. Matthews, Jr.

A. L. Vargas

R. J. Best

L. E. Echols

M. E. Lovett

D. L. Rock

T. R. Wallace

Domicile

Delaware

Auditor

ERNST & YOUNG

Founded

1933

Employees

15,490

Stockholders

1,867

Trinity Industries Inc.



Quantitative Evaluations

S&P Fair Value Rank	5+	1	2	3	4	5
		LOWEST				HIGHEST
Based on S&P's proprietary quantitative model, stocks are ranked from most overvalued (1) to most undervalued (5).						

Fair Value Calculation	\$49.30	Analysis of the stock's current worth, based on S&P's proprietary quantitative model suggests that TRN is Undervalued by \$9.48 or 23.8%.
-------------------------------	---------	---

Investability Quotient Percentile	88
	LOWEST = 1 HIGHEST = 100
TRN scored higher than 88% of all companies for which an S&P Report is available.	

Volatility	LOW	AVERAGE	HIGH
-------------------	-----	---------	------

Technical Evaluation	NEUTRAL	Since May, 2013, the technical indicators for TRN have been NEUTRAL.
-----------------------------	---------	--

Insider Activity	UNFAVORABLE	NEUTRAL	FAVORABLE
-------------------------	-------------	---------	-----------

Expanded Ratio Analysis

	2012	2011	2010	2009
Price/Sales	0.73	0.76	0.94	0.52
Price/EBITDA	3.70	4.06	4.19	2.93
Price/Pretax Income	7.19	9.85	17.59	NM
P/E Ratio	10.96	16.45	27.10	NM
Avg. Diluted Shares Outstg (M)	77.5	77.8	77.0	76.4

Figures based on calendar year-end price

Key Growth Rates and Averages

Past Growth Rate (%)	1 Year	3 Years	5 Years	9 Years
Sales	23.96	16.37	-2.51	5.66
Net Income	78.20	NM	NM	NM

Ratio Analysis (Annual Avg.)	2012	2011	2010	2009
Net Margin (%)	6.65	4.91	3.36	3.74
% LT Debt to Capitalization	14.54	15.00	27.96	33.37
Return on Equity (%)	NA	NA	5.10	7.90

Company Financials Fiscal Year Ended Dec. 31

Per Share Data (\$)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Tangible Book Value	22.92	20.42	19.64	20.52	16.72	15.03	11.75	9.19	8.27	8.42
Cash Flow	5.77	4.31	3.44	0.30	5.37	5.13	3.82	2.24	1.16	1.08
Earnings	3.17	1.77	0.85	-1.81	3.61	3.65	2.72	1.13	-0.18	-0.17
S&P Core Earnings	2.95	1.24	0.86	1.46	3.35	3.78	2.64	1.11	-0.25	-0.24
Dividends	0.40	0.34	0.32	0.32	0.30	0.25	0.15	0.17	0.16	0.16
Payout Ratio	13%	19%	38%	NM	8%	7%	6%	15%	NM	NM
Prices:High	36.25	38.15	27.09	19.64	41.15	49.70	47.70	30.07	24.14	21.49
Prices:Low	21.53	19.10	14.95	6.37	9.34	24.28	28.50	15.28	16.81	10.10
P/E Ratio:High	11	22	32	NM	11	14	18	27	NM	NM
P/E Ratio:Low	7	11	18	NM	3	7	10	14	NM	NM

Income Statement Analysis (Million \$)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Revenue	3,812	3,075	2,189	2,575	3,883	3,833	3,219	2,902	2,198	1,433
Operating Income	751	576	489	455	687	647	470	259	101	99.0
Depreciation	194	193	190	161	140	119	87.6	88.9	87.2	85.6
Interest Expense	195	185	182	123	101	76.8	64.1	42.2	42.8	34.9
Pretax Income	386	238	117	-147	463	463	349	144	-15.1	-14.3
Effective Tax Rate	34.7%	38.7%	35.1%	6.40%	37.9%	36.6%	38.2%	39.9%	NM	NM
Net Income	253	142	75.6	-138	287	294	216	86.3	-9.30	-10.0
S&P Core Earnings	228	95.9	66.1	111	267	304	209	81.6	-17.4	-16.6

Balance Sheet & Other Financial Data (Million \$)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Cash	573	351	512	682	162	290	312	151	182	46.0
Current Assets	1,854	1,527	1,290	1,084	1,124	NA	1,093	845	799	502
Total Assets	6,670	6,121	5,760	4,656	4,916	4,043	3,426	2,587	2,210	2,008
Current Liabilities	913	749	1,314	511	814	NA	716	651	554	464
Long Term Debt	364	354	342	533	1,791	1,334	1,199	689	518	395
Common Equity	2,053	1,864	1,765	1,806	1,831	1,727	1,404	1,114	1,013	1,004
Total Capital	2,501	2,303	2,268	2,339	2,485	3,060	2,602	1,862	1,531	1,399
Capital Expenditures	469	340	258	429	1,243	894	661	436	198	285
Cash Flow	447	335	265	23.3	428	413	303	172	81.0	74.0
Current Ratio	2.1	2.0	1.0	2.4	1.6	NA	1.5	1.3	1.4	1.1
% Long Term Debt of Capitalization	14.5	15.4	15.1	22.8	72.1	43.6	46.1	37.0	33.8	28.2
% Net Income of Revenue	6.7	4.6	3.5	NM	7.4	7.7	6.7	3.0	NM	NM
% Return on Assets	NA	2.4	1.5	NM	6.4	7.9	7.2	3.6	NM	NM
% Return on Equity	NA	7.6	4.2	NM	16.2	18.8	17.1	7.8	NM	NM

Trinity Industries Inc.



Sub-Industry Outlook

Our fundamental outlook for the construction & farm machinery & heavy trucks sub-industry for the next 12 months is positive. An improving global economy aided many areas of the group since 2010, and despite a variety of current challenges, we see the overall sub-industry maintaining an upturn once it gets past current difficulties.

After a major downturn, demand for construction equipment rose sharply in 2010 and 2011, but the gains moderated in 2012 on more challenging industry conditions. According to a study by KHL Group, a supplier of construction information, sales of construction equipment by the world's 50 largest manufacturers grew 2.6% in 2012, to \$186 billion. While this set a new record, it was in stark contrast to 2011, when sales grew a very robust 25%, to \$182 billion, and surpassed the prior record of \$168 billion in 2008. We think the revival in 2010 and 2011 mostly reflected significant demand in nonresidential markets, on a substantial level of construction projects in emerging markets. Recent challenges related to economic uncertainties, particularly in China, moderated the pace in construction equipment markets in 2012. However, we expect more robust growth in 2013, on the benefits of global stimulus programs.

Drought conditions in the U.S. brought uncertain conditions to farm and farm equipment markets in recent months. With a large portion of U.S. farms experiencing drought in the second half of 2012, the drop in the supply of crops such as corn and soybeans brought sharp rises in the prices of these commodities. Yet, we think the reduced crop size was accompanied by a drop in sales volume. In looking at 2013, we see an ongoing solid performance in farm markets, despite a recent reduction in crop prices. Based on these moderating but still decent trends, we think that sales of farm

equipment will show modest growth in the coming year.

Increased freight demand and an aging truck fleet resulted in year-to-year gains in North American heavy truck purchases in each month from February 2010 through August 2012. Yet, with economic uncertainties and financing challenges for smaller, less capitalized truckers leading to much slower order trends since the beginning of 2012 (although easier comparisons brought year-to-year gains in March and April 2013), declines in truck purchases were recorded in September through April. We see these trends continuing for a while longer. However, despite these challenges, we see firmer economic conditions boosting sales trends within a few quarters.

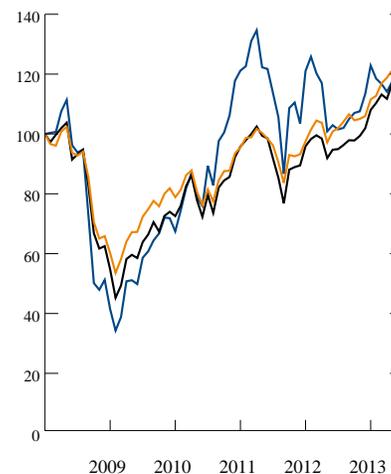
The S&P Construction & Farm Machinery & Trucks Index rose 3.0% through May 24 in 2013, versus a 15.7% rise in the S&P 1500.

--Michael Jaffe

Stock Performance

GICS Sector: Industrials
Sub-Industry: Construction & Farm Machinery & Heavy Trucks

Based on S&P 1500 Indexes
Month-end Price Performance as of 5/31/13



Sub-Industry Sector S&P 1500

NOTE: All Sector & Sub-Industry information is based on the Global Industry Classification Standard (GICS)

Sub-Industry : Construction & Farm Machinery & Heavy Trucks Peer Group*: Railroad Equipment Cos.

Peer Group	Stock Symbol	Stk.Mkt. Cap. (Mil. \$)	Recent Stock Price(\$)	52 Week High/Low(\$)	Beta	Yield (%)	P/E Ratio	Fair Value Calc.(\$)	Quality Ranking	S&P IQ %ile	Return on Revenue (%)	LTD to Cap (%)
Trinity Industries	TRN	3,143	39.82	45.67/21.53	2.52	1.3	11	49.30	B+	88	6.7	14.5
FreightCar America	RAIL	210	17.52	25.15/17.16	1.33	1.4	31	NA	NR	38	2.8	NA
Greenbrier Cos	GBX	639	23.94	25.24/13.25	NM	Nil	14	25.30	B-	51	3.2	48.6
Wabtec Corp	WAB	5,340	111.03	112.99/68.95	1.38	0.3	21	109.70	A	99	10.5	19.9

NA-Not Available NM-Not Meaningful NR-Not Rated. *For Peer Groups with more than 15 companies or stocks, selection of issues is based on market capitalization.

S&P Analyst Research Notes and other Company News

May 13, 2013

05:22 am ET ... S&P REITERATES STRONG BUY OPINION ON SHARES OF TRINITY INDUSTRIES (TRN 41.99****): We expect TRN to continue to benefit from surging demand for its railcars to meet growth in the U.S. energy sector. Already the largest manufacturer of railcars in the U.S., TRN saw its railcar backlog rise 38% in Q1 from the end of the year and surge 96% from Q1 a year ago. This rising backlog gives us increased conviction in our thesis that TRN will see strong demand for several years. Our 12-month target price of \$60 values the shares at 15X our '13 EPS estimate, in the middle of the company's historical range. Demand should also be supported by an aging U.S. railcar fleet. /J. Corridore

May 9, 2013

Trinity Industries Inc. announced that its shareholders elected Timothy R. Wallace as director for one year term.

May 1, 2013

09:45 am ET ... S&P REITERATES STRONG BUY OPINION ON SHARES OF TRINITY INDUSTRIES (TRN 42.21****): We raise our '13 EPS estimate to \$3.94 from \$3.80 and start '14 at \$4.44. We raise our 12-month target price to \$60 from \$57, 15.2X our '13 estimate, in the middle of TRN's historical range. Q1 adjusted EPS of \$0.91, vs. \$0.66, beat our \$0.80 estimate. Strong demand for railcars related to the energy sector continued, as the rail group grew revenues 34% and added to its record backlog. With a recurring revenue stream from leasing, strong demand for railcars, and what we see as an attractive valuation, we expect TRN to outperform the S&P 500 over the next year. /J. Corridore

February 21, 2013

12:32 pm ET ... S&P REITERATES STRONG BUY OPINION ON SHARES OF TRINITY INDUSTRIES (TRN 41.30****): We trim our '13 EPS estimate to \$3.80 from \$3.94, on lower barge revenues for coal, but raise our 12-month target price by \$6 to \$57, 15X our '13 EPS estimate, in the middle of TRN's historical P/E range. Q4 EPS of \$0.90, vs. \$0.56, was in line with our estimate and above the Capital IQ consensus of \$0.84. Backlog continued to improve, hitting a record of \$3.7 billion. TRN expects improved pricing and lease rates in '13. We like TRN's revenue visibility and backlog and expect demand from oil, gas and chemicals to drive improved EPS over the next two years. /J. Corridore

January 23, 2013

05:06 am ET ... S&P MAINTAINS STRONG BUY OPINION ON SHARES OF TRINITY INDUSTRIES (TRN 38.28****): We raise our '12 and '13 EPS estimates to \$3.20 and \$3.94 from \$3.14 and \$3.76, and increase our 12-month target price to \$51 from \$42, 13X our '13 EPS estimate, in the middle of the company's 10-year historical P/E range of 3X-27X EPS. We think TRN will benefit over the next several years from the ongoing surge in U.S. oil and gas production, a good portion of which will be shipped via railcar. With a highly visible recurring revenue stream from its leasing business and a high backlog, which we expect to continue to grow, we find TRN well positioned for ongoing EPS growth. /J. Corridore

December 11, 2012

Trinity Industries Inc. announced that Jared S. Richardson has been promoted to Vice President, Associate General Counsel and Secretary of the company. Mr. Richardson joined the company in January 2010 and has served as Associate General Counsel and Secretary since that time. Prior to joining the company, he worked for Energy Future Holdings Corp., most recently as Senior Counsel and Assistant Secretary.

November 21, 2012

05:04 am ET ... S&P MAINTAINS STRONG BUY RECOMMENDATION ON SHARES OF TRINITY INDUSTRIES (TRN 30.06****): We keep our '12 and '13 EPS estimates at \$3.14 and \$3.76, respectively, and our target price at \$42, 11X our '13 estimate, toward the low end of TRN's historical P/E range. We think Trinity is well positioned to benefit from increases in U.S. oil and natural gas production over the next several years. As a maker and lessor of railcars, TRN should see increased demand and rates for its tank cars that are used to transport liquids such as oil and liquefied natural gas. TRN is also expanding its railcar production capacity, with the increased capacity coming online next year. /J. Corridore

October 25, 2012

11:40 am ET ... S&P MAINTAINS STRONG BUY OPINION ON SHARES OF TRINITY

INDUSTRIES (TRN 30.95****): We are lowering our '12 and '13 EPS estimates to \$3.14 and \$3.76 from \$3.16 and \$3.86. However, we are raising our target price by \$2 to \$42, 11X our '13 estimate, still near the low-end of TRN's historical P/E range. Q3 EPS of \$0.80, vs. \$0.40, beat our \$0.73 estimate. TRN continues to see strong demand for railcars for oil, gas and chemicals more than offsetting weakness related to coal. We think the shares have a compelling valuation, a good revenue visibility from leasing and a firm backlog. Given strong oil and gas activity in the U.S., we expect continued railcar demand. /J. Corridore

October 4, 2012

Trinity Industries Inc. announced that Tammy Gilbert and Charles Michael Williams have joined Trinity as vice president of information technology and vice president of human resources respectively. Ms. Gilbert joins the company from Hewlett-Packard, where she served as the America's vice-president, transition, transformation and project/program management. Prior to joining in the company, Mr. Williams served as vice president and chief people officer at Luminant.

July 26, 2012

TRN posts \$0.84 vs. \$0.37 Q2 EPS on 45% revenue rise. Capital IQ consensus was \$0.73. Raises \$2.55-\$2.70 '13 EPS estimate to \$2.95-\$3.10.

July 26, 2012

09:09 am ET ... S&P REITERATES STRONG BUY RECOMMENDATION ON SHARES OF TRINITY INDUSTRIES (TRN 22.53****): We are raising our '12 and '13 EPS estimates to \$3.16 and \$3.86 from \$2.89 and \$3.61, on our view of stronger revenue growth and operating leverage. However, given investor worries about the U.S. economy, we cut our 12-month target price by \$5 to \$40. This values the shares at 10.4X our '13 EPS estimate, near the low-end of TRN's historical range. Q2 EPS is \$0.84, vs. \$0.37, beating our \$0.74 estimate and the Capital IQ consensus of \$0.70. TRN has a strong backlog of railcars and is converting wind tower manufacturing facilities to make more railcars, a move we see as positive. /J. Corridore

July 26, 2012

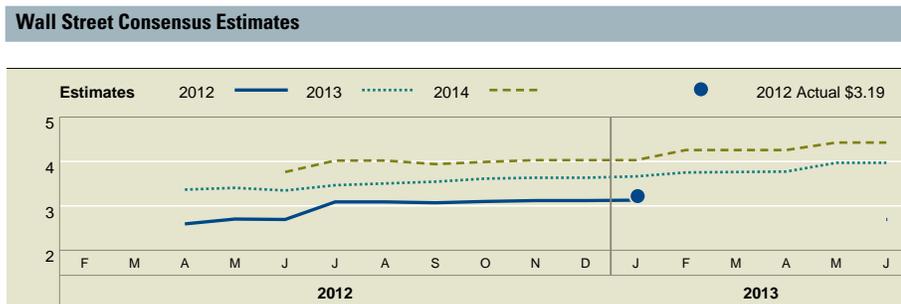
09:09 am ET ... S&P REITERATES STRONG BUY RECOMMENDATION ON SHARES OF TRINITY INDUSTRIES (TRN 22.53****): We are raising our '12 and '13 EPS estimates to \$3.16 and \$3.86 from \$2.89 and \$3.61, on our view of stronger revenue growth and operating leverage. However, given investor worries about the U.S. economy, we cut our 12-month target price by \$5 to \$40. This values the shares at 10.4X our '13 EPS estimate, near the low-end of TRN's historical range. Q2 EPS is \$0.84, vs. \$0.37, beating our \$0.74 estimate and the Capital IQ consensus of \$0.70. TRN has a strong backlog of railcars and is converting wind tower manufacturing facilities to make more railcars, a move we see as positive. /J. Corridore

Trinity Industries Inc.



Of the total 14 companies following TRN, 12 analysts currently publish recommendations.

	No. of Ratings	% of Total	1 Mo. Prior	3 Mos. Prior
Buy	4	33	4	3
Buy/Hold	2	17	2	2
Hold	6	50	6	6
Weak Hold	0	0	0	0
Sell	0	0	0	0
No Opinion	0	0	0	0
Total	12	100	12	11



Fiscal Years	Avg Est.	High Est.	Low Est.	# of Est.	Est. P/E
2014	4.45	4.66	4.22	12	8.9
2013	3.99	4.10	3.90	11	10.0
2014 vs. 2013	▲ 12%	▲ 14%	▲ 8%	▲ 9%	▼ -11%
Q2'14	1.10	1.13	1.04	11	36.2
Q2'13	0.95	1.00	0.90	11	41.9
Q2'14 vs. Q2'13	▲ 16%	▲ 13%	▲ 16%	0%	▼ -14%

A company's earnings outlook plays a major part in any investment decision. Standard & Poor's organizes the earnings estimates of over 2,300 Wall Street analysts, and provides their consensus of earnings over the next two years. This graph shows the trend in analyst estimates over the past 15 months.

Wall Street Consensus Opinion

BUY/HOLD

Companies Offering Coverage

- BB&T Capital Markets
- Citigroup Inc
- KeyBanc Capital Markets Inc.
- Longbow Research LLC
- Morgan Keegan & Company
- Raymond James & Associates
- S&P Equity Research
- Sidoti & Company, LLC
- Stephens, Inc.
- Sterne Agee & Leach Inc.
- Stifel, Nicolaus & Co., Inc.
- Susquehanna Financial Group, LLLP
- UBS Investment Bank
- Wells Fargo Securities, LLC

Wall Street Consensus vs. Performance

For fiscal year 2013, analysts estimate that TRN will earn \$3.99. For the 1st quarter of fiscal year 2013, TRN announced earnings per share of \$1.00, representing 25% of the total annual estimate. For fiscal year 2014, analysts estimate that TRN's earnings per share will grow by 12% to \$4.45.

Glossary

S&P STARS

Since January 1, 1987, S&P Capital IQ Equity Research has ranked a universe of U.S. common stocks, ADRs (American Depositary Receipts), and ADSs (American Depositary Shares) based on a given equity's potential for future performance. Similarly, S&P Capital IQ Equity Research has used STARS® methodology to rank Asian and European equities since June 30, 2002. Under proprietary STARS (STock Appreciation Ranking System), S&P equity analysts rank equities according to their individual forecast of an equity's future total return potential versus the expected total return of a relevant benchmark (e.g., a regional index (S&P Asia 50 Index, S&P Europe 350® Index or S&P 500® Index)), based on a 12-month time horizon. STARS was designed to meet the needs of investors looking to put their investment decisions in perspective. Data used to assist in determining the STARS ranking may be the result of the analyst's own models as well as internal proprietary models resulting from dynamic data inputs.

S&P Quality Ranking

Growth and stability of earnings and dividends are deemed key elements in establishing S&P's earnings and dividend rankings for common stocks, which are designed to encapsulate the nature of this record in a single symbol. It should be noted, however, that the process also takes into consideration certain adjustments and modifications deemed desirable in establishing such rankings. The final score for each stock is measured against a scoring matrix determined by analysis of the scores of a large and representative sample of stocks. The range of scores in the array of this sample has been aligned with the following ladder of rankings:

A+ Highest	B- Below Average
A High	C Lower
A- Above Average	D Lowest
B+ Average	NR In Reorganization
B Below Average	

S&P Issuer Credit Rating

A Standard & Poor's Issuer Credit Rating is a current opinion of an obligor's overall financial capacity (its creditworthiness) to pay its financial obligations. This opinion focuses on the obligor's capacity and willingness to meet its financial commitments as they come due. It does not apply to any specific financial obligation, as it does not take into account the nature of and provisions of the obligation, its standing in bankruptcy or liquidation, statutory preferences, or the legality and enforceability of the obligation. In addition, it does not take into account the creditworthiness of the guarantors, insurers, or other forms of credit enhancement on the obligation.

S&P Capital IQ EPS Estimates

S&P Capital IQ earnings per share (EPS) estimates reflect analyst projections of future EPS from continuing operations, and generally exclude various items that are viewed as special, non-recurring, or extraordinary. Also, S&P Capital IQ EPS estimates reflect either forecasts of S&P Capital IQ equity analysts; or, the consensus (average) EPS estimate, which are independently compiled by Capital IQ, a data provider to S&P Capital IQ Equity Research. Among the items typically excluded from EPS estimates are asset sale gains; impairment, restructuring or merger-related charges; legal and insurance settlements; in process research and development expenses; gains or losses on the extinguishment of debt; the cumulative effect of accounting changes; and earnings related to operations that have been classified by the company as discontinued. The inclusion of some items, such as stock option expense and recurring types of other charges, may vary, and depend on such factors as industry practice, analyst judgment, and the extent to which some types of data is disclosed by companies.

S&P Core Earnings

S&P Capital IQ Core Earnings is a uniform methodology for adjusting operating earnings by focusing on a company's after-tax earnings generated from its principal businesses. Included in the S&P Capital IQ definition are employee stock option grant expenses, pension costs, restructuring charges from ongoing operations, write-downs of depreciable or amortizable operating assets, purchased research and development, M&A related expenses and unrealized gains/losses from hedging activities. Excluded from the definition are pension gains, impairment of goodwill charges, gains or losses from asset sales, reversal of prior-year charges and provision from litigation or insurance settlements.

S&P 12 Month Target Price

The S&P Capital IQ equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics, including S&P Fair Value.

S&P Capital IQ Equity Research

S&P Capital IQ Equity Research U.S. includes Standard & Poor's Investment Advisory Services LLC; Standard & Poor's Equity Research Services Europe includes McGraw-Hill Financial Research Europe Limited trading as Standard & Poor's; Standard & Poor's Equity Research Services Asia includes McGraw-Hill Financial

Singapore Pte. Limited's offices in Singapore, Standard & Poor's Investment Advisory Services (HK) Limited in Hong Kong, Standard & Poor's Malaysia Sdn Bhd, and Standard & Poor's Information Services (Australia) Pty Ltd.

Abbreviations Used in S&P Capital IQ Equity Research Reports

CAGR - Compound Annual Growth Rate
CAPEX - Capital Expenditures
CY - Calendar Year
DCF - Discounted Cash Flow
DDM - Dividend Discount Model
EBIT - Earnings Before Interest and Taxes
EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization
EPS - Earnings Per Share
EV - Enterprise Value
FCF - Free Cash Flow
FFO - Funds From Operations
FY - Fiscal Year
P/E - Price/Earnings
P/NAV - Price to Net Asset Value
PEG Ratio - P/E-to-Growth Ratio
PV - Present Value
R&D - Research & Development
ROCE - Return on Capital Employed
ROE - Return on Equity
ROI - Return on Investment
ROIC - Return on Invested Capital
ROA - Return on Assets
SG&A - Selling, General & Administrative Expenses
SOTP - Sum-of-The-Parts
WACC - Weighted Average Cost of Capital

Dividends on American Depositary Receipts (ADRs) and American Depositary Shares (ADSs) are net of taxes (paid in the country of origin).

Trinity Industries Inc.

Required Disclosures

In contrast to the qualitative STARS recommendations covered in this report, which are determined and assigned by S&P Capital IQ equity analysts, S&P Capital IQ ranks stocks in accordance with three other ranking methodologies: (a) S&P's Capital IQ's quantitative evaluations are derived from S&P Capital IQ's proprietary Fair Value quantitative ranking model. The Fair Value Ranking methodology is a relative ranking methodology. As a quantitative model, Fair Value relies on history and consensus estimates and does not introduce an element of subjectivity. (b) Global Markets Intelligence uses two different quantitative methodologies to determine recommendations for the Trade Detector research report. One methodology is based on a target price model, while the other methodology is based on four separate quantitative strategies. The STARS, quantitative evaluations and Trade Detector methodologies reflect different criteria, assumptions and analytical methods and may have differing recommendations.

S&P Capital IQ Global STARS Distribution as of March 31, 2013

Ranking	North America	Europe	Asia	Global
Buy	35.0%	27.7%	38.7%	34.3%
Hold	56.0%	48.6%	50.3%	54.2%
Sell	9.0%	23.7%	11.0%	11.5%
Total	100%	100%	100%	100%

5-STARS (Strong Buy): Total return is expected to outperform the total return of a relevant benchmark, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

4-STARS (Buy): Total return is expected to outperform the total return of a relevant benchmark over the coming 12 months, with shares rising in price on an absolute basis.

3-STARS (Hold): Total return is expected to closely approximate the total return of a relevant benchmark over the coming 12 months, with shares generally rising in price on an absolute basis.

2-STARS (Sell): Total return is expected to underperform the total return of a relevant benchmark over the coming 12 months, and the share price is not anticipated to show a gain.

1-STARS (Strong Sell): Total return is expected to underperform the total return of a relevant benchmark by a wide margin over the coming 12 months, with shares falling in price on an absolute basis.

Relevant benchmarks: In North America, the relevant benchmark is the S&P 500 Index, in Europe and in Asia, the relevant benchmarks are the S&P Europe 350 Index and the S&P Asia 50 Index, respectively.

For All Regions:

All of the views expressed in this research report accurately reflect the research analyst's personal views regarding any and all of the subject securities or issuers. No part of analyst compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this research report. Analysts generally update stock reports at least four times each year.

S&P Capital IQ Global Quantitative Model Recommendations Distribution as of March 31, 2013

Ranking	North America	Europe	Asia	Global
Buy	40.0%	41.7%	54.7%	46.8%
Hold	20.0%	21.3%	18.1%	19.5%
Sell	40.0%	37.0%	27.2%	33.7%
Total	100%	100%	100%	100%

Trade Detector Recommendations Distribution as of March 31, 2013

The Trade Detector research report was published after March 31, 2013. Ranking distributions will be provided as of June 30, 2013.

About S&P Capital IQ's Distributors'

S&P Capital IQ's research reports (the "research reports") have been prepared and issued by S&P Capital IQ and/or one of its affiliates. In the United States, research reports are prepared by Standard & Poor's Investment Advisory Services LLC ("SPIAS") and issued by Standard & Poor's Financial Services LLC ("S&P"). SPIAS is authorized and regulated by the U.S. Securities and Exchange Commission; in the United Kingdom, research reports are issued by McGraw-Hill Financial Research Europe Limited ("MHFRE"), which is authorized and regulated by the Financial Conduct Authority and trades as Standard & Poor's; in Hong Kong, research reports are issued by Standard & Poor's Investment Advisory Services (HK) Limited, which is regulated by the Hong Kong Securities Futures Commission; in Singapore, research reports are issued by McGraw-Hill Financial Singapore Pte. Limited ("MHFSPL"), which is regulated by the Monetary Authority of Singapore; in Malaysia, research reports are issued by Standard & Poor's Malaysia Sdn Bhd ("S&PM"), which is regulated by the Securities Commission of Malaysia; in Australia, research reports are

issued by Standard & Poor's Information Services (Australia) Pty Ltd ("SPIS"), which is regulated by the Australian Securities & Investments Commission; in Japan, research reports are issued by McGraw-Hill Financial Japan KK, which is registered by Kanto Financial Bureau; and in South Korea, research reports are issued by SPIAS, which is also registered in South Korea with the Financial Supervisory Service (FSS) as a cross-border investment adviser.

S&P Capital IQ or an affiliate may license certain intellectual property or provide pricing or other services to, or otherwise have a financial interest in, certain issuers of securities, including exchange-traded investments whose investment objective is to substantially replicate the returns of a proprietary index of S&P Dow Jones Indices, such as the S&P 500. In cases where S&P Capital IQ or an affiliate is paid fees that are tied to the amount of assets that are invested in the fund or the volume of trading activity in the fund, investment in the fund will generally result in S&P Capital IQ or an affiliate receiving compensation in addition to the subscription fees or other compensation for services rendered by S&P Capital IQ. A reference to a particular investment or security by S&P Capital IQ and/or one of its affiliates is not a recommendation to buy, sell, or hold such investment or security, nor is it considered to be investment advice.

Indexes are unmanaged, statistical composites and their returns do not include payment of any sales charges or fees an investor would pay to purchase the securities they represent. Such costs would lower performance. It is not possible to invest directly in an index.

S&P Capital IQ and its affiliates provide a wide range of services to, or relating to, many organizations, including issuers of securities, investment advisers, broker-dealers, investment banks, other financial institutions and financial intermediaries, and accordingly may receive fees or other economic benefits from those organizations, including organizations whose securities or services they may recommend, rate, include in model portfolios, evaluate or otherwise address.

For details on the S&P Capital IQ research objectivity and conflict-of-interest policies, please visit

http://www.standardandpoors.com/servlet/BlobServer?blobheadername3=MDT-Type&blobcol=urldata&blobtable=MungoBlobs&blobheadervalue2=inline%3B+filename%3DFinal_Research_Objectivity_PolicyEff_12-29-2011.pdf&blobheadername2=Content-Disposition&blobheadervalue1=application%2Fpdf&blobkey=id&blobheadername1=content-type&blobwhere=1244053026758&blobheadervalue3=UTF-8

S&P Capital IQ and/or one of its affiliates has performed services for and received compensation from this company during the past twelve months.

General Disclaimers

For all jurisdictions: Where S&P Capital IQ's research reports are made available in a language other than English and in the case of inconsistencies between the English and translated versions of a research report, the English version will control and supersede any ambiguities associated with any part or section of a research report that has been issued in a foreign language. Neither S&P Capital IQ nor its affiliates guarantee the accuracy of the translation. Assumptions, opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Past performance is not necessarily indicative of future results

S&P Capital IQ, its affiliates, and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively, "S&P Parties") do not guarantee the accuracy, completeness or adequacy of this material, and S&P Parties shall have no liability for any errors, omissions, or interruptions therein, regardless of the cause, or for the results obtained from the use of the information provided by the S&P Parties. S&P PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall S&P Parties be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of the information contained in this document even if advised of the possibility of such damages.

Ratings from Standard & Poor's Ratings Services are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold, or sell any securities or to make any investment decisions. Standard & Poor's assumes no obligation to update its opinions following publication in any form or format. Standard & Poor's ratings should not be relied on and are not substitutes for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. Standard & Poor's rating opinions do not address the suitability of any security. Standard & Poor's does not act as a fiduciary. While Standard & Poor's has obtained information from

Trinity Industries Inc.

sources it believes to be reliable, Standard & Poor's does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives.

S&P Capital IQ keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P Capital IQ may have information that is not available to other S&P Capital IQ business units. S&P Capital IQ has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

Standard & Poor's Ratings Services does not contribute to or participate in the development of research reports. Standard & Poor's may receive compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of securities or from obligors. Standard & Poor's reserves the right to disseminate its opinions and analyses. Standard & Poor's public ratings and analyses are made available on its Web sites, www.standardandpoors.com (free of charge), and www.ratingsdirect.com and www.globalcreditportal.com (subscription), and may be distributed through other means, including via Standard & Poor's publications and third-party redistributors. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.

Research reports are not and are not intended to be investment advice and do not constitute any form of invitation or inducement by S&P Capital IQ to engage in investment activity. This material is not intended as an offer or solicitation for the purchase or sale of any security or other financial instrument. Securities, financial instruments or strategies mentioned herein may not be suitable for all investors and this material is not intended for any specific investor and does not take into account an investor's particular investment objectives, financial situations or needs. Any opinions expressed herein are given in good faith, are subject to change without notice, and are only current as of the stated date of their issue. Prices, values, or income from any securities or investments mentioned in this report may fluctuate, and an investor may, upon selling an investment, lose a portion of, or all of the principal amount invested. Where an investment is described as being likely to yield income, please note that the amount of income that the investor will receive from such an investment may fluctuate. Where an investment or security is denominated in a different currency to the investor's chosen currency, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. The information contained in research reports does not constitute advice on the tax consequences of making any particular investment decision. Before acting on any recommendation in this material, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice.

Additional information on a subject company may be available upon request.

Each research report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject S&P Capital IQ or its affiliates to any registration or licensing requirements in such jurisdiction.

For residents of Australia: Research reports are issued and/or distributed in Australia by SPIS. Any express or implied opinion contained in a research report is limited to "General Advice" and based solely on consideration of the investment merits of the financial product(s) alone. The information in a research report has not been prepared for use by retail investors and has been prepared without taking account of any particular investor's financial or investment objectives, financial situation or needs. Before acting on any advice, any investor using the advice should consider its appropriateness having regard to their own or their clients' objectives, financial situation and needs. Investors should obtain a Product Disclosure Statement relating to the product and consider the statement before making any decision or recommendation about whether to acquire the product. Each opinion must be weighed solely as one factor in any investment decision made by or on behalf of any adviser and any such adviser must accordingly make their own assessment taking into account an individual's particular circumstances. SPIS holds an Australian Financial Services License Number 258896. Please refer to the SPIS Financial Services Guide for more information at <http://advisor.marketscope.com/static/FinancialServicesGuides.pdf>

For residents of Bahrain: Research reports are not intended for distribution to investors in Bahrain.

For resident of Bermuda: The Bermuda Monetary Authority or the Registrar of Companies in Bermuda has not approved the research reports and any representation, explicit or implicit, is prohibited.

For residents of Brazil: Research reports are distributed by S&P Capital IQ and in compliance with Instruction 483 enacted by Comissao de Valores Mobiliarios (the Brazilian Securities Commission) dated as of July 6, 2010, the analyst (where applicable) who prepares a research report or a report extract affirms: (i) that all the

views expressed herein and/or in a research report accurately reflect his or her personal views about the securities and issuers; (ii) that all recommendations issued by him or her were independently produced, including from the opinion of the entity in which he or she is an employee and (iii) that the distributor of the research report has disclosed any circumstances that may impact the independence of S&P Cap IQ's research report, in accordance with section 17, II of Instruction 483. S&P Capital IQ further declares that there is no situation or conflict of interest believed to impact the impartiality of the recommendations herein and/or made in a research report, pursuant to section 18 of Instruction 483.

For resident of British Virgin Islands: Research reports are distributed by S&P Capital IQ, and all products and services offered by S&P Capital IQ and its affiliates are provided or performed, outside of the British Virgin Islands. The intended recipients of the research reports are (i) persons who are not members of the public for the purposes of the Securities and Investment Business Act, 2010 ("SIBA"); (ii) persons who are professional services providers to the British Virgin Islands business companies for the purposes of SIBA; and (iii) any other person who is given the research reports by a person licensed as an investment advisor in the British Virgin Islands. If you are in any doubt as to whether you are the intended recipient of this document, please consult your licensed investment advisor.

For residents of Canada: Canadian investors should be aware that any specific securities discussed in a research report can only be purchased in Canada through a Canadian registered dealer and, if such securities are not available in the secondary market, they can only be purchased by eligible private placement purchasers on a basis that is exempt from the prospectus requirements of Canadian securities law and will be subject to resale restrictions.

For residents of Chile: S&P Capital IQ is not acting as an intermediary of securities referred to in a research report. S&P Capital IQ is not registered with, and such securities may not be registered in the Securities Registry maintained by the Superintendencia de Valores y Seguros de Chile (Chilean Securities and Insurance Superintendence or "SVS") pursuant to the Chilean Securities Market Law 18,045. Accordingly, investment research presented in a research report is not intended to constitute a public or private offer of securities in Chile within the meaning of Article 4 of the Chilean Securities Market Law 18045, as amended and restated, and supplemental rules enacted thereunder.

For residents of China: S&P Capital IQ's Research reports are not distributed in or directed to residents in The People's Republic of China. Neither S&P Capital IQ nor its affiliates target investors in China.

For residents of Colombia: This information and/or information contained in research reports is not intended or should not be construed as constituting information delivery to the Colombian Securities Market under Colombian Law.

For residents of Dubai (DIFC): The information contained in research reports distributed by S&P Capital IQ is intended for investors who are "professional clients", as defined in Rule 2.3.2(2) of the Conduct of Business Module (COB) of the DFSA Rulebook.

For residents of the European Union: The following individuals are members of S&P Capital IQ's Equity Research management staff who oversee the preparation and issuance of research reports.

Stephen Biggar (US) stephen_biggar@spcapital.com
Lorraine Tan (Asia Pacific) lorraine_tan@spcapitaliq.com
Roger Hirst (Europe) roger_hirst@spcapitaliq.com

A list of S&P Capital IQ's equity analysts can be found at <https://spcapitaliq.com/regulatory-affairs.aspx>.

More information about the written criteria and methodologies for the generation of research reports and historical information for research reports for the past 12 months are available by contacting S&P Capital IQ Client Services Department at (212) 438-4510 or via e-mail at spsupportcenter@standardandpoors.com.

For residents of Guernsey, Isle of Man and Jersey: The Research Reports provide by S&P Capital IQ serve to assist the Intermediary in determining the advice it provides to its clients, but are not intended as advice to any of the Intermediary's clients and the intermediary, and not S&P Capital IQ, will be solely responsible for the provision of investment advice to the client. Independent investment advice should be sought by persons in their capacity as investors or potential investors and the Intermediary will be solely responsible for complying with any applicable regulatory obligations relating to the distribution of investment research.

For residents of Hong Kong: No information in the research reports shall be treated as soliciting, offering or inducing or attempting to induce any investor to enter into an agreement for or with a view to acquire, dispose, subscribe or underwrite any

Trinity Industries Inc.

securities and shall not be construed to imply any relationship, advisory or otherwise, between S&P and the recipient user of the research report unless expressly agreed by S&P Capital IQ. S&P Capital IQ is not acting nor should it be deemed to be acting, as a "fiduciary" or as an "investment manager" or "investment advisor" to any recipient of this information unless expressly agreed by S&P Capital IQ.

For residents of India: You should consult your financial and legal advisers regarding the suitability of any of S&P Capital IQ's services and products. S&P Capital IQ does not intend to utilize the research report service to invite or carry out any business activities and no information provided while offering this service should be construed as an invitation to do or carry out any business with S&P Capital IQ.

For residents of Indonesia: Research reports do not constitute an offering document and it should not be construed as an offer of securities in Indonesia, and any such securities will only be offered or sold through a financial institution.

For residents of Ireland: Research reports constitute investment research under Irish Law, and investors should be aware that the reports may not have been prepared in alignment with Markets in Financial Instruments Directive (MiFID) requirements.

For residents of Israel: Research reports are intended only for distribution to "Qualified Investors", as defined by Israel's Investment Advice law. All other parties who are not Qualified Investors under Israeli law should seek additional investment advice from their financial advisers. The relevant analyst declares that the views expressed in a particular research report faithfully reflect the analyst's personal views regarding the securities under review and the issuer of the securities.

For residents of Japan: Research reports are intended only for distribution to "Asset Management Firms".

For residents of Malaysia: Research reports are issued and/or distributed in Malaysia by S&P. All queries in relation to Research report should be referred to Ching Wah Tam at chingwah.tam@spcapitaliq.com or Ahmad Halim at ahmad.halim@spcapitaliq.com.

For resident of Malta: The distributor of Research reports in Malta, and not S&P Capital IQ, is responsible for ensuring that the investment research produced by S&P Capital IQ and proposed to be disseminated in or from within Malta is reviewed for compliance with the investment services rules issued by the Malta Financial Services Authority in terms of the Investment Services Act, Cap 370 of the laws of Malta.

For residents of Mexico: S&P Capital IQ is not regulated or supervised by the Mexican National Banking and Securities Commission (CNBV). S&P Capital IQ has a licensed rating agency affiliate in Mexico (Standard & Poor's, S.A. De C.V.), in respect of which S&P maintains firewalls and seeks to avoid conflicts of interest, pursuant to approved policies. S&P Capital IQ will only provide its research reports to Mexican qualified and institutional investors.

For residents of Peru: Research reports shall not, under any circumstances, be considered an invitation to take deposits or funds from the public, under any mechanism, or to carry on any activities that may be prohibited by Peruvian law.

For residents of Russia: Research reports on financial instruments designated for "qualified investors", as defined in the Securities market law of the Russian Federation dated 22 April 1996, as amended, are only intended to be used by qualified investors.

For residents of Saudi Arabia: S&P Capital IQ and its affiliates do not distribute research reports in Saudi Arabia. Residents of Saudi Arabia should be aware that the distributor of a research report may not be permitted to distribute the investment research either: (i) from a permanent place of business in or otherwise within the territory of the Kingdom of Saudi Arabia; or (ii) to an investor in the Kingdom of Saudi Arabia unless that investor is a Capital Market Authority authorized investor or the Saudi Arabian Monetary Agency.

For residents of Singapore: Research reports that contain extracts from S&P Capital IQ's Research reports are not prepared, issued or reviewed by MHFSPL and MHFSPL assumes no responsibility for the research reports, and nothing referenced by MHFSPL should be considered to be a solicitation or recommendation to buy or sell any security, nor should it be considered to be investment advice.

For residents of Spain: Certain of S&P Capital IQ's equity research reports may be considered to be marketing communications for purposes of Spanish law.

For residents of the United Arab Emirates (UAE): S&P Capital IQ and its affiliates neither undertake banking, financial, or investment consultations business in or into the UAE within the meaning of the Central Bank Board of Directors' Resolution No. 164/8/94 regarding the regulations for investment companies nor provides financial analysis or consultation services in or into the UAE within the meaning of UAE

SECURITIES AND COMMODITIES AUTHORITY DECISION NO. 48/R OF 2008 concerning financial consultation and financial analysis.

Investment research distributed by S&P Capital IQ and its affiliates is not intended to amount to an offer of securities within the meaning of DIFC Law NO. 12 OF 2004 (the DIFC Markets Law) or the equivalent laws, rules and regulations made by the Central Bank of the UAE and their Emirates Securities and Commodities Authority. Neither the Dubai Financial Services Authority, the UAE Securities nor Commodities Authority of the Central Bank of the UAE has reviewed or verified any of the information provided in a research report or through any service provided by S&P Capital IQ or its affiliates, or has any responsibility for it.

If you do not understand any of the contents of a research report, you should contact a financial advisor. Users of extracts of investment research reports should be aware that if it is distributed in the UAE by an intermediary, the intermediary is solely responsible for the distribution and content of the investment research in the UAE.

For residents of the United Kingdom: Research reports are only directed at and should only be relied on by investors outside of the United Kingdom or investors who are inside the United Kingdom and who have professional experience in matters relating to investments or who are high net worth investors, as defined in Article 19(5) or Article 49(2) (a) to (d) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001, respectively. S&P Capital IQ's Stock Reports are to be read in conjunction with "Your Guide to S&P Capital IQ's Stock Reports" which can be found at www.standardandpoors.com/stockreportguide.

For residents of Uruguay: S&P Capital IQ does not provide any warranty with respect to the contents of the research reports, but has merely conducted investment research. Additionally, S&P Capital IQ is not a risk assessment entity registered with the Central Bank of Uruguay, and S&P's research reports do not constitute a risk assessment.

Copyright © 2013 Standard & Poor's Financial Services LLC. All rights reserved. STANDARD & POOR'S, S&P, S&P 500, S&P EUROPE 350 and STARS are registered trademarks of Standard & Poor's Financial Services LLC. S&P CAPITAL IQ is a trademark of Standard & Poor's Financial Services LLC.