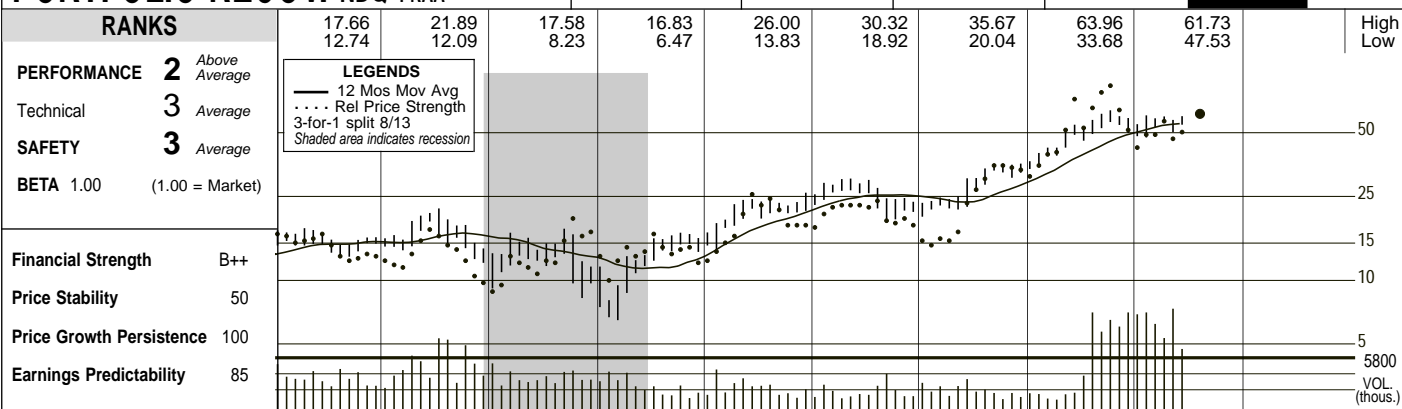


# PORTFOLIO RECOV. NDQ--PRAA

RECENT PRICE **61.55** TRAILING P/E RATIO **17.6** RELATIVE P/E RATIO **0.87** DIV'D YLD **Nil** VALUE LINE



© VALUE LINE PUBLISHING LLC	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015/2016
SALES PER SH	3.93	4.85	5.74	6.04	7.28	8.93	11.69	14.75	--	
"CASH FLOW" PER SH	1.03	1.18	1.15	1.15	1.67	2.18	2.76	3.81	--	
EARNINGS PER SH	.92	1.02	.99	.96	1.45	1.94	2.46	3.45	<b>3.95<sup>A,B</sup></b>	<b>4.63<sup>C</sup>/NA</b>
DIV'DS DECL'D PER SH	--	--	--	--	--	--	--	--	--	
CAP'L SPENDING PER SH	.14	.19	.13	.10	.19	.19	.14	.32	--	
BOOK VALUE PER SH	5.16	5.17	6.19	7.21	9.58	11.59	13.97	17.45	--	
COMMON SHS OUTST'G (MILL)	47.96	45.48	45.86	46.54	51.19	51.40	50.73	49.84	--	
AVG ANN'L P/E RATIO	16.4	16.0	13.0	13.1	14.3	13.1	11.5	14.2	<b>15.6</b>	<b>13.3/NA</b>
RELATIVE P/E RATIO	.89	.85	.78	.87	.91	.82	.74	.80	--	
AVG ANN'L DIV'D YIELD	--	--	--	--	--	--	--	--	--	
SALES (\$MILL)	188.3	220.7	263.3	281.1	372.7	458.9	592.8	735.1	--	<b>Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.</b>
OPERATING MARGIN	43.5%	42.0%	37.7%	35.1%	40.8%	43.9%	41.5%	46.8%	--	
DEPRECIATION (\$MILL)	5.1	5.5	7.4	9.2	12.0	12.1	13.3	14.4	--	
NET PROFIT (\$MILL)	44.5	48.2	45.4	44.3	73.5	100.0	126.6	175.3	--	
INCOME TAX RATE	38.4%	38.1%	38.5%	39.1%	38.9%	39.6%	39.1%	37.5%	--	
NET PROFIT MARGIN	23.6%	21.9%	17.2%	15.8%	19.7%	21.8%	21.4%	23.8%	--	
WORKING CAP'L (\$MILL)	241.4	246.7	295.4	387.8	860.1	918.0	1069.5	1355.4	--	
LONG-TERM DEBT (\$MILL)	.9	.1	--	1.5	302.4	220.6	322.0	451.8	--	
SHR. EQUITY (\$MILL)	247.3	235.3	283.9	335.5	490.5	595.5	708.4	869.5	--	
RETURN ON TOTAL CAP'L	18.0%	20.5%	16.0%	14.3%	9.8%	12.9%	12.7%	13.5%	--	
RETURN ON SHR. EQUITY	18.0%	20.5%	16.0%	13.2%	15.0%	16.8%	17.9%	20.2%	--	
RETAINED TO COM EQ	18.0%	20.5%	16.0%	13.2%	15.0%	16.8%	17.9%	20.2%	--	
ALL DIV'DS TO NET PROF	--	--	--	--	--	--	--	--	--	

<sup>A</sup>No. of analysts changing earn. est. in last 18 days: 0 up, 0 down, consensus 5-year earnings growth 15.0% per year. <sup>B</sup>Based upon 4 analysts' estimates. <sup>C</sup>Based upon 4 analysts' estimates.

ANNUAL RATES			
of change (per share)	5 Yrs.	1 Yr.	
Sales	19.5%	26.0%	
"Cash Flow"	21.0%	38.0%	
Earnings	22.0%	40.0%	
Dividends	--	--	
Book Value	21.0%	25.0%	

Fiscal Year	QUARTERLY SALES (\$mill.)				Full Year
	1Q	2Q	3Q	4Q	
12/31/12	140.1	147.9	150.5	154.3	592.8
12/31/13	169.5	183.0	197.8	184.8	735.1
12/31/14	193.9				
12/31/15					

Fiscal Year	EARNINGS PER SHARE				Full Year
	1Q	2Q	3Q	4Q	
12/31/11	.45	.48	.49	.52	1.94
12/31/12	.49	.62	.65	.70	2.46
12/31/13	.76	.85	.93	.91	3.45
12/31/14	.81	.90	1.10	1.10	
12/31/15					

Cal-endar	QUARTERLY DIVIDENDS PAID				Full Year
	1Q	2Q	3Q	4Q	
2011	--	--	--	--	--
2012	--	--	--	--	--
2013	--	--	--	--	--
2014	--	--	--	--	--

INSTITUTIONAL DECISIONS			
	3Q'13	4Q'13	1Q'14
to Buy	140	166	137
to Sell	128	118	145
Hld's(000)	53498	54674	55307

ASSETS (\$mill.)	2012	2013	3/31/14
Cash Assets	32.7	162.0	191.8
Receivables	1089.4	1251.6	1265.5
Inventory	.0	.0	.0
Other	.0	11.7	1.0
Current Assets	1122.1	1425.3	1458.3

Property, Plant & Equip, at cost	75.0	89.6	--
Accum Depreciation	49.7	58.1	--
Net Property	25.3	31.5	35.1
Other	141.6	144.4	149.2
Total Assets	1289.0	1601.2	1642.6

LIABILITIES (\$mill.)	2012	2013	3/31/14
Accts Payable	12.2	14.8	24.2
Debt Due	5.5	.0	.0
Other	34.9	55.1	37.0
Current Liab	52.6	69.9	61.2

**LONG-TERM DEBT AND EQUITY as of 3/31/14**  
 Total Debt \$450.3 mill. Due in 5 Yrs. NA  
 LT Debt \$450.3 mill.  
 Including Cap. Leases NA (33% of Cap'l)  
 Leases, Uncapitalized Annual rentals NA

**Pension Liability** None in '13 vs. None in '12  
**Pfd Stock** None **Pfd Div'd Paid** None  
**Common Stock** 50,060,000 shares (67% of Cap'l)

## INDUSTRY: Financial Svcs. (Div.)

**BUSINESS:** Portfolio Recovery Associates, Inc. is engaged in the purchase, collection, and management of portfolios of defaulted consumer receivables in the United States and the United Kingdom. It detects, collects, and processes unpaid and normal-course accounts receivables owed to credit grantors, governments, and retailers. The company also acquires receivables of Visa and MasterCard credit cards, private label and other credit cards, installment loans, lines of credit, bankrupt accounts, deficiency balances, legal judgments, and trade payables from banks, credit unions, consumer finance companies, telecommunication providers, retailers, utilities, insurance companies, medical groups, hospitals, and auto finance companies. In addition, it provides fee-based services, such as vehicle location, skip tracing, and collateral recovery services; revenue administration, audit, and debt recovery services; and claims settlement recovery and related payment processing services. Has 3621 employees. Chairman, C.E.O. & President: Steven Fredrickson. Address: 120 Corporate Boulevard, Norfolk, VA 23502. Tel.: (888) 772-7326. Internet: <http://www.portfoliorecovery.com>. J.V.

August 1, 2014

TOTAL SHAREHOLDER RETURN					
Dividends plus appreciation as of 6/30/2014					
3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.	
2.89%	12.66%	16.25%	110.63%	361.12%	