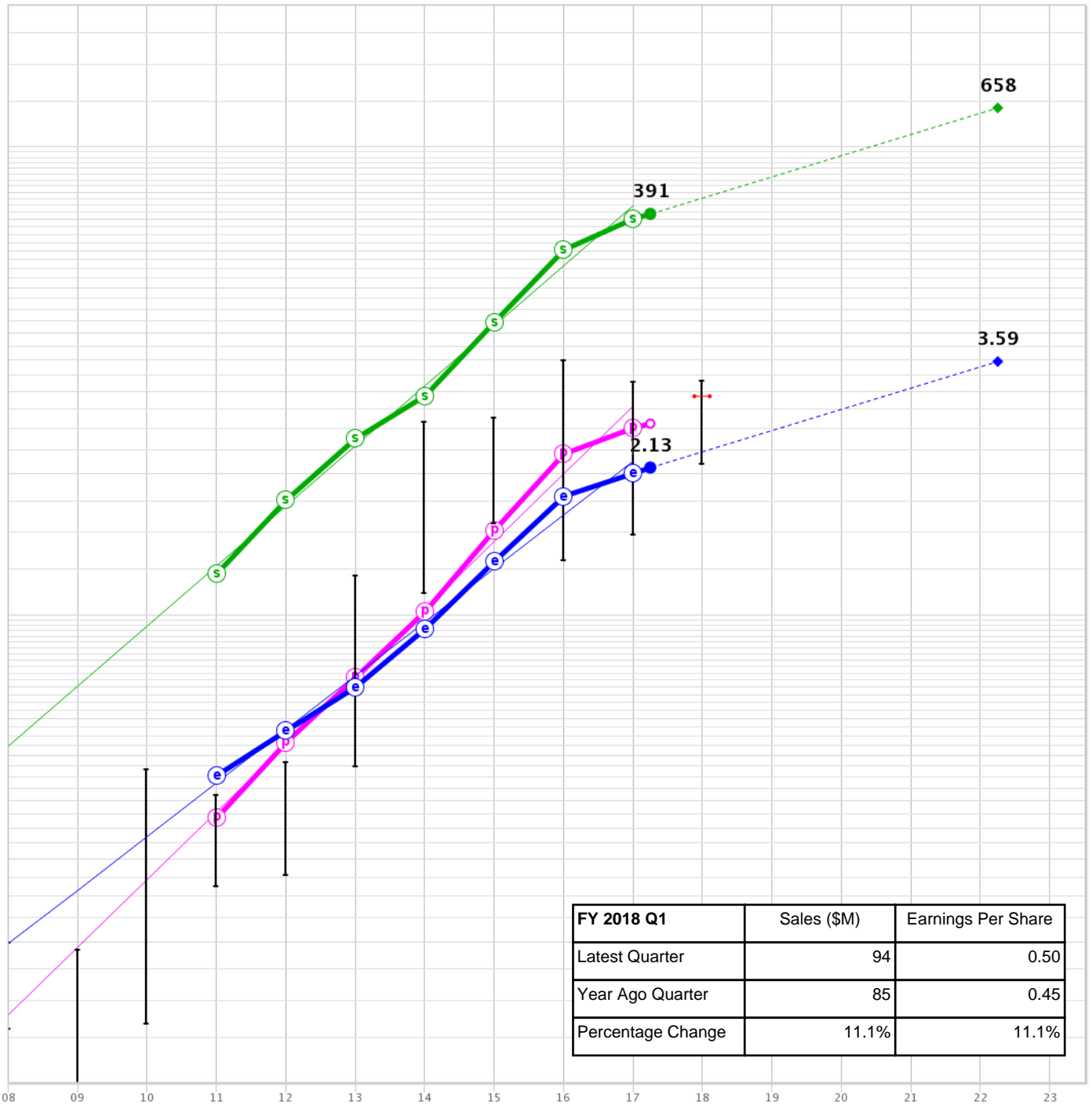


Company	Bofl Holding		Date	01/08/18	
Prepared by	MURPHY		Data taken from	BI Stock Data	
Where traded	NAS		Industry	Savings & Cooperative Banks	
Capitalization ---	Outstanding Amounts	Reference			
Preferred (\$M)	5.1	% Insiders	% Institution		
Common (M Shares)	65.0	8.1	76.2		
Debt (\$M)	454.5	% to Tot Cap	34.4	% Pot Dil	0.0

Stock Selection Guide

Symbol: BOFI

1 VISUAL ANALYSIS of Sales, Earnings, and Price



FY 2018 Q1	Sales (\$M)	Earnings Per Share
Latest Quarter	94	0.50
Year Ago Quarter	85	0.45
Percentage Change	11.1%	11.1%

- | | | | |
|-----------------------------------|-------|--|-------|
| (1) Historical Sales Growth | 34.4% | (3) Historical Earnings Per Share Growth | 30.2% |
| (2) Estimated Future Sales Growth | 11.0% | (4) Estimated Future Earnings Per Share Growth | 11.0% |

2 EVALUATING Management

Bofl Holding

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Last 5 Year Avg.
Pre-tax Profit on Sales	36.1%	40.6%	60.9%	51.4%	51.8%	52.7%	59.1%	61.4%	62.6%	61.0%	59.4%
% Earned on Equity	5.1%	8.0%	18.1%	13.7%	15.0%	16.7%	16.7%	17.0%	18.0%	16.5%	17.0%
% Debt To Capital	82.9%	82.8%	59.2%	67.9%	67.4%	68.9%	71.2%	58.7%	53.5%	45.4%	59.5%

3 PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is building block for translating earnings into future stock prices.

CLOSING PRICE 30.26 (01/08/18)

HIGH THIS YEAR 32.57

LOW THIS YEAR 21.60

	A	B	C	D	E	F	G	H
Year	Price		Earnings	Price Earnings Ratio		Dividend	% Payout	% High Yield
	High	Low	Per Share	High A / C	Low B / C	Per Share	F / C * 100	F / B * 100
2013	12.5	4.9	0.72	17.3	6.7	0.00	0.0	0.0
2014	26.6	11.5	0.96	27.7	11.9	0.00	0.0	0.0
2015	27.1	16.2	1.34	20.2	12.0	0.00	0.0	0.0
2016	36.0	13.5	1.85	19.4	7.3	0.00	0.0	0.0
2017	32.4	15.3	2.07	15.6	7.4	0.00	0.0	0.0
AVERAGE		12.3		20.0	9.1		0.0	
CURRENT/TTM			2.13			0.00	0.0	
AVERAGE PRICE EARNINGS RATIO: 14.6				CURRENT PRICE EARNINGS RATIO: 14.2				

4 EVALUATING RISK and REWARD over the next 5 years

Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.

A HIGH PRICE - NEXT 5 YEARS

Avg. High P/E 15.5 X Estimate High Earnings/Share 3.59 = Forecasted High Price \$ 55.6

B LOW PRICE - NEXT 5 YEARS

(a) Avg. Low P/E 8.0 X Estimate Low Earnings/Share 2.07 = Forecasted Low Price \$ 16.6

(b) Avg. Low Price of Last 5 Years 12.3

(c) Recent Market Low Price 13.5

(d) Price Dividend Will Support $\frac{\text{Indicated Dividend}}{\text{High Yield}} = \frac{0.00}{0.00\%} = 0.0$

Selected Forecasted Low Price \$ 22.0

C ZONING using 25%-50%-25%

Forecasted High Price 55.6 Minus Forecasted Low Price 22.0 = 33.6 Range. 25% of Range 8.4

Buy Zone 22.0 to 30.4

Hold Zone 30.4 to 47.2

Sell Zone 47.2 to 55.6

Present Market Price of 30.26 is in the **BUY** Zone

D UPSIDE DOWNSIDE RATIO (POTENTIAL GAIN VS. RISK OR LOSS)

$\frac{\text{High Price} - \text{Present Price}}{\text{Present Price} - \text{Low Price}} = \frac{55.6 - 30.26}{30.26 - 22.0} = \frac{25.39}{8.26} = 3.1$ To 1

E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)

$\frac{\text{High Price} - \text{Closing Price}}{\text{Closing Price}} = \frac{55.6 - 30.26}{30.26} = 1.8389$ X 100 = 183.89 - 100 = 83.9 % Appreciation

5 5-YEAR POTENTIAL

This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.

A $\frac{\text{Indicated Annual Dividend}}{\text{Closing Price}} = \frac{0.00}{30.26} = 0.0000 = 0.0\%$ Current Yield

B AVERAGE YIELD - USING FORECAST HIGH P/E

$\frac{\text{Avg. \% Payout}}{\text{Forecast High PE}} = \frac{0.0\%}{15.50} = 0.0\%$

AVERAGE YIELD - USING FORECAST AVERAGE P/E

$\frac{\text{Avg. \% Payout}}{\text{Forecast Average PE}} = \frac{0.0\%}{11.75} = 0.0\%$

C COMPOUND ANNUAL RETURN - USING FORECAST HIGH P/E

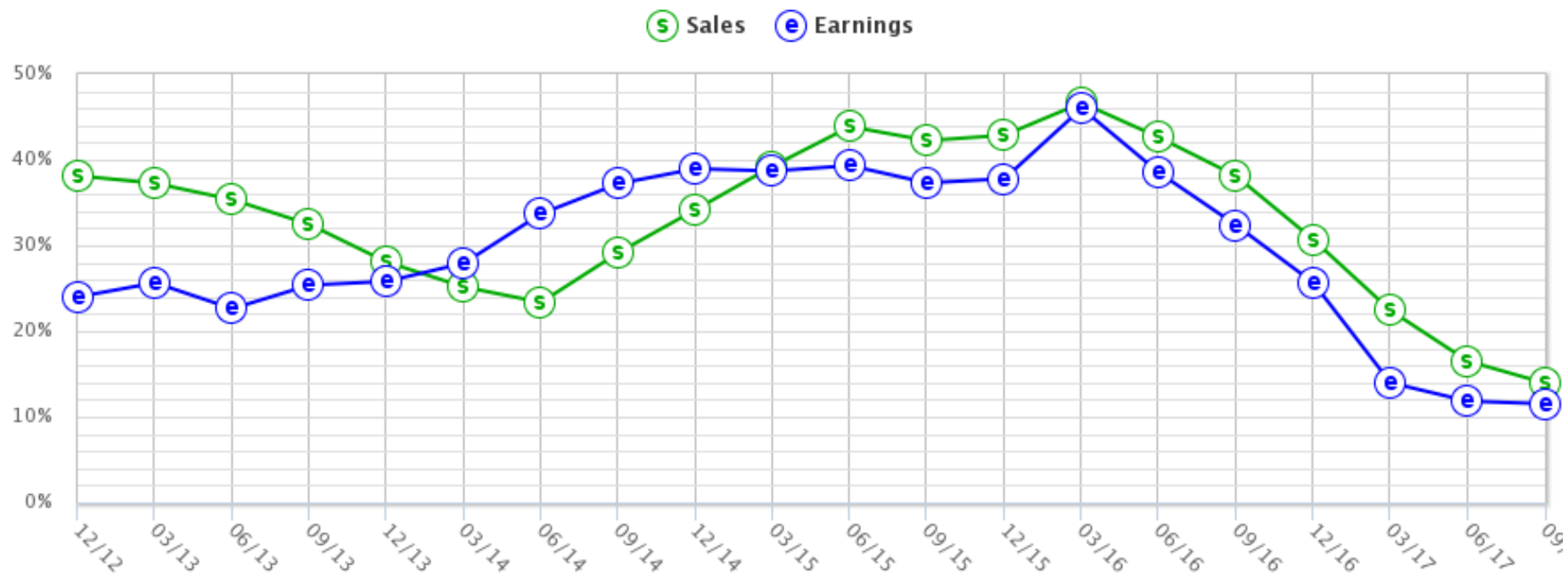
Annualized Appreciation 13.0 %
Average Yield 0.0 %
Annualized Rate of Return 13.0 %

COMPOUND ANNUAL RETURN - USING FORECAST AVG P/E

Annualized Appreciation 6.9 %
Average Yield 0.0 %
Annualized Rate of Return 6.9 %

Quarterly Growth Trend Data

Graph: Trailing 4 Quarters, Last 5 Years of Data



Period	Quarterly Data								Last 12 Months Data								
	EPS		Pre-Tax Profit			Sales		Income Tax Rate	EPS	Pre-Tax Profit		Sales	Income Tax		%Change		
	\$	%Change	\$ Mil	%Sales	%Change	\$ Mil	%Change		\$	\$ Mil	%Sales		\$ Mil	%Rate	EPS	Pre-Tax Profit	Sales
09/17	0.50	11.1	54.9	58.4	10.3	93.9	11.1	41.0	2.13	237.8	60.9	390.7	99.5	41.8	11.5	12.7	13.9
06/17	0.50	8.7	55.9	60.7	9.0	92.1	6.8	41.8	2.08	232.7	61.0	381.4	97.9	42.1	11.8	13.6	16.5
03/17	0.63	12.5	71.4	63.9	16.2	111.7	20.3	42.6	2.04	228.1	60.7	375.5	96.1	42.1	14.0	16.7	22.4
12/16	0.50	13.6	55.7	59.8	14.7	93.1	17.2	42.0	1.97	218.1	61.2	356.6	91.3	41.9	25.6	28.4	30.7
09/16	0.45	12.5	49.7	58.8	14.1	84.5	22.6	41.9	1.91	211.0	61.5	342.9	88.4	41.9	32.4	36.8	38.1
06/16	0.46	17.9	51.3	59.5	22.3	86.2	31.4	42.0	1.86	204.9	62.6	327.4	85.6	41.8	38.5	45.5	42.6
03/16	0.56	65.7	61.5	66.2	71.7	92.9	57.3	41.6	1.79	195.5	63.7	306.8	81.6	41.7	46.0	55.0	46.6
12/15	0.44	39.7	48.5	61.1	47.2	79.4	44.9	42.0	1.57	169.9	62.2	272.9	70.7	41.6	37.8	47.3	42.9
09/15	0.40	33.3	43.6	63.3	44.5	68.9	37.5	41.5	1.44	154.3	62.1	248.3	63.9	41.4	37.3	47.8	42.2
06/15	0.39	42.9	41.9	63.9	54.1	65.6	45.0	41.8	1.34	140.9	61.4	229.5	58.1	41.3	39.3	49.4	43.9

Quarterly Growth Trend Data

Graph: Trailing 4 Quarters, Last 5 Years of Data

Quarterly Data									Last 12 Months Data								
Period	EPS		Pre-Tax Profit			Sales		Income Tax Rate	EPS	Pre-Tax Profit		Sales	Income Tax		%Change		
	\$	%Change	\$ Mil	%Sales	%Change	\$ Mil	%Change			\$	\$ Mil		%Sales	\$ Mil	%Rate	EPS	Pre-Tax Profit
03/15	0.34	35.2	35.8	60.6	43.6	59.0	44.4	41.1	1.23	126.1	60.3	209.2	51.8	41.1	38.7	46.5	39.3
12/14	0.32	38.2	33.0	60.2	49.4	54.8	42.8	41.3	1.14	115.3	60.3	191.0	47.5	41.2	38.9	46.4	34.2
09/14	0.30	40.8	30.2	60.2	50.3	50.1	42.9	40.9	1.05	104.4	59.8	174.6	42.7	41.0	37.2	42.8	29.2
06/14	0.27	41.5	27.2	60.2	43.0	45.2	26.1	41.2	0.96	94.3	59.1	159.6	38.2	40.6	33.7	38.2	23.4
03/14	0.25	35.1	24.9	61.0	41.9	40.9	23.7	41.4	0.88	86.1	57.3	150.2	35.0	40.6	27.9	35.3	25.2
12/13	0.23	30.3	22.1	57.5	34.1	38.4	23.0	40.4	0.82	78.7	55.3	142.4	31.9	40.5	25.8	33.3	28.1
09/13	0.21	26.8	20.1	57.2	32.4	35.1	20.0	39.3	0.77	73.1	54.1	135.2	29.6	40.5	25.4	35.7	32.5
06/13	0.19	18.4	19.0	53.0	31.7	35.9	35.1	41.5	0.72	68.2	52.7	129.3	27.9	40.9	22.6	37.7	35.4
03/13	0.19	27.6	17.6	53.2	35.1	33.0	36.6	40.8	0.69	63.6	53.0	120.0	25.9	40.7	25.6	43.2	37.2
12/12	0.18	29.6	16.5	52.8	46.0	31.2	41.3	40.6	0.65	59.1	53.1	111.2	24.0	40.7	24.0	47.4	38.1
09/12	0.17	15.9	15.2	51.8	40.0	29.2	28.6	40.7	0.61	53.9	52.8	102.1	21.9	40.7	21.5	45.6	37.1
06/12	0.16	30.4	14.4	54.4	54.9	26.5	44.0	40.7	0.59	49.5	51.8	95.6	20.0	40.5	24.8	45.0	43.7
03/12	0.15	20.8	13.0	53.7	50.3	24.2	40.4	40.6	0.55	44.4	50.8	87.4	18.0	40.4	22.0	36.7	42.3
12/11	0.14	19.5	11.3	51.1	37.2	22.1	37.5	40.9	0.53	40.1	49.8	80.5	16.0	40.0	0.2	10.8	28.8
09/11	0.15	28.3	10.8	47.6	35.5	22.7	53.8	39.7	0.50	37.0	49.7	74.5	14.7	39.8	-10.8	-1.6	19.8
06/11	0.13	19.0	9.3	50.5	22.0	18.4	37.9	40.5	0.47	34.2	51.4	66.5	13.6	39.8	-15.0	-4.8	12.8
03/11	0.12	-37.8	8.6	50.2	-29.9	17.2	-5.8	39.0	0.45	32.5	52.9	61.4	12.8	39.3	-18.3	-5.4	6.3
12/10	0.11	-26.1	8.2	51.2	-14.8	16.1	2.1	40.0	0.52	36.2	57.9	62.5	14.5	40.0	20.7	37.0	29.4
09/10	0.11	9.7	8.0	54.0	27.3	14.8	28.0	39.6	0.56	37.6	60.5	62.2	15.2	40.6	56.2	75.5	50.4
06/10	0.11	1.9	7.6	57.1	25.0	13.4	9.3	38.5	0.55	35.9	60.9	58.9	14.7	40.9	179.8	197.8	98.6
03/10	0.19	157.3	12.3	67.4	181.2	18.3	108.4	41.8	0.55	34.4	59.4	57.8	14.3	41.5	280.7	286.1	140.9
12/09	0.15	91.3	9.6	61.3	107.2	15.7	79.1	42.4	0.43	26.4	54.7	48.3	10.9	41.3	342.9	324.3	131.1
09/09	0.10	271.7	6.3	54.3	302.9	11.6	10,417.9	41.0	0.36	21.4	51.8	41.3	8.8	40.9	902.8	704.7	160.4
06/09	0.10	106.0	6.1	50.0	106.6	12.2	86.9	41.0	0.20	12.0	40.6	29.7	4.9	40.9	70.7	71.8	53.0
03/09	0.08	167.9	4.4	50.0	156.3	8.8	54.4	40.8	0.15	8.9	37.1	24.0	3.6	40.6			
12/08	0.08	344.4	4.7	52.9	327.0	8.8	133.4	40.6	0.10	6.2	29.8	20.9	2.5	40.5			
09/08	-0.06	-400.0	-3.1	2,762.5	-346.5	-0.1	-103.3	41.3	0.04	2.7	16.8	15.9	1.1	40.4			
06/08	0.05		3.0	45.2		6.5		39.8									
03/08	0.03		1.7	30.1		5.7		40.5									
12/07	0.02		1.1	28.9		3.8		40.2									
09/07	0.02		1.3	36.8		3.4		40.5									