### 2021-23 PROJECTIONS

#### Historical Income

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue ($M) A</th>
<th>Earnings ($M) B</th>
<th>Operating Income ($M) B</th>
<th>Net Income ($M) B</th>
<th>Free Cash Flow ($M) C</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>14815</td>
<td>18404</td>
<td>2527</td>
<td>2782</td>
<td>14852</td>
</tr>
<tr>
<td>2022</td>
<td>14850</td>
<td>18743</td>
<td>2354</td>
<td>2861</td>
<td>14852</td>
</tr>
<tr>
<td>2023</td>
<td>14800</td>
<td>18791</td>
<td>2354</td>
<td>2861</td>
<td>14852</td>
</tr>
</tbody>
</table>

#### Notes

- **A**: Fiscal year ends Saturday closest to Sept. 30th.
- **B**: Fiscal 2020 contained 53 weeks.
- **C**: Dividends paid in calendar year. Two dividends paid in calendar 2012. Initiated semi-annual dividend in July 15.
- **D**: Includes Disney Channel, ABC Family, and Disney XD.

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### BUSINESS

Has successfully developed a business model that allows it to generate significant cash flow from its media networks and parks.

**Disney Media Networks**

- Generates 40% of Disney's operating income.
- Operates international television and film channels.

**Disney Parks & Resorts**

- Includes Disney's four theme parks, two water parks, and its major cruise line.
- Operating margin has improved over the past few years.

**Disney Consumer Products**

- Develops and markets consumer products for its various brands.

**Disney Studios**

- Produces feature films and television programs.

**Disney Interactive**

- Develops and publishes video games.

**Summary**

- Disney is one of the world's most recognizable brands.
- The company has a strong track record of generating consistent cash flow and earnings.

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### Notes

- Disney is one of the largest entertainment companies in the world.
- The company has a strong balance sheet and generates significant cash flow from its operations.
- Disney has a diversified business model that includes media networks, parks, and consumer products.

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### Financials

#### Key Financials

- **Revenue**: $187.9 billion (2022)
- **Net Income**: $28.6 billion (2022)
- **Operating Income**: $23.5 billion (2022)

#### Ratios

- **ROE**: 22% (2022)
- **ROA**: 10% (2022)
- **EPS**: $5.20 (2022)

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### Valuation

- **Price-to-Earnings Ratio**: 15.0x (2023)
- **Price-to-Book Ratio**: 4.5x (2023)
- **Dividend Yield**: 1.4% (2023)

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### Conclusion

Disney is a well-established and successful entertainment company that continues to generate strong cash flow and earnings. The company has a strong balance sheet and a diversified business model. Disney's strong brand recognition and track record of success make it a solid investment opportunity.