Growth Analysis

Recent Quarterly Figures

<table>
<thead>
<tr>
<th></th>
<th>Latest Quarter</th>
<th>Year Ago Quarter</th>
<th>Percentage Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales (SM)</td>
<td>185.2</td>
<td>151.5</td>
<td>22.3%</td>
</tr>
<tr>
<td>Earnings Per Share ($)</td>
<td>0.15</td>
<td>0.13</td>
<td>15.4%</td>
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</tbody>
</table>

Projected 5 Year Sales Growth: 20.0%  Less Expenses: 2.7%  Less Taxes: 35.9%  Less Preferred Dividends: $0.0
Projected 5 Year Total Earnings Divided by Shares Outstanding: 22.2
Calculated Growth Rate: 8.9%

(1) Historical Sales Growth  (2) Estimated Future Sales Growth  (5) Sales Growth R²
(3) Historical Earnings Per Share Growth  (4) Estimated Future Earnings Per Share Growth  (6) Earnings Per Share Growth R²

Company: Echo Global Logistics  Study by: jah  Sector: Industrials  Industry: Integrated Shipping & Logistics
Reference: Morningstar  Data Source: BI
Price Date: 08/14/12  Data Date: 08/08/12

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QUANTITY ANALYSIS

TOTAL RETURN ANALYSIS
EVALUATING REWARD and RISK over the next 5 years

PRICE, PRICE/EARNINGS RATIO and DIVIDEND ANALYSIS

EVALUATING REWARD and RISK over the next 5 years

TOTAL RETURN ANALYSIS