Growth Analysis

Recent Quarterly Figures

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales (SM)</th>
<th>Sales Per Share ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Latest Quarter</td>
<td>618.8</td>
<td>3.05</td>
</tr>
<tr>
<td>Year Ago Quarter</td>
<td>613.1</td>
<td>1.04</td>
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<tr>
<td>Percentage Change</td>
<td>0.9%</td>
<td>194.7%</td>
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Projected 5 Year Sales @ 9.5% Less Expenses: 20.4% Less Taxes: 64.1% Less Preferred Dividends: 0.0%
Projected 5 Yr Total Earnings: 264.4 Divided by Shares Outs: 68.4 Calculated Growth Rate: 9.0%

Historical Sales Growth: 15.2% Estimated Future Sales Growth: 9.5%

Historical Earnings Per Share Growth: -28.7% Estimated Future Earnings Per Share Growth: 9.5%

Sales Growth R^2: 0.82 Earnings Per Share Growth R^2: 0.10
TOTAL RETURN ANALYSIS

A CURRENT YIELD
Present Full Year’s Dividend $ 0.100 + Current Price of Stock $ 50.800 = 0.2 % Present Yield or % Returned on Purchase Price

B AVERAGE YIELD - USING FORECAST HIGH P/E
Avg. % Payout -1.6 % Forecast High P/E 26.00 = Avg. Yield -0.1

AVERAGE YIELD - USING FORECAST AVERAGE P/E
Avg. % Payout -1.6 % Forecast Avg P/E 21.00 = Avg. Yield -0.1

C % COMPOUND ANNUAL TOTAL RETURN - USING FORECAST HIGH P/E
Average Yield -0.1 % Annual Appreciation 15.2 % = Compound Annual Total Return 15.1 %

D % PROJECTED AVERAGE RETURN - USING FORECAST AVERAGE P/E
Average Yield -0.1 % Annual Appreciation 10.4 % = Projected Average Total Return 10.3 %

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