**\_\_4th\_\_\_Quarter report for \_\_\_2013\_\_\_\_\_\_ Date: 8/18/2013**

Percentage change in Sales from year ago quarter\_\_\_5.8%\_\_\_\_\_\_\_\_\_\_\_\_\_

Percentage change in Earnings per Share from year ago quarter\_\_\_-9.3%\_\_\_\_\_\_\_\_\_\_\_\_

(from top left box on p. 1 of SSG)

Is company meeting our target sales & earnings estimates at bottom of p. 1 of SSG? **NO**

Pre-tax Profit on sales trend? (up, even, down) Down

Return on equity trends? (up, even, down) Down

Debt? (up, even, down) Down

Current PE is \_\_14.3\_\_\_\_\_\_. (Section 3 SSG)

Where does it fall in my estimated High/low range of PE's?\_\_Med. high\_\_\_\_\_\_\_

Signature PE =\_\_15.6\_\_\_\_\_\_\_

Club cost basis for this stock is $56.81\_\_\_\_\_\_. Current price is \_\_\_$51.90\_\_\_\_\_\_\_\_\_\_\_\_\_

(from latest valuation)

Has stock met S&P's 12-month target price from a year ago?\_\_\_\_\_No\_\_\_\_\_\_\_\_\_\_\_\_

Current fair value: Morningstar:\_$63.00\_\_ S&P:\_\_\_$59.40\_\_\_\_\_\_\_\_\_\_\_\_\_\_

My SSG Total Return is \_\_6.5% \_\_\_\_ Projected Average Return is \_\_\_19.1%\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

What will drive future growth?\_Improvement in the economy, expanding into Europe, China, and Latin America.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Additional comments: Not feeling good about this stock.

Recommend: Buy More \_\_\_\_, Hold\_\_\_\_\_\_\_\_\_, Challenge with a better investment\_\_X\_\_\_\_, Sell\_\_\_\_.