

1st Quarter report for Exxon Mobil (XOM)
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Company	Symbol	Price	Growth	Proj P/E	Proj Yield	Fin Str	EPS Stab	Qlty	PAR
Exxon Mobil	XOM	\$89.74	0.80%	10.1	2.90%	100%	76	76	2.10%

Percentage change in Sales from year ago quarter									-28.0%
Percentage change in Earnings per Share from year ago quarter									-63.1%
Is company meeting our target sales & earnings estimates?									NO
Pre-tax Profit on sales trend?			Down						
Return on equity trends?			Down						
Debt? (up, even, down)			Up						
Current PE is			28.9						
Where does it fall in my estimated High/low range of PE's?									HIGH
Signature PE =			12.8						
Club cost basis for this stock is (from latest valuation)		61.49			Current price is		89.74		
Current fair value: Morningstar:		79.00			S&P:	**** BUY	82.70		
My SSG Total Return is		8.2%			Projected Average Return is		6.4%		

NOTES:

Morningstar Stock Investor May 2016

Shale oil has fundamentally altered the global supply picture, ensuring the industry has more low-cost resources than it needs. We believe the market must find a long-term oil price that can keep a lid on U.S. shale activity. Our new 2020 Brent crude oil price forecast is \$60 per barrel - down from our previous projections of \$70.00 per barrel.

Value Line: Weak oil prices and declining earning aside, a couple of Exxon Mobil's strenghts shine through. One is the lack of asset writedowns & impairments that have become common in the energy space recently. The company's intefrated approach to the business includes oil refining & chemicals manufacturing, which provide an internal hedge against falling oil prices. Still, we now look for share profits to fall another 25%, or so, in 2016, before recovering in 2017, assuming oil prices stabilize, and then rebound.

S&P: With global crude production in the early stages of a reversal, many upstream players (especially smaller ones) should face difficult economics. We expect much of the industry to re-orient around returns instead of growth, and in this environment, we think a flight to quality will emerge with XOM at the forefront. XOM's long-term commitment to cost control & strong balance sheet should enable acquisition opportunities. Beyond th current weakness, we see a strong pipeline of upstream assets, & the downstream unit should benefit over the long term from its complex large refineries.

Morning Star:

Exxon's cash flow break-even should fall next year to about \$40/barrell, resultingin the firm generating free cash flow after dividends at current strip prices. This marks the lowest break-even among its intergrated group peers, & it enabled Exxon to increase it dividend, albeit modestly, earlier this week. Although we downgradedExxon's moat rating to narrow from wide with our latest oil-price update, we still see it as the highest-quality integrated frim.

Bulls Say:

- Exxon will see its portfolio mix shift to liquids pricing as gas volumes decline & as new oil & liquified natural gas projects start production. Cash margins should improve as a result.
- While Exxon will struggle to improve returns materially, it should deliver free cash flow growth to support dividend increases & eventually, repurchases.
- With coordination between upstream and downstream operations, as well as integrated refining and chemical facilities, Exxon actually achieves a high level of integration that creates value, as opposed to simply owning the assets as peers do.

Bears Say

- With rising resource nationalism, Exxon has found it increasingly difficult to increase production and book reserves. As a result, it's more reliant on higher-cost projects than in the past.
- Returns are unlikely to ever reach historical levels without higher commodity prices, potentially resulting in compression of Exxon's premium multiple.
- The expected decline in capital spending may prove only temporary, and Exxon may have to increase spending in several years to maintain production.

Recommend: Buy More _____, Hold_____, Challenge with a better investment__X____, Sell_____

