

## **2** QUALITY ANALYSIS

Company LKQ

(LKQ)

01/16/15

|                             | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 5         | TREND     |
|-----------------------------|------|------|------|------|------|------|------|------|------|------|-----------|-----------|
|                             | 2004 | 2003 | 2000 | 2007 | 2000 | 2005 | 2010 | 2011 | 2012 | 2013 | YEAR AVG. | UP / DOWN |
| A % Pre-tax Profit on Sales | 8.0  | 9.4  | 9.2  | 9.6  | 8.9  | 10.2 | 11.0 | 10.5 | 10.0 | 9.6  | 10.2      | DOWN      |
| B % ROE (Beginning Yr)      |      | 12.5 | 11.8 | 14.6 | 11.1 | 12.1 | 13.8 | 14.6 | 15.6 | 15.5 | 14.3      | UP        |
| C % Debt to Equity          | 22.2 | 13.9 | 22.0 | 83.9 | 60.3 | 49.6 | 38.7 | 55.8 | 52.8 | 53.2 | 50.0      | UP        |

## **3** PRICE, PRICE/EARNINGS RATIO and DIVIDEND ANALYSIS

|                        | CURREN      | T PRICE (P/E) 2 | 5.63 (20.7)     | 52-WEEK HIGH                     | (P/E) <b>29.86</b> | (24.1)  | 52-WEEK LOW (P | /E) <b>24.46</b> | (19.7)       |
|------------------------|-------------|-----------------|-----------------|----------------------------------|--------------------|---------|----------------|------------------|--------------|
|                        | Fiscal Year | High Price      | Low Price       | EPS                              | High P/E           | Low P/E | Dividend       | % Payout         | % High Yield |
| 1                      | 2009        | 10.0            | 5.4             | 0.44                             | 22.7               | 12.3    | 0.000          | 0.0              | 0.0          |
| 2                      | 2010        | 11.6            | 8.6             | 0.58                             | 20.2               | 15.0    | 0.000          | 0.0              | 0.0          |
| 3                      | 2011        | 15.5            | 10.2            | 0.71                             | 21.8               | 14.4    | 0.000          | 0.0              | 0.0          |
| 4                      | 2012        | 22.3            | 14.6            | 0.87                             | 25.6               | 16.8    | 0.000          | 0.0              | 0.0          |
| 5                      | 2013        | 34.3            | 20.1            | 1.03                             | 33.5               | 19.6    | 0.000          | 0.0              | 0.0          |
| 6                      | AVERAGE     |                 | 11.8            |                                  | 24.8               | 15.6    |                | 0.0              |              |
| AVERAGE P/E RATIO 20.2 |             | 20.2            | PROJECTED P/E R | ATIO 1                           | L7.8               | TTM EPS |                | 1.24             |              |
| CURRENT P/E RATIO 20.7 |             | 20.7            | PEG RATIO       | 1.1                              |                    | FTM EPS |                | 1.44             |              |
| RELATIVE VALUE 102.3   |             |                 | 102.3           | PROJ. RELATIVE VALUE 88.2% 99.3% |                    |         | AVG TTM + F1   | 1.34             |              |

## **4** EVALUATING REWARD and RISK over the next 5 years

| FUTURE LOW PRICE ANALYS     | SIS NEXT 5 YEA     | RS                     |           |           |      |                |        |
|-----------------------------|--------------------|------------------------|-----------|-----------|------|----------------|--------|
|                             | 6 13.3             | X Estimated Low Earnir | igs/Share | 1.03      | 1.24 | = \$           | 16.5   |
| (b) Average 5-Year Low Pr   | (as adj.)<br>ice = | 11.8                   |           |           |      |                |        |
| (c) Recent Severe Low Price | ce =               | 14.6                   |           |           |      |                |        |
| (d) Price Dividend Will Sup | port = Present Di  | ivd. ÷ High Yield =    | 0.000     | ÷ 0.00    | 0 =  | 0.             | 0      |
| Selected Estimated Low Pri  | ice                |                        |           |           |      | = \$           | 18.8   |
| Forecast High Price 48.6    | 5 - Estimate       | d Low Price 18.8       |           | = Range _ | 29.8 | _ 25% of Range | e= 7.5 |
| BUY (Lower 259              | % of Range) =      |                        | 18.8      | to        |      | 26.3           |        |
| MAYBE (Middle               | 50% of Range) =    |                        | 26.3      | to        |      | 41.1           |        |
| SELL (Upper 25              | % of Range) =      |                        | 41.1      | to        |      | 48.6           |        |
|                             |                    | 25.630                 | is in     | the       |      | Buy            | Range  |
| Current Price               |                    |                        |           |           |      |                |        |

## **5** TOTAL RETURN ANALYSIS

| A CURRENT YIELD<br>Present Full Year's Divi | dend \$          | 0.000 ÷ Current Pri  | ice of Stock \$ | 25.630 =             | 0.0 % Prese | ent Yield or % | % Returned or | Purchase Price |
|---|------------------|--|-----------------|----------------------|-------------|----------------|---------------|----------------|
| B AVERAGE YIELD - US<br>Avg. % Payout       | ING FOREC        | AST HIGH P/E<br>÷ Forecast High P/E  | 22.6            | = Avg. Yield         | 0.0         | _              |               |                |
| AVERAGE YIELD - US<br>Avg. % Payout         | ING FOREC        | AST AVERAGE P/E<br>÷ Forecast Avg P/E  | 18.0            | = Avg. Yield         | 0.0         | _              |               |                |
| C % COMPOUND ANNU<br>Average Yield          | AL TOTAL F       | ETURN - USING FORECAST H   |                 | Compound Annual To   | otal Return | 13.7           | %             |                |
| D % PROJECTED AVER<br>Average Yield         | AGE RETUR<br>0.0 | <ul> <li><b>N - USING FORECAST AVERA</b></li> <li>% + Annual Appreciation</li> </ul> |                 | Projected Average To | otal Return | 8.5            | %             |                |
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