Stock Prices
Current Price $=\$ 55.71$
Exchange: NYSE
Industry: Drug Manufacturers - Major

| Share Data | Authorized | Issued | Debt $(\$ \mathrm{M}): 0.00$ <br> \% Total Cap.: \% |
| :--- | :--- | :--- | :--- |
| Preferred: |  |  |  |
| Common: | 1575.703 | 1575.703 |  |
| Preferred Stock Dividend: |  | Dilution: 0.000 |  |


(1) Historical Sales Growth $=9.09 \%$
(3) Historical EPS Growth $=8.30 \%$
(2) Estimated Sales Growth $=7.00 \%$
(4) Estimated EPS Growth $=15.0 \%$

ACE 5-year EPS Growth Estimate: 10.8\%

|  | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 5 Yr Ave | Trend |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| \% Pretax Profit on Sales <br> (Net Before Tax/Sales) | 21.4 | 19.5 | 22.4 | 20.8 | 19.1 | 17.2 | 20.2 | 23.9 | 16.2 | 13.4 | 18.2 | DOWN |
| \% Earne on Invested <br> Capital (EPS/Book Val) | 26.1 | 20.9 | 22.0 | 23.3 | 12.2 | 20.1 | 26.9 | 25.1 | 20.5 | 19.1 | 22.3 | DOWN |
| \% Debt to Equity | 40.1 | 26.4 | 33.3 | 31.7 | 50.0 | 53.4 | 50.0 | 49.4 | 56.0 | 0.0 | 41.8 | DOWN |

## 3 PRICE \& EARNINGS HISTORY

| Current Price: 55.71 |
| :--- |
| Year High Price Low Price EPS PE High PE Low Dividend Payout High Yield <br> 2007 59.5 48.7 2.31 25.8 21.1 1.270 55.0 2.6 <br> 2008 61.1 45.8 3.03 20.2 15.1 1.405 46.4 3.1 <br> 2009 57.4 41.4 3.69 15.6 11.2 1.560 42.3 3.8 <br> 2010 56.8 44.6 2.96 19.2 15.1 1.720 58.1 3.9 <br> 2011 56.4 45.1 3.01 18.8 15.0 1.880 62.5 4.2 <br> TOTAL 291.2 225.5       <br> AVE 58.2 45.1  19.9 15.5  52.8  <br> Average Price Earnings Ratio: 17.7   Current Price Earnings Ratio: 18.6      |

Current PE Ratio Based on Current EPS [\$3.00]
Projected PE Ratio of [16.1] Based on Projected EPS [\$3.4]

## 4 EVALUATING BUY, HOLD, \& SELL

## A. CALCULATED HIGH PRICE - 5 YEARS

Ave High PE 15.6 X Estimated High Earnings/Share 6.05 Projected High Price $=\$ \underline{94.4}$

## B. CALCULATED LOW PRICE - 5 YEARS

(a) Avg. Low P/E 11.2 X Estimated Low Earnings/Share $3.01=\$ 33.71$
(b) Avg. Low Price of Last 5 Years $=\$ 45.1$
(c) Recent Market Low = \$41.4
(d) Dividend Price Support $=\$ 44.8$
(e) Price Variant $=\$ 44.0$

Selected Estimated Low Price \$ 41.4

## C. BUY/HOLD/SELL ZONES

Selected High of $\$ 94.40$ minus Selected Low of $\$ 41.40=\$ 53.00$ Range. $1 / 4$ of Range $=\$ 13.250$

| Low | \$41.4 | To | \$54.65 | (Buy) |
| :---: | :---: | :---: | :---: | :---: |
| Center 1/2 = | \$54.65 | To | \$81.15 | (Hold) |
| Upper 1/4 = | \$81.15 | To | \$94.4 | (Sell) |

D. UPSIDE RISK ANALYSIS

High Price 94.4 - Current Price $\qquad$
55.71
$\qquad$
Current Price $\underline{55.71}$ - Low Price 41.4
$=\quad 2.7$ to 1

## Current price of $\$ 55.71$ is in the HOLD zone

PEG Ratio = 1.24 Relative Value $=105.1 \%$
Proj PEG $=1.08$
Proj Rel Value $=91.2 \%$

## 5 YIELD ANALYSIS

Current Yield $=(100$ * Current Dividend $) \div$ Current Price $=100$ * $1.92 / 55.7=3.4 \%$
Ave. 5 Yr. Yield $=($ Ave. $\operatorname{EPS}(5 Y r) *$ Ave. Payout $) \div$ Current Price $=(4.58 * 52.8) / 55.7=4.3 \%$
Price Appreciation $=((100 *$ Projected High Price $\div$ Current Price $)-100) \div 5=13.9 \%$ Average Total Return = Price Appreciation+Ave. 5 Yr. Yield $=18.2$ \%

|  | P.A.R | Tot. Ret. |  |
| ---: | ---: | ---: | ---: |
| Average Yield | $3.9 \%$ | $3.4 \%$ |  |
| Annual Appreciation | $7.8 \%$ |  | $11.1 \%$ |
|  | $11.7 \%$ |  | $14.5 \%$ |

