

sells a broad line of adult and pediatric pharmaceuticals, which are sold primarily on the prescription, or recommendation, of physicians; Diagnostic Products (10.8%) diagnostic systems and tests for blood banks, hospitals, labs, physicians' offices, etc.; Nutriand endovascular devices; Other (7.9%). '10 R&D: \$3.7 billion. Employs about 69,000. Chairman & CEO: Miles D. White. Incorporated: IL. Address: 100 Abbott Park Road, Abbott Park, IL 60064. Telephone: 847-937-6100. Internet: www.abbott.com

ANNUAL RATES Past Est'd '08-'10 Past 5 Yrs. 9.5% of change (per sh) 10 Yrs. to '14-'16 9.0% 9.0% 8.0% 7.5% 8.5% 10.0% Sales "Cash Flow" 10.0% 9.5% Earnings Dividends Book Value 9.0% 9.0%

23313.9 22317.5

 $1\overline{3049.5}$ $1\overline{7262.4}$

1535.8 6394.8

9331.8

1280.5

5189 6

23094.4

1602.0

3624 6

10187.4

15414.0

Current Assets

Accts Payable Debt Due

Current Liab.

200.0	u.u.o		, , ,	,.	0,0
Cal- endar		ARTERLY Jun.30		mill.) Dec.31	Full Year
2008	6765	7314	7498	7951	29528
2009	6718	7496	7761	8790	30765
2010	7698	8826	8675	9968	35167
2011	9041	9616	9817	10526	39000
2012	9450	10050	10250	11100	40850
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2008	.60	.85	.69	.89	3.03
2009	.73	.89	.92	1.18	3.72
2010	.81	1.01	1.05	1.30	4.17
2011	.91	1.12	1.18	1.44	4.65
2012	1.00	1.22	1.26	1.52	5.00
Cal-	QUARTERLY DIVIDENDS PAID B=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2008	.325	.36	.36	.36	1.41
2009	.36	.40	.40	.40	1.56
2010	.40	.44	.44	.44	1.72
2011	.44	.48	.48	.48	1.88
2012					

Abbott Laboratories has made the strategic decision to split into two separate publicly traded companies. The breakup would result in the creation of two separate entities; a diversified medical products company and a proprietary pharmaceuticals company. Under terms of the plan, ABT will spin off its pharmaceuticals unit to shareholders in a tax-free transaction. The pharma business includes the company's branded drug portfolio, led by blockbuster drug *Humira*, and a diversified development pipeline. The remaining part of Abbott, which will retain the company name, will be comprised of its devices, diagnostics, nutritional, and branded generics businesses. Although many details have yet to be released, the transaction is expected to be completed by the end of the year.

The split makes strategic sense for Abbott, and should help unlock value for shareholders. The separation is a logical step in the ongoing evolution of the diversified company. Indeed, the two units have very different characteristics and growth profiles. The pharmaceutical business, which was on track to generate ap-

proximately \$18 billion in sales (45% of total) in 2011, is a mature business that is dominated by Humira. The flagship \$8 billion drug has actually been an impediment to share price improvement, due to investor concerns regarding its future growth rate/competition. Investors had penalizing ABT with a low P/E multiple (both on a historical and industry basis) because of the overhang from Humira concerns, without properly valuing the diversified medical products business. Notably, the medical products group of businesses has a significantly higher growth profile, with a large focus on emerging markets. Indeed, approximately 40% of segment sales come from these regions. Thus, the separation of the higher-growth medical products business from the pharmaceutical unit should help unlock value. Importantly, both companies are expected to pay dividends, with a combined total that is

equal to the current payout.

This timely stock has performed well over the past few months. Moreover, it remains an attractive choice for total return potential out to 2014-2016. Joel Schwed

January 13, 2012

(A) Primary earnings thru '96, diluted earnings thereafter. Excludes nonrecurring gain/ (losses): '99, (9¢); '01, (89¢); '02, (28¢); '03, (46¢); '04, (21¢); '05, (34¢); '06, (\$1.40); '07,

vember. Dividend reinvestment plan avail-

(53¢); '08, 19¢; '10, (\$1.21). Next earnings report due late January. (B) Dividends historically paid in February, May, August, and No- (D) In millions.

Company's Financial Strength Stock's Price Stability A++ 100 Price Growth Persistence **Earnings Predictability** 100

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