

ic transaction processing services for Independent Sales Organizations (ISOs), merchants, financial institutions, government agencies, and other entities throughout the United States, Canada, Europe, and the Asia-Pacific region. Fiscal 2011 sales by line of business: North America Merchant Services, 73%; International

sales for fiscal 2011. Officers and directors own approximately 2.2% of stock; T. Rowe Price, 14.0% (8/11 proxy). Chief Executive Officer: Paul R. Garcia. Incorporated: Georgia. Address: 10 Glenlake Parkway, North Tower, Atlanta, Georgia 30328. Telephone: 800-560-2960. Internet: www.globalpaymentsinc.com

ANNUAL RATES Past Past Est'd '09-'11 to '14-'16 9.0% 9.5% 9.5% 5 Yrs. 16.5% 15.0% of change (per sh) 10 Yrs. 14.0% 15.5% 16.5% Revenues "Cash Flow" Earnings 16.0% Dividends Book Value 15.0% 15.5% 11.0%

968.3

173.6

227 4

271.5

672.5

1848.0

241.6 356.5

846.3

1444 4

1237.6

218.0

405.0

179.4

802.4

Current Assets

Accts Payable Debt Due

Current Liab.

2011

.02

Fiscal Year Ends	QUART Aug.31	ERLY REV Nov.30	ENUES (\$ Feb.28	mill.) ^A May 31	Full Fiscal Year
2008	311.0	308.8	310.6	343.8	1274.2
2009	405.8	401.1	392.6	402.0	1601.5
2010	409.9	409.0	398.5	425.1	1642.5
2011	440.1	443.5	456.4	519.8	1859.8
2012	542.8	542	532.2	543	2160
Fiscal	EARNINGS PER SHARE A BFull .				
Year Ends	Aug.31	Nov.30	Feb.28	May 31	Fiscal Year
2008	.54	.48	.44	.50	1.96
2009	.71	.60	.45	.46	2.23
2010	.68	.71	.58	.56	2.52
2011	.67	.70	.63	.76	2.77
2012	.79	.80	.75	.81	3.15
Cal-	QUARTERLY DIVIDENDS PAID C Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2007	.02	.02	.02	.02	.08
2008	.02	.02	.02	.02	.08
2009	.02	.02	.02	.02	.08
2010	.02	.02	.02	.02	.08

Global Payments got off to an excel-lent start in fiscal 2012, which ends on May 31st of next year. That was attributable partly to good performances across all of the company's regions, including the United States (accounting for the lion's share of total sales, at 55%) and the Asia-Pacific area. Moreover, there were growing benefits from the joint venture that was established in Spain last December. Generally favorable foreign currency translations also aided Global Payments, to a certain degree.

We expect the good times to continue over the remaining three quarters. As a result, the company's bottom line stands to advance about 14%, to \$3.15 a share, for the full fiscal year. Further expansion of operating margins ought to enable share net to rise at a similar rate, to \$3.55, in fiscal 2013.

The company holds an "A" rating for Financial Strength. At the end of the first quarter, cash amounted to \$724 million. Too, both long- and short-term debt was manageable. Lastly, borrowings available under its credit facilities totaled \$803.5 million. Consequently, future ac-

quisitions are a solid possibility, though many uncertainties prevent us from including them in our figures.

Three- to five-year prospects look healthy. Global Payments maintains a leading position in the U.S., which comprises a meaningful portion of the world's credit and debit card volumes. Another strength is the overseas operations. We especially see opportunities in the developing nations, including China and India. Indeed, those countries are experiencing a rise in income levels, which augurs well for demand for the company's electronic transaction processing services. In all, share net could grow between 10% and 15% annually over the 2014-2016 span.

The equity is a favorable selection for Timeliness. That's based, in part, on Global's solid recent earnings momentum. Other positives include the 2 (Above Average) rank for Safety and lower-thanmarket Beta coefficient.

But long-term capital appreciation potential is subpar. Even so, additional business combinations may prompt us to raise the 3- to 5-year Target Price Range. Frederick L. Harris, III November 18, 2011

(A) Fiscal year ends May 31st.
(B) Diluted earnings. Excludes nonrecurring gain (losses): 2001, (\$0.06); 2002, (\$0.21); 2005, (\$0.03); 2006, (\$0.02); 2007, (\$0.03);

.02

.02

.02

equal total due to rounding. Next earnings

2008, \$0.05; 2009, (\$1.77); 2011, (\$0.16). Excludes losses from discontinued operations: paid in Feb., May, Aug., and Nov. (**D**) In millions, adjusted for stock split.

Company's Financial Strength Stock's Price Stability 85 Price Growth Persistence 80 **Earnings Predictability** 95