

computers; also communications, industrial automation, military, and other electronic equipment. Main products: microprocessors (notably, the Pentium series), microcontrollers, and memory chips. Also sells computer modules and boards, and network products.

Officers/directors own about .3% of stock (3/10 proxy). Chairman: Craig Barrett. Pres. and CEO: Paul Otellini. Incorp.: Delaware. Address: 2200 Mission College Blvd., Santa Clara, California 95054-1549. Telephone: 408-765-8080. Internet: www.intc.com

Past ANNUAL RATES Past Est'd '07-'09 to '14-'16 of change (per sh) 5 Yrs. 7.0% 2.5% 2.5% Sales 5.0% 2.0% 7.5% 'Cash Flow" 11.0% Earnings - 5% 16.5% 31.0% 7.0% 37.5% 4.5% 9.0% 9.0% Dividends Book Value QUARTERLY SALES (\$ mill.) Cal-Full Mar.31 Jun.30 Sep.30 Déc.31 9673 9470 10217 8226 37586 7145 8024 9389 10569

1883 172

7591

2290

6999

9327

2390

7818

102

endar 2008 35127 43623 2009 11102 2010 10299 10765 11457 49790 2011 11630 11900 12900 13360 2012 12500 12800 13700 14020 53020 EARNINGS PER SHARE A Cal Full Mar.31 Jun.30 Sep.30 Dec.31 endar Year 2008 .92 .25 .28 .04 .33 .77 d.07 .40 2009 .11 .52 .59 .51 2010 .43 2.05 .54 .56 2.05 2011 47 .48 .60 2012 .50 .51 .59 2.20 QUARTERLY DIVIDENDS PAID B = Calendar Mar.31 Jun.30 Sep.30 Dec.31 Year .113 .113 2007 .113 .113 2008 .128 .14 .14 .14 .55 2009 .14 .14 .14 .14 .56 2010 .158 .158 .158 .158 .63 2011 .181

Accts Payable Debt Due

Current Liab.

Intel reported strong results for the December quarter of last year. More precisely, the chip behemoth announced share earnings of \$0.59, which represents a nearly 50% improvement from the yearearlier tally. Revenues increased almost 10% from the prior year, while the gross margin was 67.5%. Results were fueled by a 15% improvement in Data Center revenues on a sequential basis, a slight increase in average selling prices for microprocessors, and a net gain of \$140 million from equity investments and interest income, which was above our expectation. Too, Europe climbed 19% sequentially, thanks largely to healthy demand for Hewlett-Packard servers.

Management announced a production problem, along with a new first-quarter revenue expectation. INTC shares were halted in trading on January 31st following news that a design flaw was found in a product (support microprocessor) accompanying its recently released *Sandy Bridge* line of personal computer processors. The *Sandy Bridge* is a next-generation product that combines central processing and graphical functions.

problem was fixed in February, though it reduced revenue by \$300 million in the interim. However, revenues were likely \$11.7 billion (plus or minus \$400 million) in the first period, relative to management's prior guidance of about \$11.5 billion. Also, full-year 2011 revenues are likely to climb at a mid- to high-teens rate, compared to its prior call of 10%. We attribute the positive view to better global economic conditions that should help lift chip demand. Share net, however, ought to remain roughly flat, as we look for the operating margin to decline for the year.

The Japanese earthquake tsunami should have limited impact on operations. The disaster has minimal influence on Intel's PC chip production or its ability to meet demand, but the company is monitoring the supply chain. Also, rebuilding efforts in Japan might well boost demand at some juncture.

These timely shares also offer alluring 3- to 5-year total return potential at the recent valuation. Investors seeking technology exposure to round out their portfolios should look here.

Alan G. House April 8, 2011

(A) Dil. egs. Excl. nonrecurr. gains (losses): '95, 2¢; '98, (3¢); '99, (11¢); '00, (2¢); '01, (34¢); '02, (5¢); '03, (1¢). Next egs. report mid-

(B) Dividends historically paid in early March, June, September, and December. ■ Dividend acquisition-related intangibles. reinvestment plan available. (C) In millions, adjusted for stock splits.

Company's Financial Strength Stock's Price Stability A++ 80 Price Growth Persistence **Earnings Predictability** 45

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