RE	SME	D IN	I C. ny	SE-RMI	D		P	ecent Rice	27.87		• 18.) (Traili Medi	ng: 19.8) an: 28.0)	RELATIV P/E RATI	0 1.2			Nil	/ALUI LINE	Ξ		
TIMELI		4 Lowere		High: Low:	10.7 4.9	15.5 9.1	13.5 6.1	11.7 7.3	13.0 10.1	21.4 12.3	25.6 18.4	28.1 19.2	26.2 14.5	26.7 15.7	35.9 25.0	35.4 25.8				Price 2015		
SAFETY FECHN		2 Raised 1 Raised		LEGEN 18	3.0 x "Casl	h Flow" p s e Strength	sh								2-for-	1					+120 100	
Beta .	75 (1.00	= Market)		2-for-1 sp 2-for-1 sp 2-for-1 sp	olit 11/98 olit 4/00	5									2-101-	• 1						
			nn'l Total	2-for-1 sp Options:	olit 8/10 Yes	lasta rassa															-48	
ligh .ow		Gain -115%) (+60%)	Return 21% 13%	Snaded	areas indi	cate recess				2-fc ♥	vr-1	ıl 1			,∥⊔µµµµ fl	 • الإسليك						
	r Decis	sions		-						الر												
Buy ptions	0 0 0 2 1 6	0 0 0	0 0 0										P								-12	
i Sell nstitu	3 1 6		120			·····					••••				•••••••••	•••••		% TO	T. RETUR	N 10/11 /L Arith.*	-8	
o Buy	4 Q2010 126	109	100	Percent	t 30 - 20 (••••••	••••••• •••••••	••••	·······					****		1 yr.	sтоск -11.2 65.2	INDEX 4.9 82.1	F	
o Sell Ild's(000)		80883		traded	10 -												2012	3 yr. 5 yr.	28.7	27.6		
995 .45	1996 .30	-		1999 .75	2000 .94	2001 1.23	2002 1.56	2003 2.05	2004 2.51	2005 3.04	2006 4.01	2007 4.61	2008 5.50	2009 6.12	2010 7.22	2011 8.20	2012 9.55	Sales pe	UELINEPI ersh ^	JB. LLC	<u>14-1</u> 13.	
.07 .08	.05			.17	.23	.29 .22	.36 .28	.44	.55 .41	.66 .46	.88 .61	1.01 .69	1.14 .73	1.33 .95	1.66 1.23	1.96 1.44	2.15 1.55		low" per s		3.: 2.	
																	Nil	Div'ds D	ecl'd per	sh		
.03 .55	.01 .34			.17 .60	.13 .77	.22 .80	.21 1.47	.19 2.15	.42 2.67	.28 3.39	.68 4.88	.50 6.00	.50 7.12	.73 7.41	.38 8.51	.44 11.41	.50 12.25		ending p lue per sl		17.	
52.27 8.8	114.75 22.5			118.46 29.7	122.37 33.0	125.92 43.9	131.23 41.7	133.48 24.3	135.43 27.2	140.00 29.5	151.34 32.7	155.24 33.4	151.95 29.5	150.50 20.2	151.35 21.8	151.67 22.3	146.00		n Shs Out n'I P/E Rat	•	142. 21	
.59	1.41			1.69	2.15	2.25	2.28	1.39	1.44	1.57	1.77	1.77	1.78	1.35	1.39	1.39		Relative	P/E Ratio)	1.	
			 as of 9/30	·)/11		155.2	204.1	273.6	339.3	425.5	 607.0	 716.3	835.4	920.7		1243.1	1395		n'l Div'd Y mill) A	ield	19	
otal D		4.1 mill.	Due in 5	Yrs \$134.		33.1%	30.0%	29.2%	30.4%	32.3%	28.7%	27.6%	25.1%	26.8%	27.9%	27.2%	25.4%	Operatir	ng Margin		27.0	
.1 200	•••••••			(8% of (7.0 29.6	10.0 37.5	12.6 45.7	17.7 57.3	28.3 64.8	41.0 92.5	47.9 108.1	59.3 114.1	53.4 146.4	61.6 190.1	70.6 227.0	82.0 230		ation (\$mi iit (\$mill)	11)	9: 3	
							31.3% 18.4%	31.9% 16.7%	32.3% 16.9%	33.0% 15.2%	31.3% 15.2%	31.4% 15.1%	30.1% 13.7%	27.4% 15.9%	27.1% 17.4%	25.3% 18.3%	25.0% 16.5%		Tax Rate it Margin		25.0 18.1	
Desferred Steel Nege							144.6	191.3	217.2	141.6	381.3	466.4	546.6	584.2	672.6	1083.7	995	Working	y Cap'l (\$n		11	
Common Stock 1/17 771 00/ shares							123.3 192.9	113.3 286.4	113.3 361.5	58.9 474.1	116.2 738.1	87.6 931.2	93.8 1081.8	94.2 1115.2	94.2 1287.5	100.0 1730.7	100 1785	-	erm Debt (uity (\$mill)		25	
							12.4%	11.8% 16.0%	12.2% 15.8%	12.2% 13.7%	11.2% 12.5%	10.9% 11.6%	10.0% 10.6%	12.3% 13.1%	14.8% 14.8%	12.5% 13.1%	12.5% 13.0%		on Total C on Shr. Eq		14.0 14.0	
URRE) (\$MI) Cash A	LL.)		2010 488.8		9/30/11 610.1	29.5%	19.4%	16.0%	15.8%	13.7%	12.5%	11.6%	10.6%	13.1%	14.8%	13.1%	13.0%	Retaine	d to Com	Eq	14.0	
Receiv			226.9	735.3 275.4 200.8	251.1 188.0			 cMod In	c. develops					ont dist	ributore '	 11 D2D-	Nil		Is to Net F		n abr	
Other	t Assets	· _	84.0	82.0	<u>93.6</u> 1142.8	medica	l equipm	ent for	reating, di	agnosin	g, and n	nanaging	sleep-	3,450. 0	Officers a	nd direct	ors own	6.0% of	stock; Bl	ackRock	, 6.8°	
Accts Payable 57.5 55.2 46.7 Debt Due 121.7 .2 4.1					disordered breathing (SDB) and other respiratory disorders. SDB includes obstructive sleep apnea and other respiratory disorders that occur during sleep. It markets its products in over 70 countries								Capital Research Global Investors, 6.3% (9/11 proxy). Chairman President & CEO: Peter C. Farrell. Incorporated: Delaware. A dress: 9001 Spectrum Center Boulevard, San Diego, Californ									
Other Curren	t Liab.		<u>133.5</u> 312.7	153.4 208.8	174.9 225.7				It markets f wholly ov										, San D www.res			
	AL RATE e (per sh)			st Est'd	l '09-'11 '14-'16				d off f										low fr			
Sales Cash		22.0 21.5	0% 17.	5% 1.	4.0% 4.0%	30th	.) The	e med	i. (Fiso ical pro	odučt	s mar	nufact	urer	for th	ne con	npany	to ke	eep bu	e shee iying l	pack s	stoc	
arning	īds	21.	5% 19. 	5% 1	5.0% Nil				33 a sl e peni										ıd of t hares			
Fiscal QUARTERLY SALES (\$ mill.) A Full heal						earli	earlier figure. The top line advanced at a und								nder the company's repurchase plan.) ResMed stock is untimely. Indeed,							
Year Ends	Sep.30) Dec.31	Mar.31	Jun.30	Fiscal Year	sales	s of n	nasks	and a	ccess	ories.	Reve	nues	owing	g to w	eak s	hare-j	price 1	nomei	ntum	tha	
2008 2009	9 217.8 223.0 227.9 252.0 920.7 but fell somewhat short of our expectation										tion.	has persisted since the summer, as well as the lackluster earnings performances										
2010 2011	282.0 306.0 313.2 341.9 1243.1 solute basis and as a percentage of												d of l should				oment	um ir	ives			
2012 Fiscal		<u>314.8</u> <u>340.2</u> <u>355</u> <u>385</u> <u>1395</u> line, due to ongoing appreciation of the EARNINGS PER SHARE AB <u>Full</u> Australian dollar against the U.S. dollar									the	The	issue	has	plen	ty of	long-	term	ap			
Year Ends	Sep.30	Sep.30 Dec.31 Mar.31 Jun.30 Fiscal Year In addition, the company invested more										ment's belief that awareness of sleep										
2008 2009	.17 .18	.18 .22 .25 .30 .95 We have pruned our fiscal 2012 es-									es-	disordered breathing and its impact or other disease states, including hyperten										
2010 2011	27 .30 .32 .34 1.23 timates. .36 .37 .34 .37 1.44 line call							We cut \$20 million from our top- sion, l							hear	neart failure, and type 2 diabetes nes to grow. We think the gradua						
2012	.33 .38 .40 .44 1.55 share-p						e-profit target. Demand has waned push towar								rd pr	d preventative healthcare, as						
Cal- ndar																medical device industry's ef er educate physicians and car						
2007 continu					inue t	nue to hurt the bottom line.								will a	vill also help to drive demand s offerings and ultimately bol							
2009 BEING PAID sto					stoc	stock at a rapid pace. In the September								the b	ottom	line.	The	issue	is al	lso		
2010 2011									rchased 4.7 mil					relati "grov	ively vth" st	safe tock ir	bet, 1 an e	, esp expand	ecially ling ir	y fo idusti	ra ry.	
		-	<u> </u>			agen	nent's	ong	oing c	apita					A. An	tonsoi	n	\overline{N}	ovembe	er 25,	20	
A) Fisca			June 30th to roundin						te January : \$283.4 m								npany's ck's Prio		al Strengt	h	A 85	
			kcludes n		م ند اه ا س	7				· · · ·								th Persis			95	

 (B) Diluted earnings. Excludes nonrecurring (\$1.87 a share.

 Iosses: '01, 14¢; '05, 2¢; '06, 2¢; '07, 27¢; '08, |

 (D) In millions, adjusted for splits.

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