

2 EVALUATING MANAGEMENT Company LINCARE HOLDINGS INC.

(LNCR)

L'inciritino ini				1 2									
	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	LAST 5 YEAR AVG.	TRE	ND
A % Pre-tax Profit on Sales (Net Before Taxes ÷ Sales)	30.1	31.0	30.4	30.7	29.4	28.4	28.0	26.9	28.1	31.8	28.6	UP	
B % Earned on Equity (E/S ÷ Book Value)	22.8	22.4	22.4	21.8	19.9	16.9	19.4	19.7	18.8	21.4	19.2	UP	

3 PRICE-EARNINGS HISTORY as an indicator of the future

Th		PRESE	ENT PRICE	31.440	HIGH THIS YEAR	43.9		IIS YEAR	27.000
		A	RICE	C Earnings	D Drive For	E	F	G	Н
	Year	HIGH	LOW	- Per Share	HIGH A ÷ C	LOW B ÷ C	Dividend Per Share	% Payout F ÷ C X 100	% High Yield F ÷ B X 100
1	1998	22.2	13.4	0.72	30.8	18.6	0.000	0.0	0.0
2	1999	20.3	8.6	0.87	23.3	9.9	0.000	0.0	0.0
3	2000	31.6	10.4	1.08	29.3	9.6	0.000	0.0	0.0
4	2001	34.4	22.3	1.29	26.7	17.3	0.000	0.0	0.0
5	2002	36.0	24.0	1.73	20.8	13.9	0.000	0.0	0.0
6	TOTAL		78.7		44.1	19.5		0.0	
7	AVERAGE		15.7		22.0	9.8		0.0	
3		CE EARNINGS RAT	d on Next 4			ICE EARNINGS RA	TIO	15.2	
As	EVALUATE ssuming one recession	NG RISK and and one business boom e EXT 5 YEARS	REWARD ove every 5 years, calculations	r the next 5 yes	ars d how low the stock migh	t sell. The upside-downsi	ide ratio is the key to eva	luating risk and reward	91.5
	Avg. High P/	(3D7 as ad		ate High Earnings/Sh	are	4.16	= Forecast High Price	e \$	91.5 (4A1)
В	a) Avg. Lov		9.8	X Estimated Low Ea	rnings/Share	1.74	= \$	17.0	
		v Price of Last 5 Year	BE7 as adj.)	15.7	_				
	(c) Recent S	Severe Market Low Pr	rice =	(3B7) 22.3					
	(d) Price Div	vidend Will Support	Present Divd. High Yield (H)		0.000	_ =	0.0		
С	ZONING	imate Low Price						= \$	17.0 (4B1)
С	20NING 91.5 (4A1)	High Forecast Pr	rice Minus1	7.0 Low For	recast Price Equals	(C)	Range. 1/3 of Ra	ange =	(4B1) 18.6 (4CD)
С	2000 200 200 200 200 200 200 200 200 20	High Forecast Pr Lower 1/3 = (4B1)	rice Minus 1	7.0 Low For (4B1) to	recast Price Equals	(C) (Buy) 1		ange =	(4B1) 18.6 (4CD)
C	2 ZONING 91.5 (4A1) (4C3)	High Forecast Pr Lower 1/3 = (4B1)	rice Minus	7.0 Low For (4B1) to toto	ecast Price Equals 35.6 72.9	(C) (Buy) 1	Range. 1/3 of Ra	ange =	(4B1) 18.6 (4CD)
C	2 ZONING 91.5 (4A1) (4C3)	High Forecast Pr Lower 1/3 = (4B1) Viddle 1/3 = Upper 1/3 =	17.0 35.6 72.9	7.0 Low For (4B1) to to	ecast Price Equals 35.6 72.9 91.5	(C) (Buy) 1 (Maybe)	Range. 1/3 of Ra Note: Ranges of Buy	ange =	(4B1) 18.6 (4CD)
D	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C4) (4C2) (4C4) (4C2) (4C4) (4C2)	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 = Upper 1/3 = rice of SIDE RATIO (Potent A1) 91.5 31.440	rice Minus1 17.0 35.6 72.9 3: tial Gain vs. Risk of I Minus Present P	7.0 Low For (4B1) to to	35.6 72.9 91.5 is in 40 0 =	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4	Range. 1/3 of Ra Note: Ranges (Buy (4C	ange =	(4B1) 18.6 (4CD) 25%/50%/25%
D	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C3) (4C4) Present Market P P UP-SIDE DOWN- High Price (4 Present Price E PRICE TARGET (1)	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 = Upper 1/3 = rice of SIDE RATIO (Potent A1) 91.5 31.440 (Note: This shows the statement of the statemen	tial Gain vs. Risk of Minus Present P	7.0 Low For (4B1) to to	35.6 72.9 91.5 is in 40 0 =	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4	Range. 1/3 of Ra Note: Ranges (Buy (4C	ange = changed to 2 ⁽⁵⁾ 4.2	(4B1) 18.6 (4CD) 25%/50%/25% Range
D	2 ZONING 91.5 (4A1) (4C2)	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 = Jpper 1/3 = rice of SIDE RATIO (Potenti A1) 91.5 31.440 (Note: This shows the A1) 91.5	tial Gain vs. Risk of Minus Present P Minus Low Pri he potential market p = (7.0 Low For (4B1) to to	35.6 72.9 91.5 is in 40 0 =	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interest	Range. 1/3 of Ra Note: Ranges (Buy (4C	ange = changed to 2 (4D) 191.0	(4B1) 18.6 (4CD) 25%/50%/25% Range
D	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C3) (4C4) Present Market P P UP-SIDE DOWN- High Price (4 Present Price E PRICE TARGET (1)	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 = Upper 1/3 = rice of SIDE RATIO (Potentian) 91.5 31.440 (Note: This shows that An) 91.5	tial Gain vs. Risk of Minus Present P Minus Low Pri he potential market p = (7.0 Low For (4B1) to to	35.6 72.9 91.5	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interes 291.0 Ative Value: al return. It provides a sta	Range. 1/3 of Ra Note: Ranges (Buy (4C = st terms.)) - 100 = 95.6% Proj indard for comparing incom-	ange = changed to 2 (4D) 191.0 (4E) j. Relative and growth slocks	(4B1) 18.6 (4CD) 25%/50%/25% Range To 1 % Appreciation 5 Value: 83.
E	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C4) (4C4) (4C4) Present Market P P UP-SIDE DOWN- High Price (4 Present Price (4 Present Market Present Market	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 =	tial Gain vs. Risk of Minus Present P Minus Low Pri he potential market p == (7.0 Low For (4B1) to to	35.6 72.9 91.5	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interes 291.0 Ative Value: a simple rate; use the ta	Range. 1/3 of Ra Note: Ranges (Buy (4C = st terms.)) - 100 = 95.6% Proj indard for comparing incom-	ange = changed to 2 (4D) 191.0 (4E) j. Relative and growth slocks	(4B1) 18.6 (4CD) 25%/50%/25% Range To 1 % Appreciation 5 Value: 83.
E	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C4) (4C4) Present Market P P UP-SIDE DOWN- High Price (4 Present Price E PRICE TARGET (High Price (4 Present Market S-YEAR PO	High Forecast Pr Lower 1/3 = (4B1) Jiddle 1/3 =	inice Minus 1 17.0 35.6 72.9 3: tial Gain vs. Risk of 3:	7.0 Low For (4B1) to to	35.6 72.9 91.5	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interest 291.0 htive Value: a simple rate; use the ta	Range. 1/3 of Ra Note: Ranges (Buy (4C = st terms.)) - 100 = 95.6% Proj indard for comparing incom-	ange = changed to 2 (4D) 191.0 (4E) j. Relative me and growth stocks a compound rate.	(4B1) 18.6 (4CD) 25%/50%/25% Range To 1 % Appreciation 4 Value: 83.
E	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C4) (4C2) (4C4) (4C4) Present Market P D UP-SIDE DOWN- High Price (4 Present Price (4 Present Price (4 Present Market 5-YEAR PO' A Present Full Yea Present Full Yea Present Price of B AVERAGE YIEL	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 =	irice Minus 1 17.0 35.6 72.9 3: tial Gain vs. Risk of I	7.0 Low For (4B1) to to	35.6 72.9 91.5	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interest 291.0 htive Value: a simple rate; use the ta	Range. 1/3 of Ra Note: Ranges of Buy (4C = st terms.)) - 100 = 95.6% Proj ndard for comparing inco ble below to convert to	ange = changed to 2 (4D) 191.0 (4E) j. Relative me and growth stocks a compound rate.	(4B1) 18.6 (4CD) 25%/50%/25% Range To 1 % Appreciation 4 Value: 83.
	2 ZONING 91.5 (4A1) (4C2) (4C2) (4C3) (4C4) (4C2) (4C4) (4C2) (4C4) (4C2) (4C3) (4C4) (4C2) (4C3) (4C4) (4C2) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C2) (4C3) (4C3) (4C2) (4C3)	High Forecast Pr Lower 1/3 = (4B1) Middle 1/3 =	irice Minus 1 17.0 35.6 72.9 3: tial Gain vs. Risk of I	7.0 Low For (4B1) to to	35.6 72.9 91.5	(C) (Buy) 1 (Maybe) (4A1) (Sell) n the 60.1 14.4 ars in simple interest 291.0 ative Value: al return. It provides a stata a simple rate; use the tata 0.0 Pro- (5A) Pro- Present Price \$	Range. 1/3 of Ra Note: Ranges (Buy (4C (4C (4C (4C)) (4C)) (4C) (4C) (4C)	ange = changed to 2 (4) (4D) 191.0 (4E) j. Relative me and growth slocks a compound rate. urned on Purchase = P.A.R.	(4B1) 18.6 (4CD) 25%/50%/25% Range To 1 6 Value: 83.1 S. e Price

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