**Southeastern Michigan BetterInvesting Model Club**

**Meeting Minutes**

**Date:** Saturday July 21, 2018

**Start Time:** 10:00 AM

**Completion Time:** 12:00 PM

**Location:** Teleconference via GoTo Meeting

<https://.gotomeeting.com/join/145688913>

Meeting ID #145688913

**Next Meeting:** Saturday, August 18, 2018 ~~Proxy Sudip~~

**Agenda Items**

**1. Call to Order and Presiding Partner’s Opening Remarks [10:00 am]**

* Minutes **[10:00]** – June minutes were reviewed

Sell: MCK

Buy: NONE

Study Ideas: OZK

FAAMG 6-ceazon, Appl, Microsoft, Google).

Netflix dropped from FANG (Facebook, Amazon, Netflix, Goo

* Stock Watcher: Jane (FB)
* Sudip proxy 🡪 Ram

**Members in Attendance:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Name** | **In Person** | **GTM** | **Name** | **In Person** | **GTM** |
| **Officers:** |  |  | **Members:** |  |  |
| Ram Ganapathi | X |  | Bill Gordon | X |  |
| Joe Bowen | X |  | Pat Deak |  | X |
| Len Douglass |  | X | Curt Cormier |  | X |
| Jane Bellaver | X |  | Deb Brown | X |  |
| Teresa Barr |  | X | Alex Bodea | - | - |
| Cliff Trent | - | - | Jim Barrett |  | X |
|  |  |  | Gillian Wilson | - | - |
|  |  |  | Sudip Suvedi |  | X |
|  |  |  | Brittany Johnson |  | X |

**Guests in Attendance:**

1. Tony Profota [YNOT.8201@gmail.com](mailto:YNOT.8201@gmail.com)
2. Aaron Thomas [Aaronthomasd@yahoo.com](mailto:Aaronthomasd@yahoo.com)
3. Arletha Brooks [mrs.arlethab@yahoo.com](mailto:mrs.arlethab@yahoo.com)
4. Shaunese Cable [shaunese\_Cable@hotmail.com](mailto:shaunese_Cable@hotmail.com)

**Guests in Attendance: GTM:**

1. Charolotte Varzi

**2. Treasurer’s Report (Len Douglass) [25:00]**

Financials Update (as of 7/19/18) From BIVIO

|  |  |
| --- | --- |
| * Securities Total * Folio * Portfolio Value * Unit Value | $ 193,889.20  $ 8,004.10 (after Manifest check clears ~ $832.00)  $ 201,893.30 (in Folio not including checks that just came in.)  $ 32.495725 |

* Remember, checks now need to be made out to FOLIOfn Investments, Inc. Also write Account #MB0773900K on the check.
* 2018 Tax Revision – IRS Audit Rules – The IRS requires a contact/liason/representative.
  + Define a sub-committee to study and recommend changes to PA for the new IRS rules for investment clubs.
    1. Trust(s) cannot be members of this club.
    2. The IRS requires a contact/liason/representative (individual will be the treasurer?)
    3. Opt-Out
* It is recommended that said committee view the BI recording (link needed).

**Purchases June 2018**

**TICKER SHARES**

**NONE**

* **Sales**

**TICKER SHARES**

**DY ~ 61.30**

**3. General Topics [45:00]**

* **2 Partial Withdrawal Requests –** Jane $7500, Teresa $4000
* **Meetup –** Is a bulletin board to announce meetings & events. New event: Saturday 10/6/18 Stock Investing Portfolio Review Workshop (Ken Kavula) Sign-up $10 in advance via Eventbrite, $15 walk-in price.
* **SEMI Watch List Dashboard –** [**https://www.manifestinvesting.com/dashboards/public/RNTA7N6**](https://www.manifestinvesting.com/dashboards/public/RNTA7N6)

1. 01:14BetterInvestingClubMembershipRenewal[Motiontoapprove] $48.00

2. MemberswhohavetheirBetterInvestingMembershipthrutheModelClubRenewal:Forwardacheckmade

outtoBetterInvestingforyourindividualrenewalamounttotheTreasurerbeforeJune1

st

2017.Theyinclude

LeonardDouglass,SudipSuvedi,BillGordon,CurtisCormier,ChristopherRolls,RobWasilevich,TeresaBarr,&

PatriciaDeak

3. ManifestInvestingAnnualSubscriptionRenewal.$400.00[Motiontoapprove]

1. BetterInvestingClubMembershipRenewal[Motiontoapprove] $48.00

2. MemberswhohavetheirBetterInvestingMembershipthrutheModelClubRenewal:Forwardacheckmade

outtoBetterInvestingforyourindividualrenewalamounttotheTreasurerbeforeJune1

st

2017.Theyinclude

LeonardDouglass,SudipSuvedi,BillGordon,CurtisCormier,ChristopherRolls,RobWasilevich,TeresaBarr,&

PatriciaDeakthat need to be addressed at saturday's meeting:  
1. BetterInvesting Club Membership Renewal [Motion to  
approve]  $48.00  
2. Members who have their BetterInvesting Membership thru  
the Model Club Renewal:  Forward a check made out to   
BetterInvesting  for your individual renewal amount to the  
Treasurer before June 1st 2017.  They include Leonard  
Douglass, Sudip Suvedi, Bill Gordon, Curtis Cormier,  
Christopher Rolls, Rob Wasilevich, Teresa Barr, & Patricia  
Deak  
3. Manifest Investing Annual Subscription Renewal. $400.00  
[Motion to approve].

otiontoapprov**4.** Partnership Agreement Updates: Paragraph 23 (TOD Beneficiary form)

**4. Stock Watcher Reports (PERT) – updates [52:00]**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Company** | **Watcher** | **Last**  **SSG** | **Last Review Date** | **Recommendation** | **Comments** |
| AAPL | Sudip | 11/2016 | 04/2018  (**Reports 7/31/2018)** | Hold | 3/31/18 – Q2 – S & EPS 15.6% & 30.0%  12/31/17 Q1 – Sales & EPS 12.7% & 15.8% |
| AMZN | Ram | 06/2017 | 02/18 | Hold | 12/31 - Q4 Sales & EPS 38.2% & 144.2%. Entering healthcare. Prime is being rolled out internationally. |
| AL | Bill | 03/2018 | 03/2018 | Hold | Q4 – Sales 7.6%, EPS 375.3% (due to tax reform act).  Q3 - total revenues 6.1%. Income before taxes increased 6.6% yoy, EPS 4.7% yoy.  SSG Updates: Sales & EPS – 10% & 9% |
| BKNG | Deb | 05/2018 | 05/2018 | Hold | SSG Updates: Sales 14% EPS 14%, Forecast low price $1447.40, U/D 3.2 -- PAR 10% |
| BIIB | Cliff | 11/2017 | 02/2018 | Hold | 12/31 Q4 - Sales & EPS – 15.1% & -145.8%, mostly due to tax repatriation. |
| CTSH | Teresa | 02/2018 | 02/2018 | Hold | 12/31 Q4 - Sales & EPS – 10.6% & -104.4%, mostly due to tax repatriation.  Dividend increase to $0.20. Price is at an all time high.  SSG Updates to Sales EPS – 9.8% & 9.8. |
| FAST | Jim | 04/2018 | 07/2018 | BUY | 6/30/16 Q2 - S & EPS 13.1% & 42.3%  9/30/17 Q3 Sales 11.8% EPS 13.6%  Q2) Sales & EPS 10.6% & 15.6% |
| FB | Sudip 🡪Jane | 10/2017 | 10/21/2017  **(Reports 7/25/18)** | BUY | 10/2017 - Initial Position |
| LKQ | Joe | 11/2016 | 01/2018  (Reports 2/22/18) | Hold / Buy | 9/30/17 Q3 Sales 3.3% EPS **-2.5%**  SSG 12 & 12 for sales & EPS. Change High & low PEs to 22 & 14 (slowing growth). High & low prices to $65.60 & $22.40. UD 4.7 |
| MCK | Curt | 07/18 | 07/2018 | SELL | 07-24-2018 SELL  **EPS -134%** Proj RV: 2668 Direct competition w/AMZN (PillPack)  05/2018 Initial Purchase – S&E 6.6% & 8.5% - Pes 27.0 & 5.0 |
| ORLY | Brittany | 06/2018 | 06/2018 | BUY | Q1 End 3/31/18 – S & E 5.9% & 27.6% |
| SWKS | Alex | 11/2016 | 02/2018 | Hold | EPS took a hit mostly due to income tax & tax repatriation.  From 7/2017 - Annual fiscal report due out 7/20/17. Q2 beat street expectations. Sales & EPS for the Q2 were 10% & 11% respectively. UD 2.1 |
| ULTA | Pat | 07/2017 | 07/2018 | Buy / HOLD | 4/30/18 Q1 – S & EPS -17.4% & 31.7%  3/17/18 Q4 Rev 22.6%, EPS 22.8%; BI data has not yet updated, SSG changes will be made in April.  Class action allegations of reselling returned/ used cosmetics. (60 day return policy)  10/31/17 Q3 Sales 18.6% EPS 21.4%  No changes - SSG Sales & EPS 22 & 23, PEs 39 & 23.1, High & low prices at $825.60 & $164.50 UD 9.7 |
| V | Curt |  | 07/18 | Hold | 07/2018 SSG Updates – S & EPS – 15% & 18.8%  03/31/18 Q2 S & EPS – 13.3% & 516.7%  4Q Sales & EPS – 13.9% & 13.9% respectively.  SSG Updates: None |

**6. Team Presentation (Team B) [1:25] - How to raise $4000.**

**7. Buy / Sell – [1:40]**

* See motion table.

**8. New / Old Business**

Team C up in August – OZK – Regional Banks

**9. Roundtable Discussion and Questions from Visitors –** Teresa will be out of town in August – will someone please volunteer to take minutes?

**Motion Summary Table**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Description** | **Motioned**  **by** | **Seconded**  **by** | **Vote Result**  **YES NO ABSTAIN** | | |
| June 2018 minutes amended & approved | Jane | Ram | 11 |  |  |
| Define a sub-committee to study and recommend changes to PA for the new IRS rules for investment clubs. | Jane | Joe | 12 |  |  |
| Motion to SELL ALL MCK | Sudip | Jane | 12 |  |  |
| Motion to SELL $1500 AL | Curt | Joe | 12 |  |  |
| Motion to SELL $1500 CTSH | Jane | Teresa | 12 |  |  |

**Action / Follow Up Items**

|  |  |  |
| --- | --- | --- |
| **Description** | **Responsible Person** | **Status ETA** |
| Sub committee to amend by-laws   1. Trust(s) cannot be members of this club. 2. The IRS requires a contact/liason/representative (individual will be the treasurer?) 3. Opt-Out | Len  Ram  Pat | Needed prior to December 2018. |
|  |  |  |
|  |  |  |
|  |  |  |

**REFERENCE INFO**

**Model Club Dashboard**

<https://www.manifestinvesting.com/dashboards/public/SEMIModClub>

**Team Member Breakdown**

|  |  |  |
| --- | --- | --- |
| **Team A** | **Team B** | **Team C** |
| Joe Bowen | Pat Deak | Jim Barrett |
| Deb Brown | Len Douglass | Jane Bellaver |
| Cliff Trent | Sudip Suvedi | Curt Cormier |
| Teresa Barr | Gillian Wilson | Bill Gordon |
| Brittany Johnson |  | Alex Bodea |
|  | Ram Ganapathi |  |
| **Industry Screener** |  |  |
| Cliff Trent |  |  |

**Note: All Model Club members are encouraged to volunteer and participate in all Model Club activities / studies.**

**Upcoming Meeting and Event Dates**

|  |  |  |
| --- | --- | --- |
| **Meeting / Event Name** | **Date** | **Location** |
| Southeast Michigan Model Club Meeting | 08/18/2018 | Bloomfield Township Library Meeting Room |
| Southeast Michigan Model Club Meeting | 09/15/2018 | Bloomfield Township Library Meeting Room |
| Southeast Michigan Model Club Meeting | 10/20/2018 | TBD |
| Southeast Michigan Model Club Meeting | 11/17/2018 | TBD |