

Topics of Discussion

- Filing requirements
- Process overview
- Timing
- · Records verification
- Cost basis reporting changes
- Scope of bivio program
- Tax loss harvesting
- Things to do before the end of 2012

This presentation is designed to give you an overview of the tax preparation process so you'll have a good understanding of what is coming and what you might want to take care of before the 2012 calendar year ends. It's just an overview. We'll cover the nitty gritty of doing audits and preparing your taxes when tax season actually rolls around in February next year.

First, we're going to talk about investment club tax requirements.

Then, we'll do a brief overview of the process you will be going through to prepare your taxes

We'll discuss when the different steps of this process will be occurring.

The most important step in preparing your taxes will be verifying your club's records. We'll get into a little detail on what will be involved with that.

There are new Cost basis reporting rules which started last year. We'll briefly talk about what that will mean for you and your club.

We'll remind you of the scope of the bivio program, the types of investments bivio can and cannot account for.

We're going to touch briefly on what is referred to as Tax loss harvesting, in case you'd like to make some trades and take advantage of this.

Finally, we'll go through a list of things you want to take care of prior to the end of calendar year 2012.

This presentation is only designed to give you an overview of what will be involved in preparing your club's taxes. Since we'll be having more in depth webinars which will get into the details and actually getting the tax forms filled out, don't worry that you have to get it all down today.

Filing Requirements

Do we need to file?

One of the first questions clubs have, especially new clubs is whether they have to file.

The answer to this question is Yes. If you have an EIN number you need to file club taxes. It does not matter how long your club has been in existence or how much income you have had. Your EIN number is your IRS business identification number. It's similar to a personal Social Security number. You will have needed it when you opened your club brokerage account. You get the EIN number from the IRS. They will be looking for a return to be filed for that matches that number.

Just so you know, the late filing penalty for a partnership return is \$195 for each month or part of a month (up to 12 months) the return is late (or does not contain the required information) multiplied by the total number of persons who were partners in the partnership during any part of the partnership's tax year.

This isn't a joke. We have had clubs contact us because they have received notices that they owed amounts in the 10's of thousands of dollars for not filing a return. The fact that they had only had a minimal amount of income was not important.

It's easy to prepare your taxes using bivio. Make sure you do it.

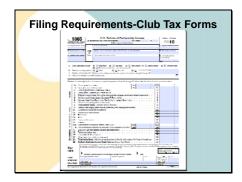


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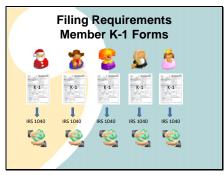
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Your investment club is a type of business called a partnership. Each year your club needs to file what is called an informational tax return. For a partnership, this is IRS form 1065. It reports the total income and expenses your club has had for the year. It also reports each members share of the income and expenses. The 1065 is called an informational return because your club does not pay taxes directly. Each member pays taxes on their portion of the club income on their own personal tax forms.



Each member knows what to report because your 1065 includes a form called a K-1 for each partner. You send copies of all the K-1's in when you file your club taxes and you also give each member his or her personal copy.



Each member will transfer the information

From the K-1 to

their personal tax forms to

pay taxes on. Your club members will not be able to complete their personal taxes until you've provided them with their information from the club.



If you'd like to get an idea of what will be reported on each members K-1, there is a report in bivio called the member tax allocation report. It looks like this.

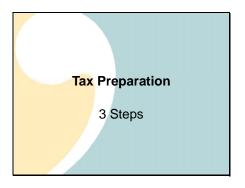
A member of a stock investment club will have these types of income to report.

First, you may have dividend and interest income. Your club amounts will be added to any other dividend and interest income you report on your personal Schedule B.

You may have both short and long term Capital Gains and losses which will be combined with other capital gains and losses on your personal schedule D and

You may have deductible expenses which will be added into the category "Miscellaneous Deductions" on your Schedule A. Note that your club expenses are investment expenses. You will only receive a benefit from deducting them on your personal tax forms of the total amount you have in the Miscellaneous deductions category exceeds 2% of your adjusted gross income (AGI)

You may want to show a preliminary copy of this report to your club members at the end of the year. If they have to pay estimated taxes, and your club has had significant income, they may want to include the club income in their income estimate. Just make sure that they understand that all information on the report is preliminary until you have completed the records verification required to finalize the preparation of your tax forms.



So now you know what you need to file, lets discuss briefly the process you'll be using to prepare the forms. There are really only 3 steps to doing your taxes. bivio gives you the tools to do these steps easily and quickly.



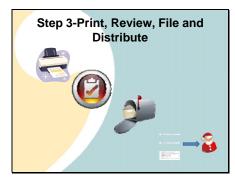
The first and most important step involves comparing your

bivio records with your

financial institution records and forms called 1099's you will receive from your broker. 1099's report your clubs income to the IRS. You'll want to make sure that the tax forms you send in match what is on them. It is very important that your bivio records are accurate before you prepare your tax forms. If they aren't, your taxes will not be correct.



For step 2, you will complete a tax "interview" which you will find if you go to Accounting>Taxes. The tax interview will become available in early to mid February when the tax forms are finalized. It is a very brief series of questions that need to be answered to confirm the information that will be entered on your tax forms.



When the tax interview is completed, bivio will fill in your tax forms.

All you need to do is print them,

review them,

Send them in to the IRS and

distribute each members K-1 to him or her. You can either give them a hard copy or make them available online when they login to bivio using their account.

We will be going through a more extended description of this process during tax prep webinars we will hold during tax season. The idea of today's presentation is just to give you an idea of how things work.



Here are some important dates relating to tax season and your club.

You actually have until April 15 to get your club taxes filed.

To get ready to do your club taxes, we suggest you do a comprehensive club records audit in January.

Your taxes will need to agree with the 1099 forms which are sent by the financial institutions to the IRS to report your income. Financial institutions are only supposed to have until February 15 to get these to you, but check with your broker. At least one is indicating they will not be available until Feb. 28. Once you get them, you will need to make sure they agree with the information you have in bivio.

Bivio makes the tax interview and tax forms available in mid February. Note that there is nothing extra to purchase. The ability to prepare club Federal taxes is part of your bivio subscription.

Your members cannot complete their own personal taxes until you have given them their K-1's. Because you can't finalize anything until you have the 1099's,

a reasonable date to tell them they'll have their forms is March 1. While you do have until April 15 to file your club taxes, we don't suggest that you do that or you might have a lot of angry club members.

We do suggest that before the end of 2012 or very early in 2013, you let your club members know the date they can expect their K-1's. This lets them schedule any appointments they need to with personal tax preparers. If a member needs club tax information before you can get the K-1's done, they should be able to make an estimate of what will be coming using the Member Tax Allocations report. However don't give them that unless you have a reasonable expectation that your club records are accurate. Make sure they understand the information on it is subject to change.



Lets talk about step number 1 a little more. This is the most time consuming step, but it is one you can focus on between now and the time when the tax forms become available. Verifying your records is critical. If your records are not correct, your taxes will not be correct. There are three things your club should make a part of your regular operations to make sure the information which will be reported on your taxes is accurate.

First, your club treasurer should be reconciling your bivio records with your financial institution statements monthly. If there are any disagreements, this means there are only a single months worth of transactions to go through to find the mistake and make the correction in bivio.

Second, your club should also perform a comprehensive records audit each year. This will reconfirm that the information that will be used for preparing your tax returns is correct.

And third, when you receive the 1099 forms which report your income to the government, make a final check to make sure they agree with the information recorded in bivio. There are sometimes a few last minute things such as distributions from mutual funds which may need to be adjusted based on the 1099 information.

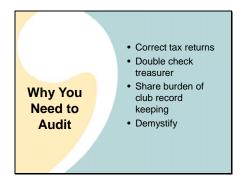


Lets talk briefly about doing an audit because a good time to do one is in January while you are waiting for your 1099's. You won't have much else going on and your final financial statements will be available. If you need to motivate your club members, there's nothing wrong with making it a party. At bivio, we're declaring the weekend of January 19 and 20 audit party weekend. We'll be giving webinars on the steps you need to go through to do your club audit and we'll be available all weekend to answer any questions you have as you work through the process. Put this date on your calendar and you can make sure you actually undertake this important club task.



So what is an audit? Because this is the first and probably most important and comprehensive step you will be going through to make sure your taxes are prepared correctly, let's talk a little bit more about what is involved. This will just be a brief overview. Our Audit party weekend webinars will cover this process in much more detail.

An audit is an independent comparison of your club records to your financial institution records. It is conducted by club members other than the treasurer. Any discrepancies are noted and then, at the end of the audit, discussed with the treasurer to make any necessary corrections. bivio provides you with a checklist you can use to work through the audit process.



It is not difficult to do an audit but it is important for these reasons.

To make sure your taxes are being prepared correctly. This is something all club members should be concerned about.

To check that treasurer is doing what you think they're doing with your club finances

To share the burden of ensuring your club is doing correct record keeping. All the members of the club should be concerned that the club records are being kept accurately. It should not be a burden only borne by the treasurer.

To demystify the whole process- Working through the steps of the audit will help everyone in the club become more familiar with club finances. They are not difficult but they are a little bit different than some might expect. If everyone has a basic understanding of what is important, the club treasurer does not have to waste time and energy explaining why they are required to do certain things a certain way.



We've made a form you can use to work through the steps in the audit. You'll find a link to it on our help page. It's very straightforward to work through. During the audit webinars on Audit Party weekend, we'll go through each of the steps in more detail and show you examples of the process for each.

In the audit form, you'll find a complete list of the records you will need to make comparisons. You'll be comparing records from your broker with reports from bivio.

You'll also find a detailed list of each of the comparisons you should make.

Pick a date
Pick audit committee
Gather recordstreasurer
Make comparisonsauditors
Note discrepanciesauditors
Discuss discrepanciesauditors
Discuss discrepanciesauditors
Pade to the discrepanciesauditors

So, how will you go about doing it?

First, pick a date in January to do your audit-It will probably take you around 2 to 3 hours

Pick 2-4 people other than the club treasurer to conduct the audit

Prior to the audit day, the treasurer should gather records that will be needed for comparison from your financial institution and from bivio. The information that is needed is listed in the audit booklet.

On the audit day the auditors will make the records comparisons required based on the bivio Audit checklist

If they find any discrepancies, they will note them on the audit checklist. Auditors do not make corrections themselves.

When all the steps are completed, the Auditors and the treasurer will meet to discuss anything that was found

The treasurer will determine what action is needed, make corrections, and record the action taken

Treasurer/Auditors- give final report to club



There are seven things you'll be checking during the audit. They are:

Verify cash balances and number of shares of stock –start of tax year

Verify cash balances and number of shares of stock-end of tax year.

Verify income received-agrees with what your financial institution statements show for interest and dividends

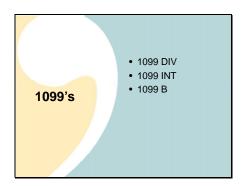
Verify expenses were authorized by the club in your meeting minutes and that they were actually paid. You will also verify that they were allocated to all members in the manner your partnership agreement requires.

You'll verify the details of all stock transactions agree with your brokerage statements and have been recorded correctly.

You'll have members confirm that the amounts they've contributed each month have been recorded correctly. Auditors will confirm that the correct valuation date was used to record payments and that the money was actually deposited in the financial account.

Finally, for any withdrawals, you'll verify that the correct valuation date and transactions dates were used and that your club records were correct prior to processing the withdrawal request.

It all goes quickly. You'll be able to work through it with a group in a couple of hours in an afternoon. Once you get done, you'll have done most of the work needed to get you ready to prepare your club taxes quickly. All you'll need to do is wait for your 1099's to arrive so your treasurer can do a final quick records check.



A 1099 is a form which your financial institution uses to notify the IRS of the amount of any income you have. The IRS compares the information on the 1099 with the tax return you file to make sure everything that should be reported is reported.

There are several types of 1099's. The most common ones a club will receive are a 1099-DIV for dividends,

a 1099-Int for Interest and a

1099 B showing stock sales. If your club has more than one type of income from a particular source, you will normally receive a consolidated form from your broker which has categories for all the different types of 1099 information on it.



Starting last year, there were significant changes to the form 1099-B. This was because brokers now need to report certain capital gains amounts to the IRS. In the past, all they had reported was the total proceeds from any sales you had. There are now additional fields for information for any stocks you sold which you purchased in 2011 or later such as:

Adjusted cost basis

Any non deductible loss due to wash sales

Whether a gain or loss is short- or long-term. The form you get might look like this, or it might have all this information in a different format. But it will still be called a 1099-B

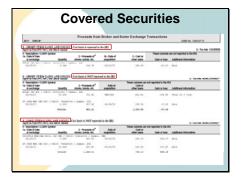


The reporting is also a bit complicated because the new rules are being phased in over three years.

In 2011, they were first applied to sales of stocks you had purchased starting in 2011.

For 2012- They'll also include reporting on Mutual Funds, ETF's and DRIP's

And finally, for 2013 they will report on Options Securities covered by the new rule are called "Covered Securities"



Here's an example of what your 1099 B might end up looking like. You'll see there is a lot of information. First, your broker will probably separate

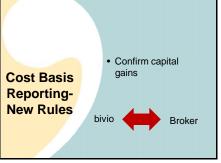
Short term gains and losses from

Long term gains and losses

Then, within each category, they will be sending capital gain information to the IRS for Covered securities only.

However, they might provide you with the same information about non-covered securities. It will be a good idea for you to check this information against your bivio information. If it does not agree, you should investigate. But don't assume your broker is correct. Your broker had no obligation to keep accurate records until the new reporting requirements began in 2011.





The changes mean the IRS will now have a way to match information to

determine whether the capital gains and losses you report are correct.

This will mean it will be even more important for you to make sure your bivio records are correct

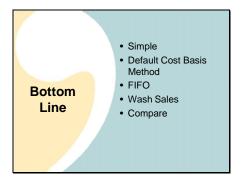
so that the information reported on your tax returns agrees with the information the broker will be reporting.



We did an entire presentation on the new cost basis reporting.

You can find a link to it on our help page.

I strongly recommend you review it, to determine what you need to know now to make sure you won't have any reporting issues at tax time.



The changes will mean accuracy in your club record keeping is even more important.

To keep your club record keeping as simple as possible we are recommending several things:

First. Make sure you know what Default Cost Basis Method Your broker will be applying. This is important if you own more than one lot of a particular stock or mutual fund. If you have a sale and you don't sell all of it at one time, you, (and your broker) will need to identify which lots were sold. You can tell them to select certain lots at the time of the sale, but if you don't they will apply a default method.

The IRS assumes and bivio uses, FIFO or first in, first out, as the default method.

To keep things simple, make sure your broker is also using this both for stocks AND for mutual funds and ETF's. I'd recommend you check on this ASAP. It cannot be changed once a sale has happened and if they use something other than FIFO, you will have to make manual adjustments in your bivio records to bring them into agreement.

You'll also need to check whether your broker is showing you had any wash sales this year. If you have, you will need to contact us with the details as we will need to make the appropriate adjustments to your records.

Most brokers will provide you with gain/loss reports which shows both your realized and unrealized gains and losses on your portfolio. You can use this to determine any issues that need to be addressed prior to receiving your 1099's. Please, spend some time now comparing the information your broker has for cost basis with your bivio records as soon as possible, so that if there are issues that need to be investigated, you'll have time to get them straightened out. They sometimes are not simple or quick to work through and, if you will need our help, we are probably going to be very busy during tax season helping clubs address questions. The earlier you can get the questions to us, the quicker we can help you get an answer.

Qualified/Non Qualified dividends Reclassifying distributions Transaction dates-late year income Classification of money market interest Tax lot Identification

Along with cost basis, there may be other records changes you'll need to make that you won't know about until you get your 1099. If you've done a club audit, most of the numbers on your 1099 will quickly line up with what you show in your records. But you might still have these things to address.

For example, there might be slight changes to make sure Qualified dividends are being correctly reported, especially if you own mutual funds. Some mutual fund dividends are qualified. Others are not.

If you have had distributions from mutual funds and REIT's, some of the distribution amounts may need to be reclassified. If their distributions are not really dividends, but are a return of capital or a long term capital gain, you will have to go back and manually split up each dividend distribution you have received during the year. You won't know what changes to make until the information is reported to you on the 1099.

You may need to change the dates on interest or dividend income originally recorded as received early in the new year to a date late in the tax year. It will depend on the year your broker has reported the income received. This may be especially important for 2012 as many companies are paying their dividends for 2013 early in case there are increases in dividend tax rates.

If you have been keeping your club cash in a money market fund at your broker, they may have classified your earnings as dividends rather than interest. This is OK, you just need to make sure that your bivio records record the income in the same manner. If you've recorded the earnings as interest, you will have to edit the transactions and call them dividends.

As I mentioned before, if you have sold any investments and did not use First In First Out to identify the shares sold, you will need to make adjustments in bivio to account for this.

We will discuss the specifics of these adjustments further when you have your 1099's and we get into tax webinars in February and March.



Another important thing to remind you about that affects your club taxes, is the scope of the bivio program. It is important to understand that different types of investments have different types of tax reporting requirements. bivio is designed to let you have a simple way to have an investment club and easily comply with tax requirements. Because of this, the types of investments you can own in your club are limited. bivio is only designed to easily do the accounting and tax preparation for certain types of investments.

Basically, these are publicly traded stocks and

stock mutual funds and ETF's (Exchange traded funds)

In addition, if you have an Active Partnership subscription, you can also account for options trading.

If your club holds any of the following types of investments, you will have a problem:

MLP's and PTP's- Master Limited Partnerships and Publicly Traded Partnerships such as Kinder Morgan, KMP or Energy Transfer Partners, ETP

Commodity ETF's such as GLD

Forex trading-Foreign currency exchange trading

REIT's-Real estate investment trusts

Real estate itself



If you have any questions about something your club is about to invest in, please ask us first. We will be glad to research it for you and let you know if it will cause you any problems in your accounting or your taxes.

In addition, you can find a specific list of some of the investments we know cause trouble

at this link called Before You Invest On our Help Page

There are always clubs that find out the hard way that they have purchased an investment that will create problems. And, they often do not have enough of it to make dealing with the tax implications worth it.

Unfortunately, it will probably mean you will need outside tax help to prepare your clubs taxes for this years taxes. If you'd like to use bivio for your future taxes, you should sell the investment prior to the end of the calendar year

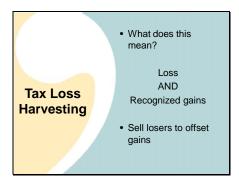


Here's an item you might want to consider as you look at managing your portfolio. There may be a tax reason to make some changes prior to the end of the calendar year. When you sell stocks you have a capital gain or loss. You will pay taxes on any

net gains,

Net gains are the difference between any gains you have and any losses.

In addition, up to \$3000 in losses can be used to offset income you've earned in other ways, such as your regular salary income from your regular job.



So what does this mean for you?

If you have stocks which are showing a loss

AND

You have sold stocks and are showing a net gain on your sales,

you might want to sell some of the losers so you can lower the amount of gain you will be taxed on.



Just a caveat about doing this, however

If you want to keep the stock that is currently showing the loss, you can purchase it back later. But make sure not to purchase or repurchase it within 30 days of when you make your sale. If you do, you will trigger the wash sale rule and your loss will be disallowed. That means you won't be able to use it to offset your gains after all.

Finalize Now (Before end of 2012)

- Schedule Audit
- Sell problem investments
- Consider selling DRIP's
- Share preliminary tax allocation information
- FIFO default cost basis method
- Check cost basis information

In summary, here are several things you should consider doing before the end of this calendar year.

Schedule your Audit-Pick the date and the people that will do your audit.

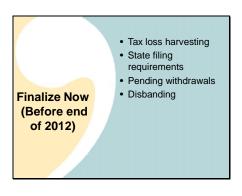
Sell any problem investments such as MLP's, REITS and commodity ETF's prior to year end to avoid 2013 tax headaches. You will probably find that the amount of income you have received from them in 2012 does not justify the extra expense you will have to incur to get your club taxes prepared correctly by an outside source. If you own them now, you'll be stuck with the headaches for this tax season. But if you sell them before the end of the year you will be able to avoid having the same problems next year.

Consider selling DRIP's and/or discontinuing automatic dividend reinvestments. If you are doing this type of investing, at tax time you may be faced with extra work resulting from the many, many small accounting entries that these produce. You will have many more chances for entry errors and many more transactions to audit and reconcile. You'll have many more entries to update if your stock has had some sort of complicated reorganization such as a merger combined with a spinoff or a cash and stock distribution . You'll also have more chances of triggering a wash sale (and the accounting complications that come along with it) if you sell any of your holdings. With brokerage commissions low or non existent, simplify your club accounting and improve your portfolio management by accumulating dividends. Invest regularly by consciously making a decision for each purchase rather than doing it automatically in extremely small amounts.

Share preliminary tax allocation information with members-This may be needed by those that have to file estimated taxes or fill in things like financial aid applications or Farm returns. Make sure to make it clear that amounts are preliminary and subject to final record verification.

Make sure your broker is using FIFO as the default cost basis method for not only stocks but also mutual funds, ETF's and DRIP's.

Compare the cost basis information in bivio with what is shown by your broker. Make sure to figure out why there may be differences and make the appropriate adjustments either in bivio or at your broker to make them align.



Review your year to date gains and losses to decide if you'd like to take advantage of any tax loss harvesting.

Make sure you know what kind of state tax filing requirements you might have. We already know if one state, Wisconsin, that is requiring state partnership forms to be filed electronically. We have talked to them and they have indicated that an investment club can get a waiver from this requirement. You'll probably want to request that soon so that you will not add a delay waiting for it during tax season.

Pay out pending withdrawals- Otherwise the withdrawing members will have tax consequences on 2013 taxes as well as on their 2012 taxes.

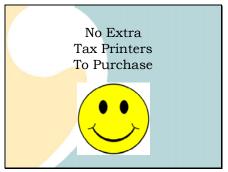
Finally, if you are going to disband you might want to try and complete your disbanding transactions before the end of the calendar year. If transactions occur into the new year, you will be dealing with both 2012 and 2013 tax liabilities. This may or may not be possible if you are already scheduled to receive dividends from any of your investments.



To summarize, you're doing the right thing by spending a little time with us today to get oriented to what you will be doing during tax season.

If you take a little time now taking care of anything I mentioned that applies to you prior to the end of the calendar year,

You'll be able to relax and spend your time enjoying the holiday season!



And don't forget! Federal Tax preparation software is already included in your annual bivio subscription.

You do not need to worry about purchasing a separate "tax printer".

One Minute Taxes [™]

Procrastinate Peacefully.....

We'd like you to know you can get your club's taxes done in a minute when the time comes.

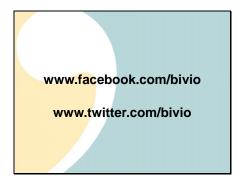
This allows you to Procrastinate Peacefully, knowing you are going to do a good job for your club when everything is available.



Finally, just a reminder that bivio is committed to providing you information about a variety of opportunities to learn about both club operations and investing.

We encourage you to join our Club Café discussion list. We send out regular hints and tips about running your club, preparing your taxes and choosing your investments. If you'd like to discuss an issue your club has with other clubs, you can post your question here to get some feedback.

You'll need to join the list to participate, but its easy to do by going to the link you'll find here on our homepage



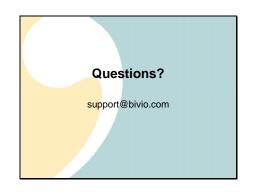
You can also follow our activities and receive timely tips and information on Facebook and on twitter.



We love having you all as "friends" for our facebook page. So please go to our page and click on the little

"Like" button at the top if you haven't already.

We're also currently running a contest on our Facebook page. It's the season of giving and we're showing our support of the charitable contributions we know many of our clubs make to their communities and to causes they feel are important. Share what you or your club members are doing to make your corner of the world a better place and you'll be entered in a drawing for a free 1 year bivio subscription. We've already done one and we'll be doing 3 more on the next 3 Mondays in December. Make sure to include your club name so we can enter you in the drawing. The next one will be tomorrow. So far you have a really good chance to win.



We're here to support you during tax season. The quickest way to get answers to questions is to email your question to:

support@bivio.com

Even if you feel you need a phone call. You'll get a better response if you email us and let us know 2 or three times you will be available. That way we can try and call you back when we know you'll be there.

With the new basis reporting changes, we anticipate a high volume of questions as clubs work on reconciling their bivio and brokerage information. These types of questions can take a while for us to work through with you so the sooner you ask them, the quicker you'll have an answer.